

Defense Contract Management Command



**FY99 Year End Results
All Performance Plan Goals**

**Mission Management Review (MMR)
December 15, 1999**

FY 99 Performance Plan

Goal 1 – Deliver great customer service.	DCMC	East	West	Int'l
• Objective 1.1 – Provide the right item at the right time for the right price.				
• (1.1.1) Increase the percentage of conforming items compared to the FY 98 result.	G	N/A	N/A	N/A
• (1.1.2) Improve on-time delivery by 5 percentage points.	G	G	G	N/A
• (1.1.3) Reduce the number of line item schedules delinquent for one year or less by 10%. Reduce the number of line item schedules delinquent over a year by 75%.	G/R	G/R	G/R	N/A
• (1.1.4) Establish a baseline for the ratio of delay notices issued versus the number of schedules being delinquent. (Investment Goal)	R	N/A	N/A	N/A
• (1.1.5) Reduce the percentage of contracts that have exceeded their cost or schedule goals by more than 10% over the FY 98 baseline.	G	G	G	G
• (1.1.6) Ensure timeliness of Class I ECP implementation by reducing Class I ECP cycle time by 5% from the FY 98 average.	R	R	R	G
• (1.1.7) Reserved.	N/A	N/A	N/A	N/A
• (1.1.8) Ensure 95% of Alerts Customer Priority Surveillance System (CPSS) Requests are responded to within the timeframe specified by the customer.	R	G	G	N/A

FY 99 Performance Plan (Continued)

Goal 1 – Deliver great customer service. (Continued)	DCMC	East	West	Int'l
• Objective 1.2 – Team with our business partners to achieve customer results.				
• (1.2.1) Achieve and sustain a customer satisfaction rating of 5 or greater for 90% of the overall customer base.	G	N/A	N/A	N/A
• (1.2.2) Refine the Customer Satisfaction Implementation Plan. (Investment Goal)	G	N/A	N/A	N/A
• (1.2.3) Achieve a satisfaction rating of 5 or better for 90% of all Early CAS customers surveyed.	G	N/A	N/A	N/A
• (1.2.4) Reserved.	N/A	N/A	N/A	N/A
• (1.2.5) Ensure 85% of canceling funds do not cancel.	R	R	R	G
• (1.2.6) Reserved	N/A	N/A	N/A	N/A
• (1.2.7) Maintain formal Preaward Survey (PAS) Timeliness at 95% on-time rate.	G	G	G	N/A
• (1.2.8) Complete 100% of Congressional and OSD suspenses on time.	R	G	G	G

FY 99 Performance Plan (Continued)

Goal 2 – Lead the way to efficient and effective businesses processes.	DCMC	East	West	Int'l
• Objective 2.1 – Serve as a catalyst for the revolution in business affairs.				
• (2.1.1) Achieve final overhead negotiations within a 2 or 3 year cycle for major and non-major contractors respectively.	G	R	R	N/A
• (2.1.2) Attain a 96%-100% forward pricing rate coverage at beneficial segments, with a minimum of 68% of beneficial segments covered by FPRAs and the balance covered by FPRRs.	G	G	G	N/A
• (2.1.3) Achieve closeout of 75% of other than Firm Fixed Price Contracts, and 90% of Fixed Price Contracts within the FAR mandated timeframes.	G/R	G/R	G	N/A
• (2.1.4) Ensure that 75% of termination dockets are closed within 450 days from the date of termination.	R	G	R	G
• (2.1.5) Reduce the total number of overaged (over 1 year from the date of issuance) CAS noncompliance reports by 40% from the number overaged at the end of FY 98.	R	R	G	G
• (2.1.6) Improve the effectiveness of Specialized Safety. (Investment Goal)	G	N/A	N/A	N/A
• (2.1.7) Reduce the year-to-date FY 99 4th quarter composite unit cost for all basic CAS cost pools by 5% from the 4th quarter FY 98 baseline measured at the District level without increasing the other unit cost pools.	G	N/A	N/A	N/A
• (2.1.8) Implement the Unit Cost Implementation Plan. (Investment Goal)	G	N/A	N/A	N/A
• (2.1.9) Implement actions required to institutionalize the IMS at all levels in the Command. (Investment Goal)	G	N/A	N/A	N/A
• (2.1.10) Implement EDW at 80% of designated DCMC sites.	G	N/A	N/A	N/A
• (2.1.11) Ensure that 90% of all GSA leased vehicles in the DCMC fleet meet a minimum utilization rate of 98% (CONUS).	G	G	G	N/A
• (2.1.12) Reduce net usable space at non-contractor locations IAW DLAR	R	G	R	N/A

FY 99 Performance Plan (Continued)

Goal 2 – Lead the way to efficient and effective business processes. (Continued)	DCMC	East	West	Int'l
<ul style="list-style-type: none"> • Objective 2.1 – Serve as a catalyst for the revolution in business affairs. (Continued) 				
<ul style="list-style-type: none"> • (2.1.13) Reduce the quantity of high-grade positions (GS 14, 15, and SES) throughout DCMC to 499. 	G	N/A	N/A	N/A
<ul style="list-style-type: none"> • (2.1.14) Increase the ratio of civilian employees to civilian supervisors to 14:1. 	R	R	G	G
<ul style="list-style-type: none"> • (2.1.15) Achieve and maintain the percentage of overage undefinitized contract actions at 10% or less. 	R	R	R	N/A
<ul style="list-style-type: none"> • (2.1.16) Improve Negotiation Cycle Time. 	G	G	R	G
<ul style="list-style-type: none"> • (2.1.17) Maintain the percentage of on-time contractual aircraft deliveries for all new manufactured, modified, and contractually maintained aircraft under the cognizance of DCMC Flight Operations at 90% or greater. 	G	N/A	N/A	N/A
<ul style="list-style-type: none"> • (2.1.18) Engage in activities to ensure complete and accurate reporting of Cost Savings and Cost Avoidances. Return on Investment (ROI). (Investment Goal) 	G	N/A	N/A	N/A
<ul style="list-style-type: none"> • (2.1.19) Achieve and maintain PLAS reporting rate of at least 98% of the paid hours for DCMC HQ, each District staff, and all CAOs. 	G	G	G	G

FY 99 Performance Plan (Continued)

Goal 2 – Lead the way to efficient and effective businesses processes. (Continued)	DCMC	East	West	Int'l
<ul style="list-style-type: none"> • Objective 2.2 – Accelerate acquisition reform by applying commercial processes and practices. 				
<ul style="list-style-type: none"> • (2.2.1) Increase the number of paperless transactions to 90% of all transactions occurring in the Progress Payment, Material Inspection and Receiving Report (DD 250), and contract closeout processes assigned to DCMC during FY 99. (Supports MRM #2). 	R	N/A	N/A	N/A
<ul style="list-style-type: none"> • (2.2.2) Increase the amount of excess property disposed of by 20% over FY 98 (Supports MRM #5) . 	G	G	G	G
<ul style="list-style-type: none"> • (2.2.3) Reduce the amount of Lost, Damaged and Destroyed (LDD) Government property. 	R	G	R	G
<ul style="list-style-type: none"> • (2.2.4) Identify and eliminate policies and procedures that restrict the movement from parts inspection to supplier excellence. (Supports MRM #10.) (Investment Goal) 	G	N/A	N/A	N/A
<ul style="list-style-type: none"> • (2.2.5) Reserved. 	N/A	N/A	N/A	N/A
<ul style="list-style-type: none"> • (2.2.6) Reserved. 	N/A	N/A	N/A	N/A
<ul style="list-style-type: none"> • (2.2.7) Reserved. 	N/A	N/A	N/A	N/A
<ul style="list-style-type: none"> • (2.2.8) Reserved. 	N/A	N/A	N/A	N/A
<ul style="list-style-type: none"> • (2.2.9) Reserved. 	N/A	N/A	N/A	N/A
<ul style="list-style-type: none"> • (2.2.10) Reserved. 	N/A	N/A	N/A	N/A

FY 99 Performance Plan (Continued)

Goal 2 – Lead the way to efficient and effective business processes. (Continued)	DCMC	East	West	Int'l
• Objective 2.3 Leverage information technology to improve business results.				
• (2.3.1) Reserved.	N/A	N/A	N/A	N/A
• (2.3.2) Implement the Information Technology (IT) Implementation Plan. (Investment Goal)	G	N/A	N/A	N/A
• (2.3.3) Reserved.	N/A	N/A	N/A	N/A

FY 99 Performance Plan (Continued)

Goal 3 – Enable DCMC people to excel.	DCMC	East	West	Int'l
• Objective 3.1 – Invest to develop and sustain the right talent.				
• (3.1.1) Achieve a training investment level of at least 1.5% of gross payroll costs.	G	N/A	N/A	N/A
• (3.1.2) Develop IDPs for 100% of DCMC employees.	N/R	N/A	N/A	N/A
• (3.1.3) Achieve a 95% utilization rate for DAU quotas received.	G	G	G	G
• (3.1.4) Increase the percentage of personnel that are DAWIA certified to level I (70%), level II (90%), and level III (98%).	G/R	G/R	R	G/R
• (3.1.5) Implement the Training Implementation Plan. (Investment Goal)	N/R	N/A	N/A	N/A
• (3.1.6) Achieve a benchmark standard of 40 training hours per employee.	G	G	G	G

N/R = Not Ratable

FY 99 Performance Plan (Continued)

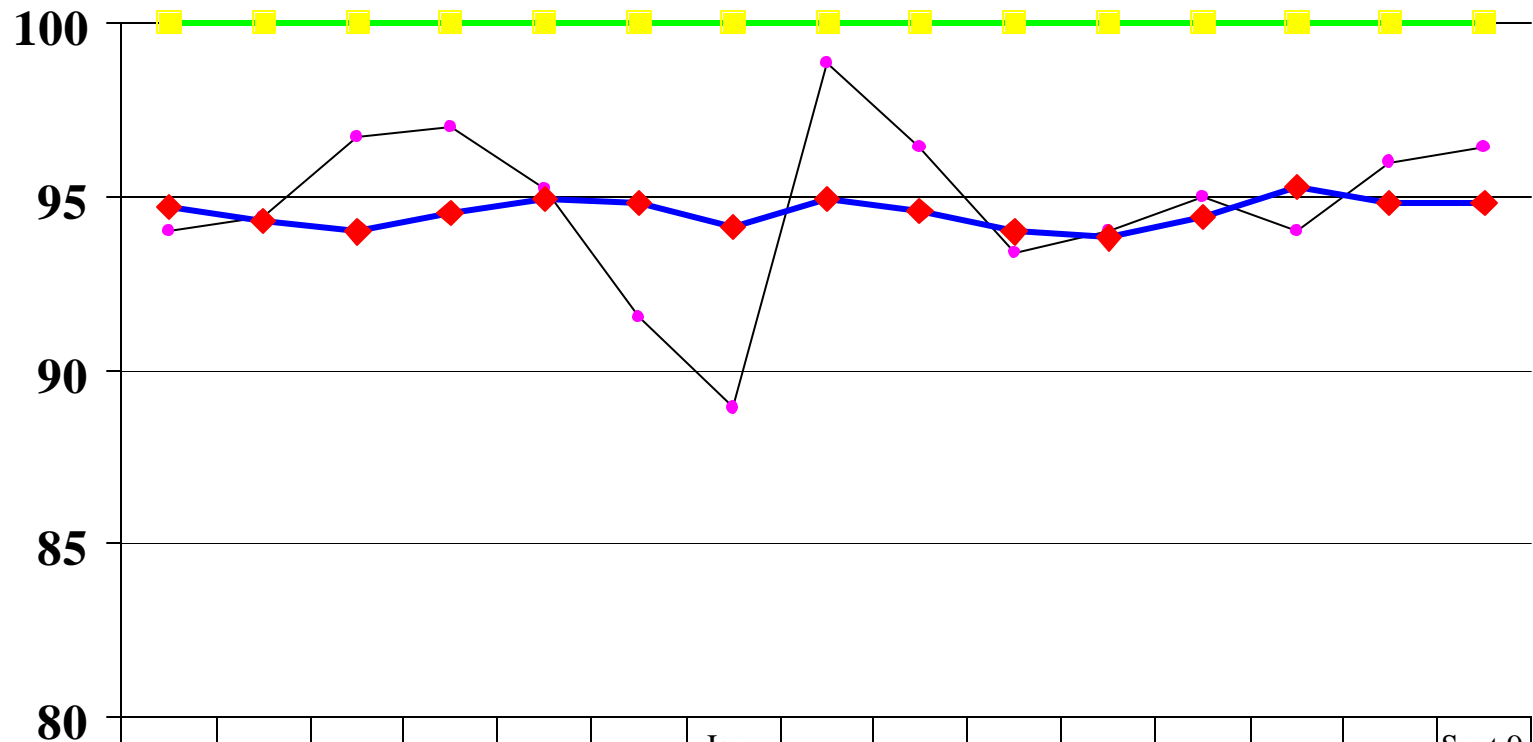
Goal 3– Enable DCMC people to excel.	DCMC	East	West	Int'l
• Objective 3.2 – Build and maintain a positive work environment.				
• (3.2.1) Achieve 100% closure of formal EEO complaint cases within the DLA cycle time of 112 days.	N/R	N/A	N/A	R
• (3.2.2) Increase the number of EEO (formal and informal) complaint cases referred for ADR within the EEO process.	N/R	N/A	N/A	G
• (3.2.3) Complete 100% of civilian performance appraisals and military evaluation reports on time.	R	G/R	R	R
• (3.2.4) Improve 7 of the Top 10 Command-wide areas for improvement identified through the FY 1997 Internal Customer measurement.	N/R	N/A	N/A	N/A
• (3.2.5) Unfair Labor Practices (ULP) and Grievances filed with zero final decisions rendered against DCMC Command-wide.	G	G	G	G

N/R = Not Ratable

1.1.1-Conforming Items

- **Goal Description:** Increase the percentage of conforming items (number of lab test successes divided by number of lab test opportunities) compared to the 4th Qtr FY 98 result
- **FY99 Goal/Target:** Increase the % of conforming items delivered to our customers
- **FY99 Actual Results:** 4th Qtr FY 98 was 94.3. Current 6 month RA is 94.8
- **Rating:** Green

1.1.1 - Conforming Material (Lab Testing)



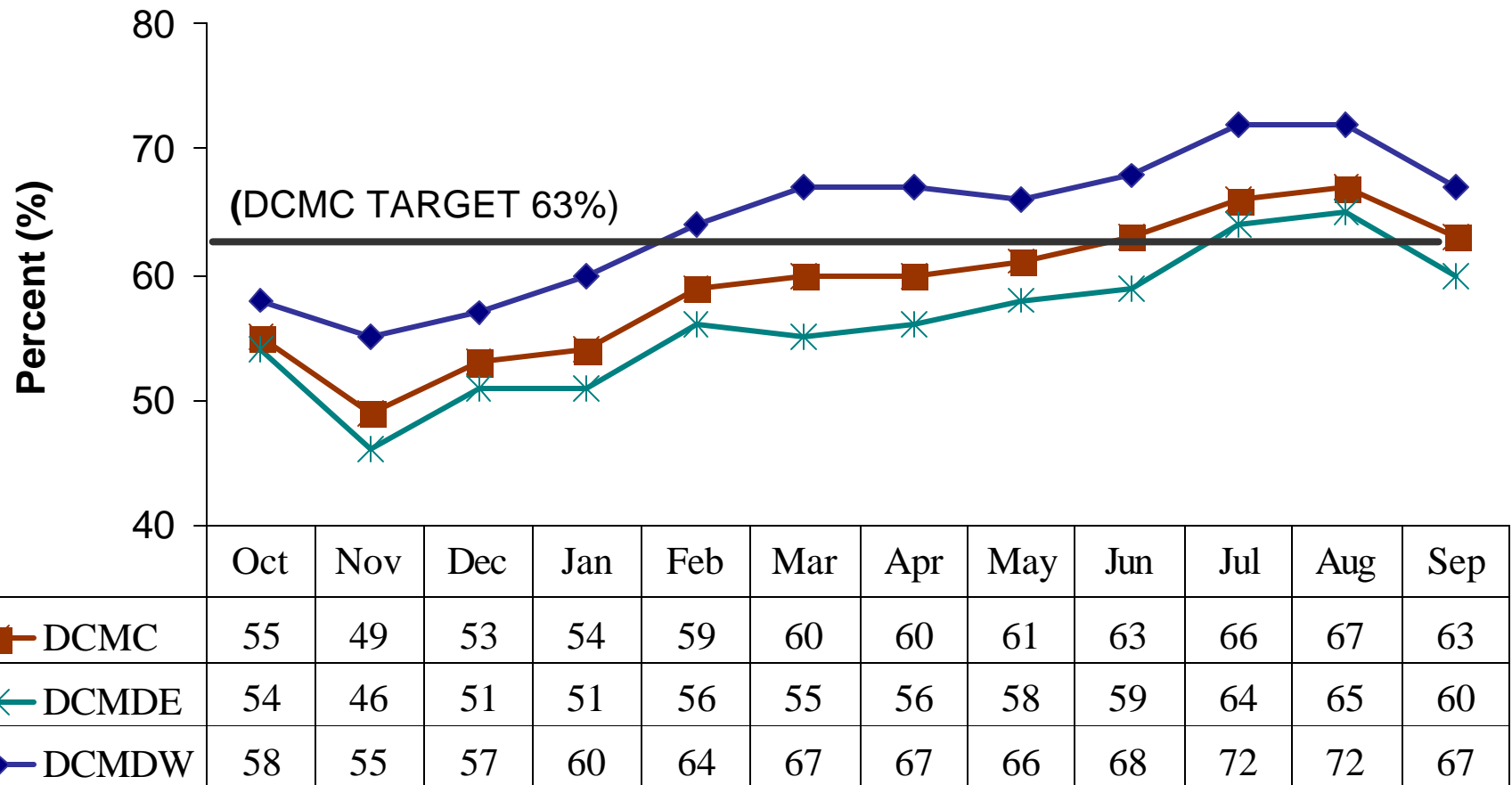
* 6 MRA = 6 month rolling average

1.1.2: On Time Deliveries

- **Goal Description:** Improve the percent of on time deliveries compared to the Jun-Aug 98 baseline by 5%.
- **FY99 Goal/Target:** 63%
- **FY99 Actual Results:** 65.9%
- **Rating:** Green

1.1.2 On Time Deliveries

FY 99 Performance

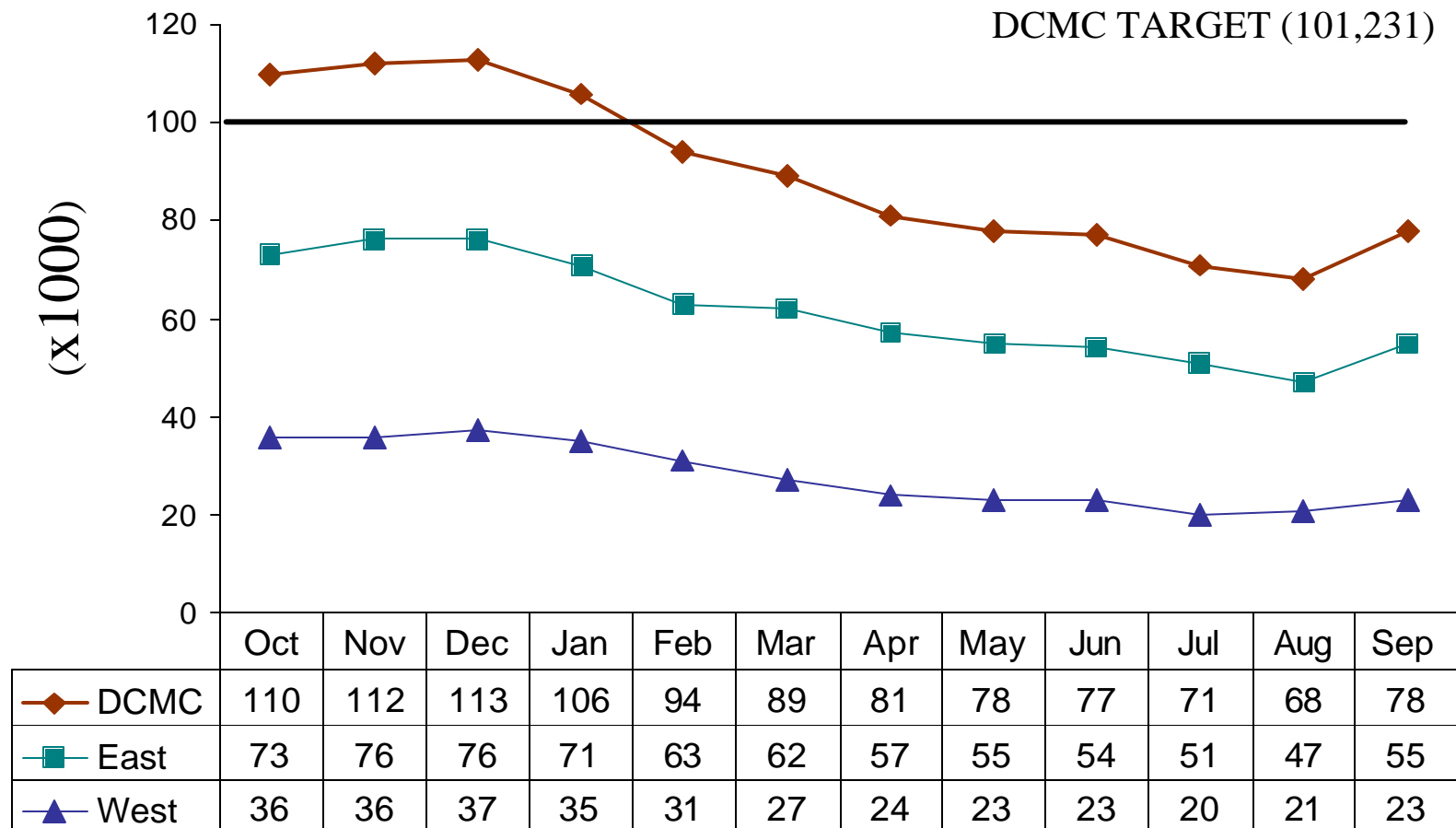


1.1.3: Reduce Outstanding Delinquencies

- **Goal Description:** Reduce delinquencies less than one year late by 10% and eliminate 75% of delinquencies more than a year old.
- **FY 99 Goal/Target:** Reduce delinquencies over a year late from 134,543 to 33,635. Reduce delinquencies less than one year late from 112,479 to 101,231.
- **FY 99 Actual Results:**
 - Less than One Year Old: 78,700 (-32%)
 - Greater than One Year Old: 59,100 (-56 %)
- **Rating:** Green for ≤ 1 year late; Red for > 1 year late
- **FY00 Adjustments:** Issuance of MOCAS data integrity document providing alternative methods for clearing long term delinquencies.

1.1.3: Reduce Outstanding Delinquencies

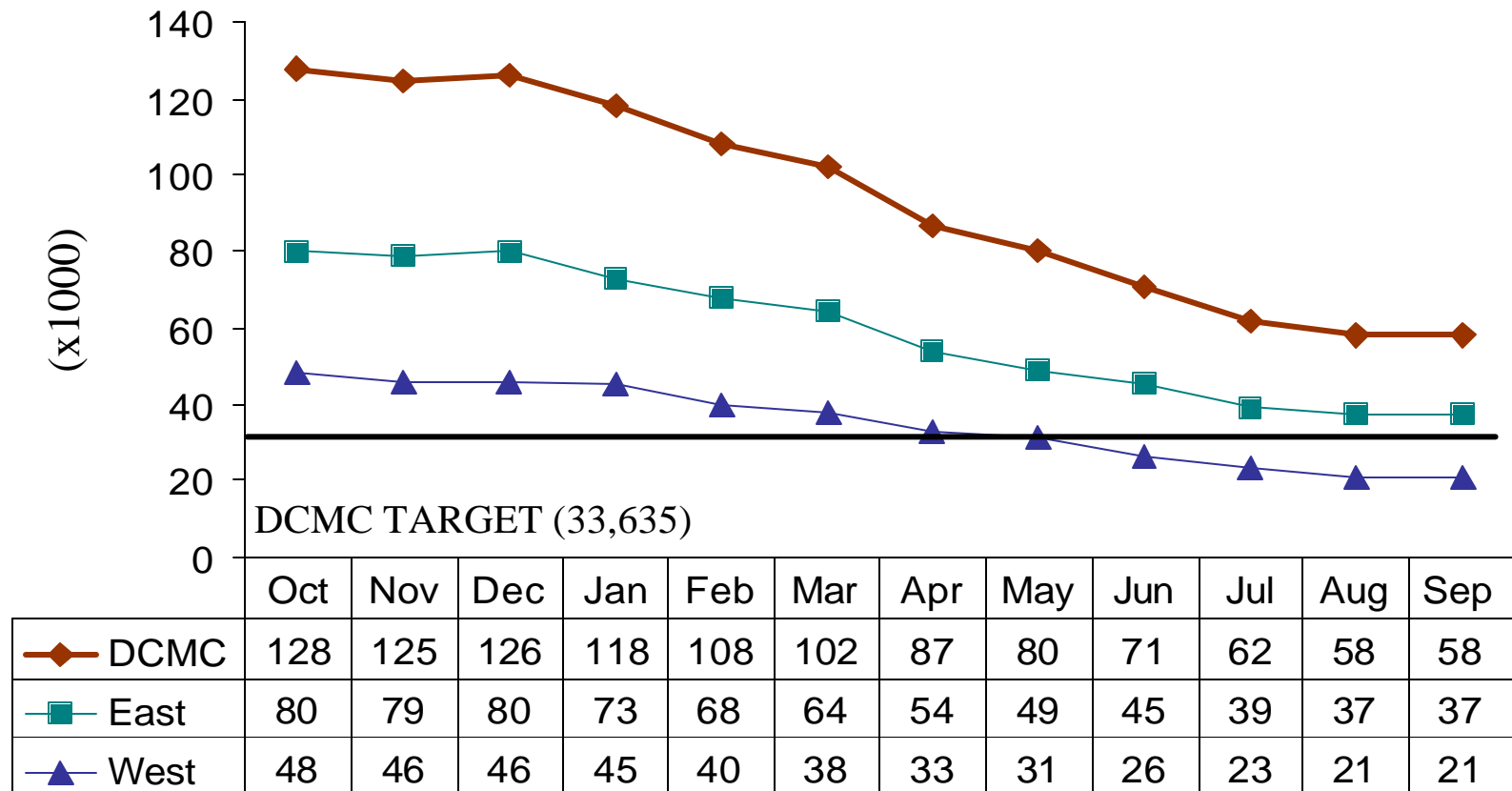
Delinquencies \leq 1 Year Late



FY 99

1.1.3: Reduce Outstanding Delinquencies

Delinquencies > 1 Year Late



FY 99

1.1.3: Reduce Outstanding Delinquencies

Pacing CAOs (> One Year Late)*

HIGH

PEMCO AEROPLEX-BIRMINGHAM	-100%
BOEING HUNTINGTON BEACH	-100%
LOCKHEED MARTIN FED SYS OWEGO	-98%
SAN DIEGO	-94%
CHICAGO	-89%
APMO/AIRCRAFT	-88%
TWIN CITIES	-86%

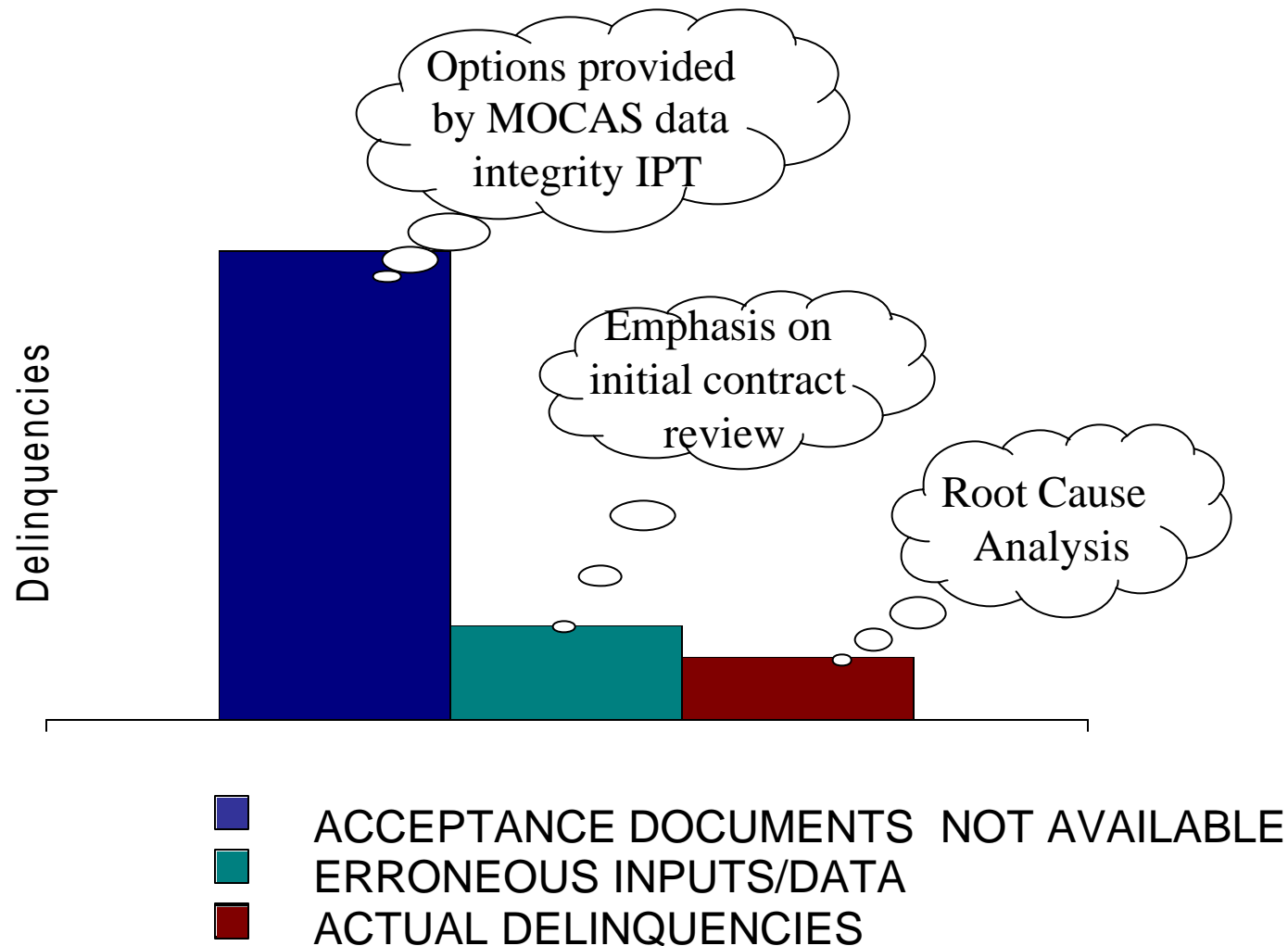
LOW

INDIANAPOLIS-ALLISON ENGINE	9%
DETROIT	-7%
STEWART & STEVENSON SEALY	-7%
CLEVELAND	-8%
LOCKHEED MARTIN SUNNYVALE	-11%
LOCKHEED MARTIN FT WORTH	-17%
PHILADELPHIA	-20%

* At least 200 delinquencies in baseline

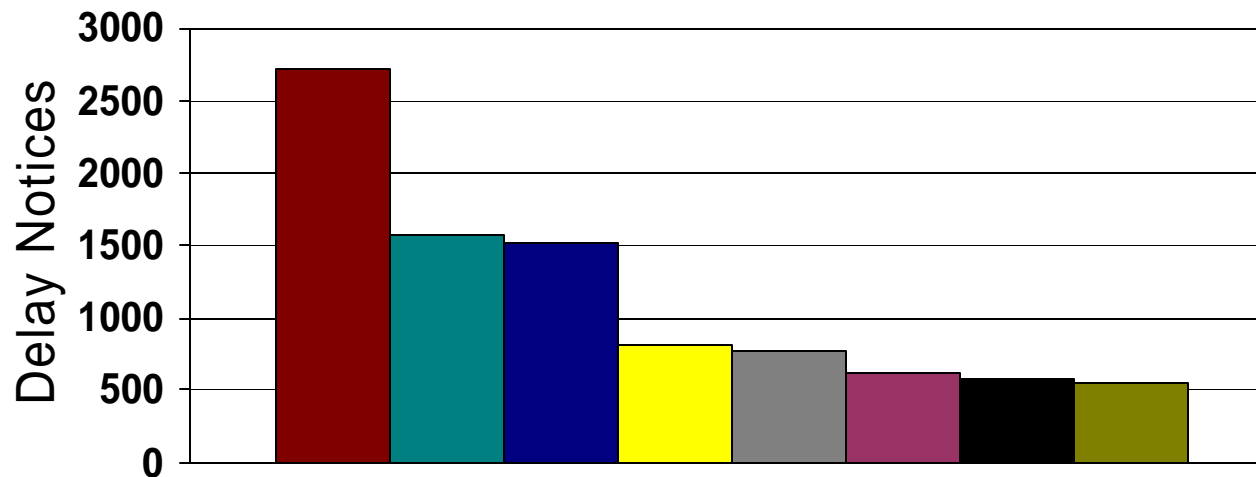
1.1.3 Outstanding Delinquencies > 1Yr

Root Cause Drivers



1.1.3: Reduce Outstanding Delinquencies

Root Causes



ROOT CAUSE CODES

- Production scheduling deficiencies.
- Vendor/subcontractor problem, basic material shortage
- Vendor/subcontractor problem, scheduling deficiencies
- Vendor/subcontractor problem, material furnished rejected
- Production plan inadequate.
- Production -- shop overload
- Strike, prime contractor.
- Contract modification/amendments, requested by contractor.

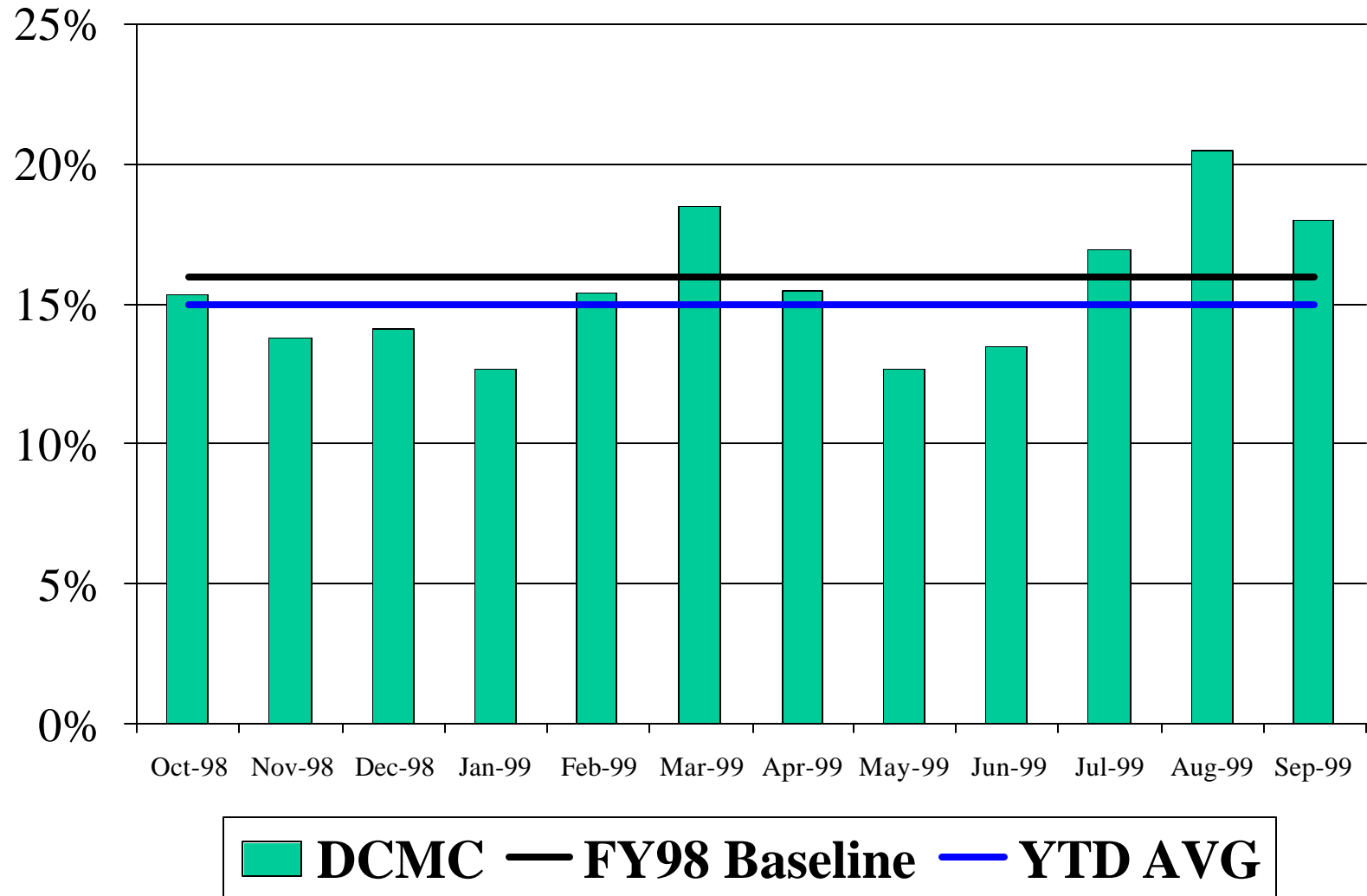
1.1.4: Establish Baseline for Delay Notices

- **Goal Description:** Establish a baseline for the ratio of delay notices issued versus the number of schedules being delinquent. The baseline shall be established after ALERTS Phase II is fully operational in July 1999.
- **FY 99 Goal/Target:** Establish baseline data.
- **FY 99 Actual Results:** Nothing
- **Rating:** Red
- **Description of Progress To Date:** None. No alternative means justified/planned.
 - Deployment delayed - reasons:
 - Y2K additional testing
 - Incorporation of IE compatibility
 - Delay in deploying SDW 8.5
- **FY00 Adjustments:** Per current deployment schedule

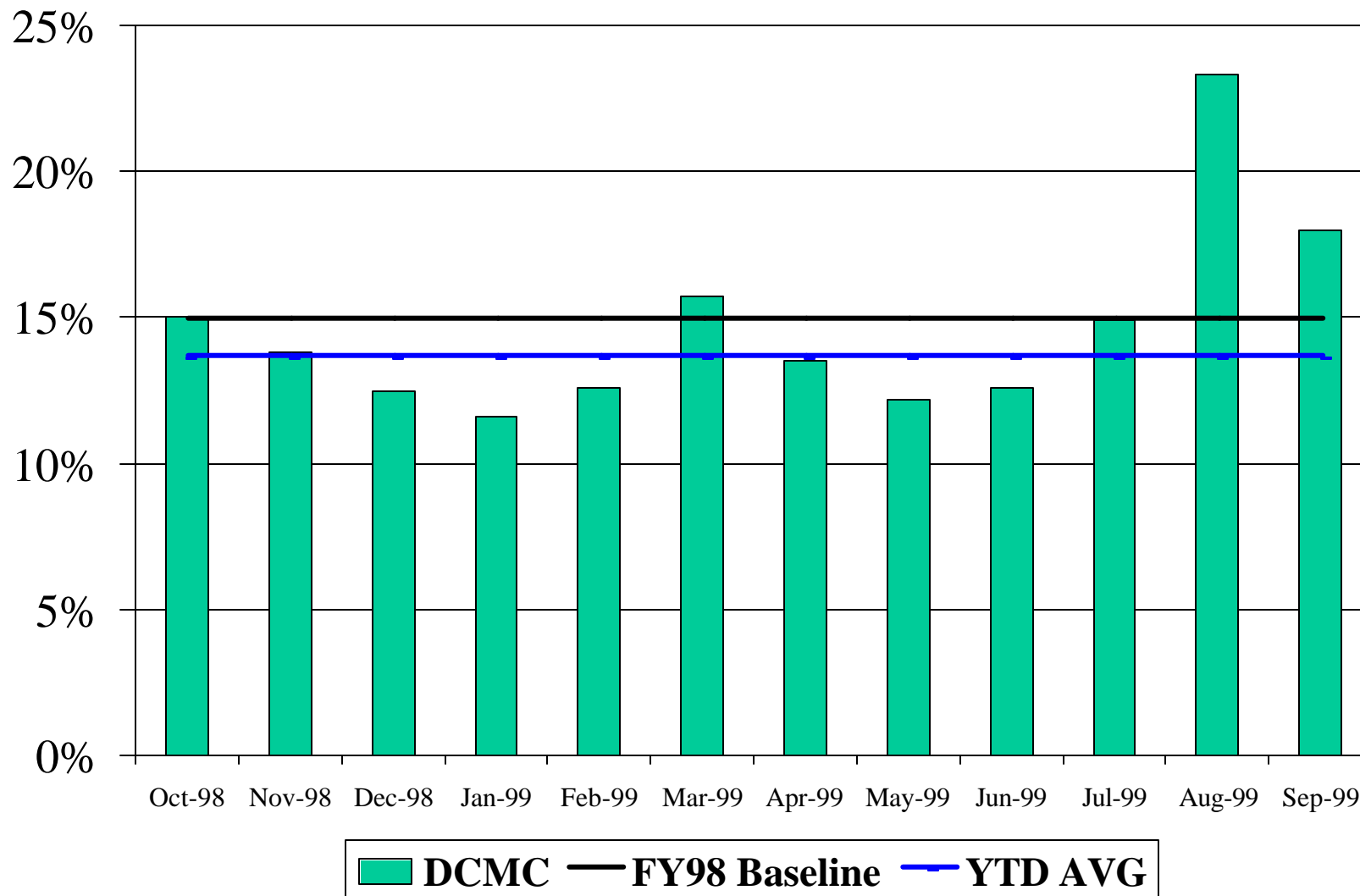
1.1.5 - Percentage of Contracts that have Exceeded their Cost or Schedule Goals

- **Performance/Investment Goal Title:** Schedule Slippages and Cost Overruns on Major DoD Programs
- **Goal/Target:** FY98 Baseline determined by using final three months of FY98 Data (15.9% for schedule and 14.8% for cost).
- **EOY Status:** Green
- **Anticipated problems:** Continue to work with data to identify opportunities for improvement
- **HQ Process Owner:** William Gibson

Schedule Slippages



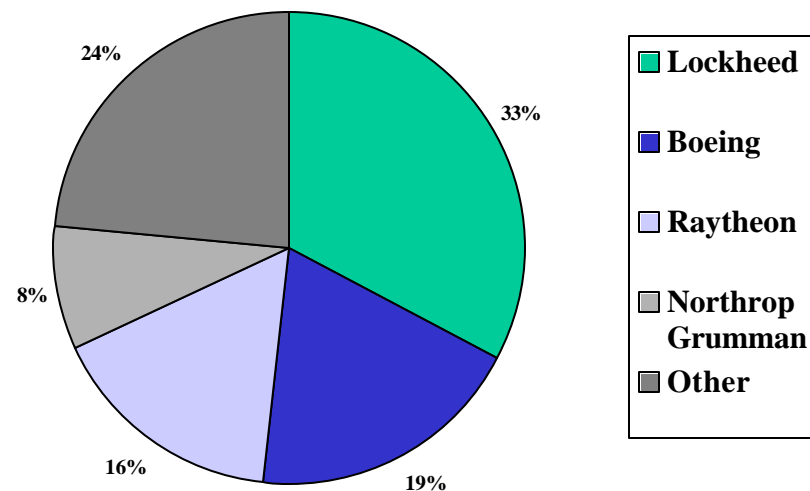
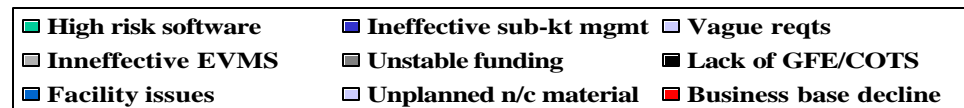
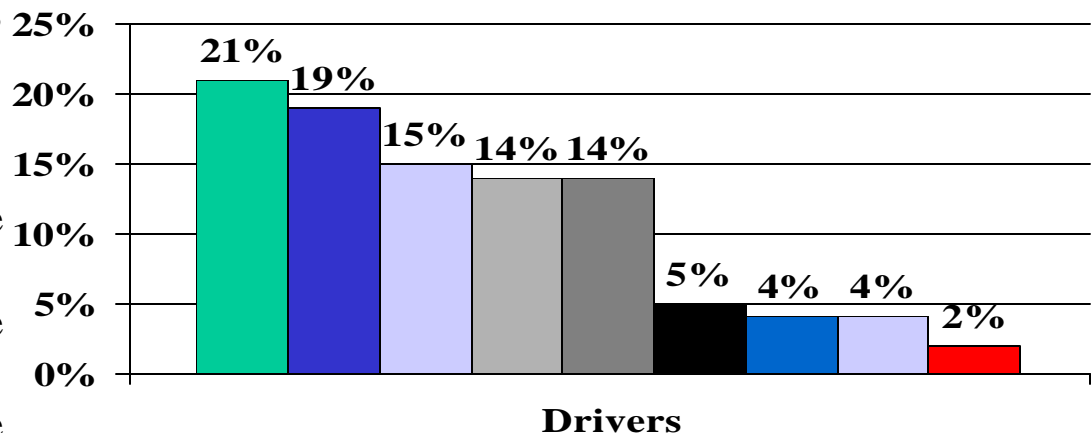
Cost Overruns



Process Drivers (DCMC wide)

Top Twenty Poor-Performing Programs

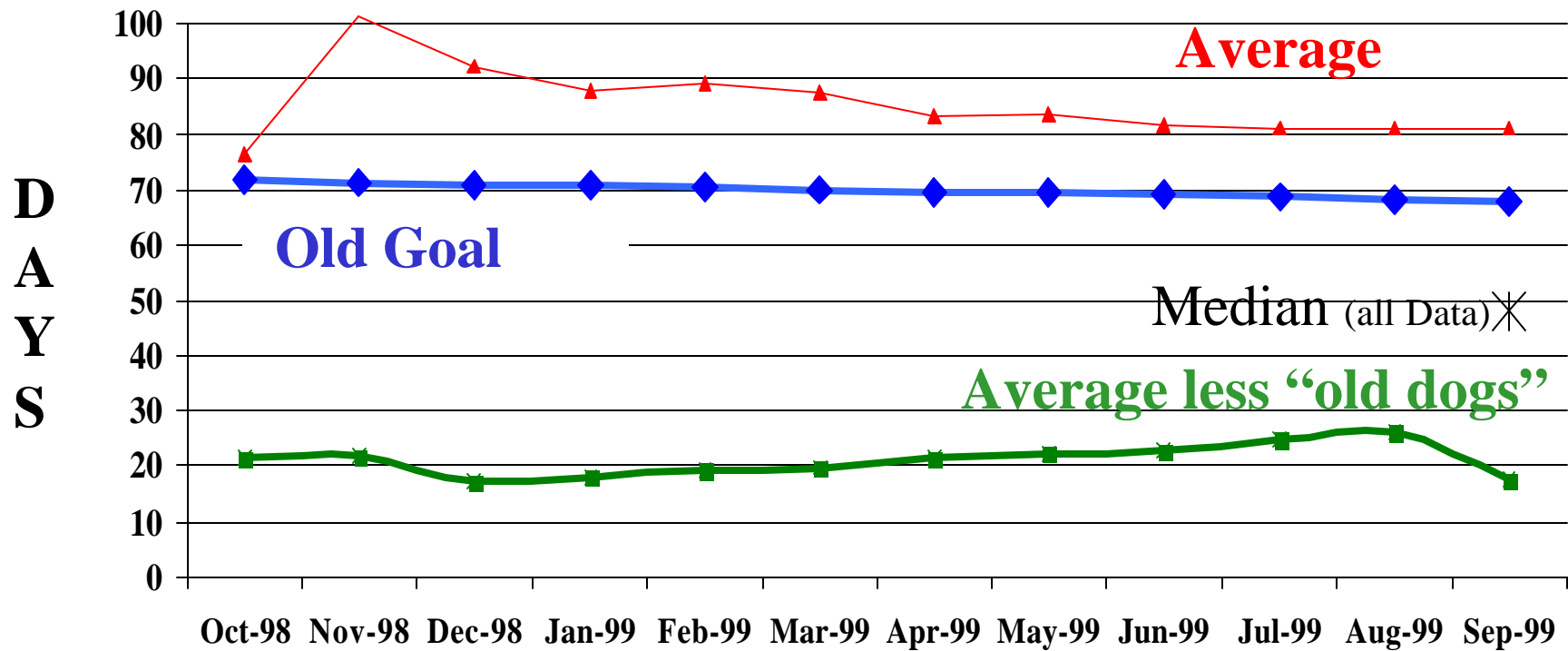
1	PATRIOT PAC-3	BMDO
2	THAAD UTTMDS	BMDO
3	SADARM	Army
4	F-22	Air Force
5	ATIRCM (CMWS)	Army
6	SFW	Air Force
7	Navy Area TBMD	BMDO
8	JSIPS (was CIGS)	Air Force
9	SH-60R	Navy
10	GBS	Air Force
11	JSTARS	Air Force
12	JPATS	Air Force
13	NMD	BMDO
14	MIDS- LVT	Navy
15	STD MSL BLOCK	Navy
16	JSTARS GSM	Army
17	TRIDENT II MSL	Navy
18	NAS	Air Force
19	BRADLEY FVS	Army
20	JDAM	Air Force



1.1.6 - ECP Cycle Time

- **Goal Description:** Ensure timeliness of Class I ECP implementation by reducing “total cycle time” (contractor submission to Procuring Contracting Officer (PCO) disposition).
- **FY99 Goal/Target:** 68 days “Average ECP Cycle Time.”
- **FY99 Actual Results:** **81 days**
- **Rating:** **RED**
- **FY00 Adjustments:** (only to top-level numeric)
 - **Top Level Reporting, more accurately reflect true process trend**
 - Revision will more accurately reflect true process trends - management by exception
 - Separate effort for “overage” actions - outside the process - work with customers
 - Encourage IPT type relationships, enabled through electronic ECP processing and targeted improvement opportunities
 - Encourage Training in analysis tools as well as Data integrity follow-up

1.1.6 Class I ECP Cycle Time



	Oct-98	Nov-98	Dec-98	Jan-99	Feb-99	Mar-99	Apr-99	May-99	Jun-99	Jul-99	Aug-99	Sep-99
◆ Goal	71.7	71.3	71.0	70.7	70.3	70.0	69.7	69.3	69.0	68.7	68.3	68.0
▲ All Data	76.51	101.39	92.25	87.9	89.09	87.68	83.34	83.48	81.71	81.04	81.14	80.97
■ CV=.69	21.45	21.83	17.17	18.09	19.52	19.95	21.63	22.38	22.69	24.71	26.15	17.69
* Median												48.0

YTD Average

1.1.6 Class I ECP Cycle Time: *Notes*

FY-00 Focus on **Control** ... Encourage:

- Electronic ECP processing
- Training in analysis tools
- Data integrity follow-up
- HQ monitor Command/CAO current performance for adverse trends - no required field level reporting

FY-00 Focus on **Influence** ... via Engineering Community and Program Integration Team

- IPT efforts with programs producing most “old” stuff
- Who’s going Electronic: work with CLR

Training

Incorporating Analytical tools in guidebook

Working with NAVAIR pacing Customer

DCMC

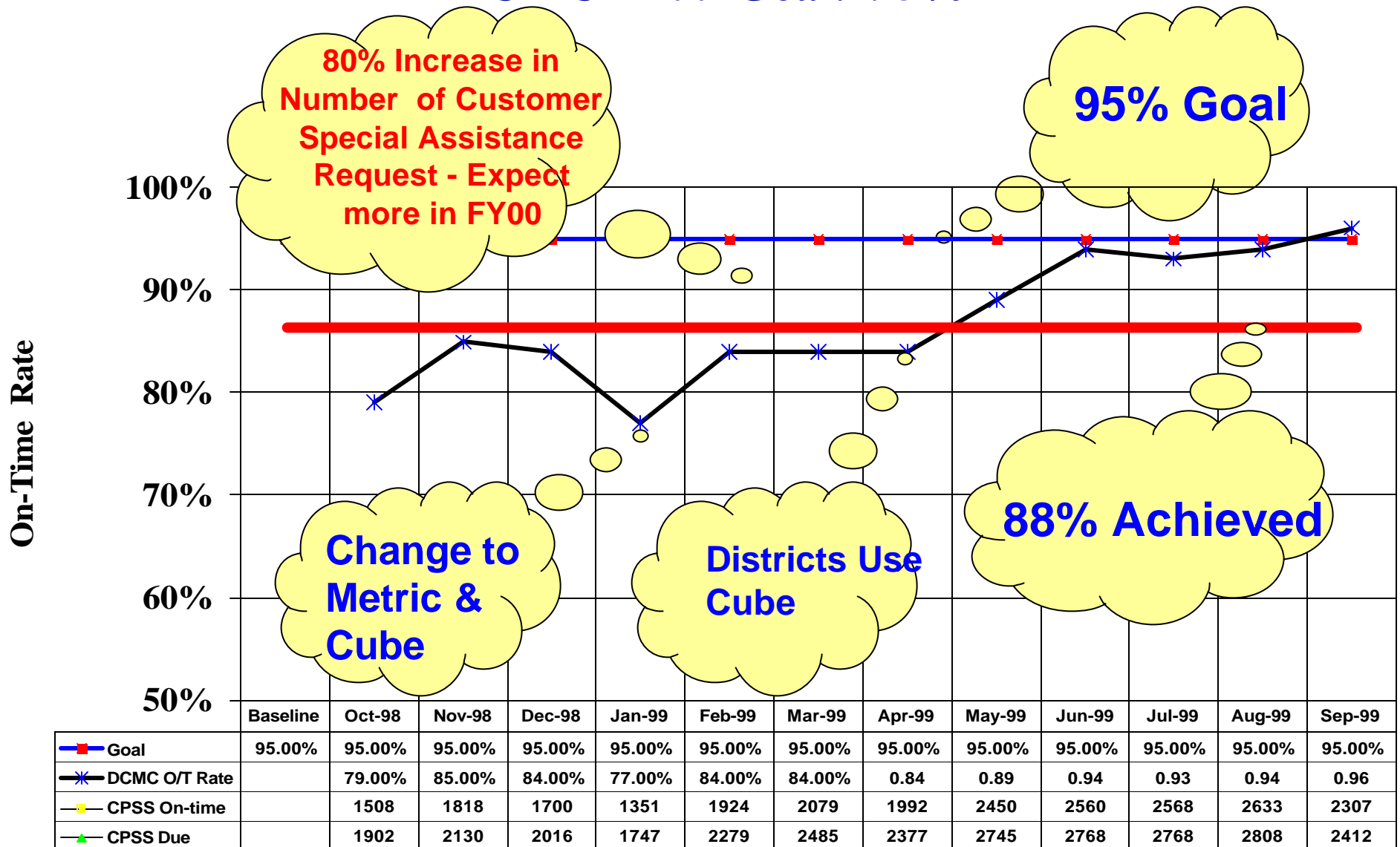
Performance Goal 1. 1.8 - CPSS Timeliness

- **Performance Goal Description:** Ensure 95% of Alerts Customer Priority Surveillance System (CPSS) requests are responded to within the timeframe specified by the customer.
- **FY99 Goal/Target:** 95 %
- **FY99 YTD Results:** 88 % DCMC - Red
- **Rating:**
 - 85 % East District - Red
 - 92 % West District - Red
 - 93 % International (America's) - Red
- **Description of Progress to Date:** Red
 - Concerns
 - Alerts HQ/District team working roles, responsibilities, & process
 - Root Cause (subjective): Customer Assistance Need not fully understood
 - Some CAOs require increased emphasis, direction, and support
 - Actions taken
 - working with SFAs
 - contact with CAO personnel & Commanders
 - FY 00 site visits to collaborate on Alerts - anticipate at least 5
 - Anticipate extreme increase in CPSS action by ICPs- beyond Delivery issues
 - **Anticipated Problems:** Phase I system - Helpdesk problems continue
- **HQ Process Owner:** Patsy Oburn, DCMC-O, 703-767-3350

DCMC

Performance Goal 1.1.8 - CPSS Timeliness

DCMC FY99 Goal: 95%



Performance Goal 1.1.8 CPSS Timeliness

Root Cause Analysis

- **No backups for ISs & Release Authorities:** Alerts has not received the emphasis it needs after Phase I deployment. This is happening now with metric and the started Phase II training, that re-introduced Alerts to 16% of organization.
- **ISs, Release Authorities, & Team Leaders not checking the CPSS:** A lack of emphasis on Alerts Phase I, reason for process.
- **Teams without process in place for CPSS:** A lack of emphasis on Alerts Phase I, reason for process
- **Late contractor response:** This is an unacceptable cause. We reply to the CPSS and follow-up in the system.
- **Contract not in Alert data base:** A lack of emphasis on Alerts Phase I, reason for process.
- **System Problems:** Unidentified helpdesk/problem reporting procedure.

DCMC

Performance Goal 1.1.8 - CPSS Timeliness

Corrective Action

- Requested Sustainment Policy - AB (Helpdesk - Customer)
- Districts Analyze data monthly to identify pacing CAOs.
- Districts Contact each pacing CAO to identify causes and develop Corrective Action(C/A) Plan.
- C/A plan reviewed and approved.
- Verify CAOs' performance to assure C/A plan is effective.
- DCMDE/W-F DBA working on identifying system problems

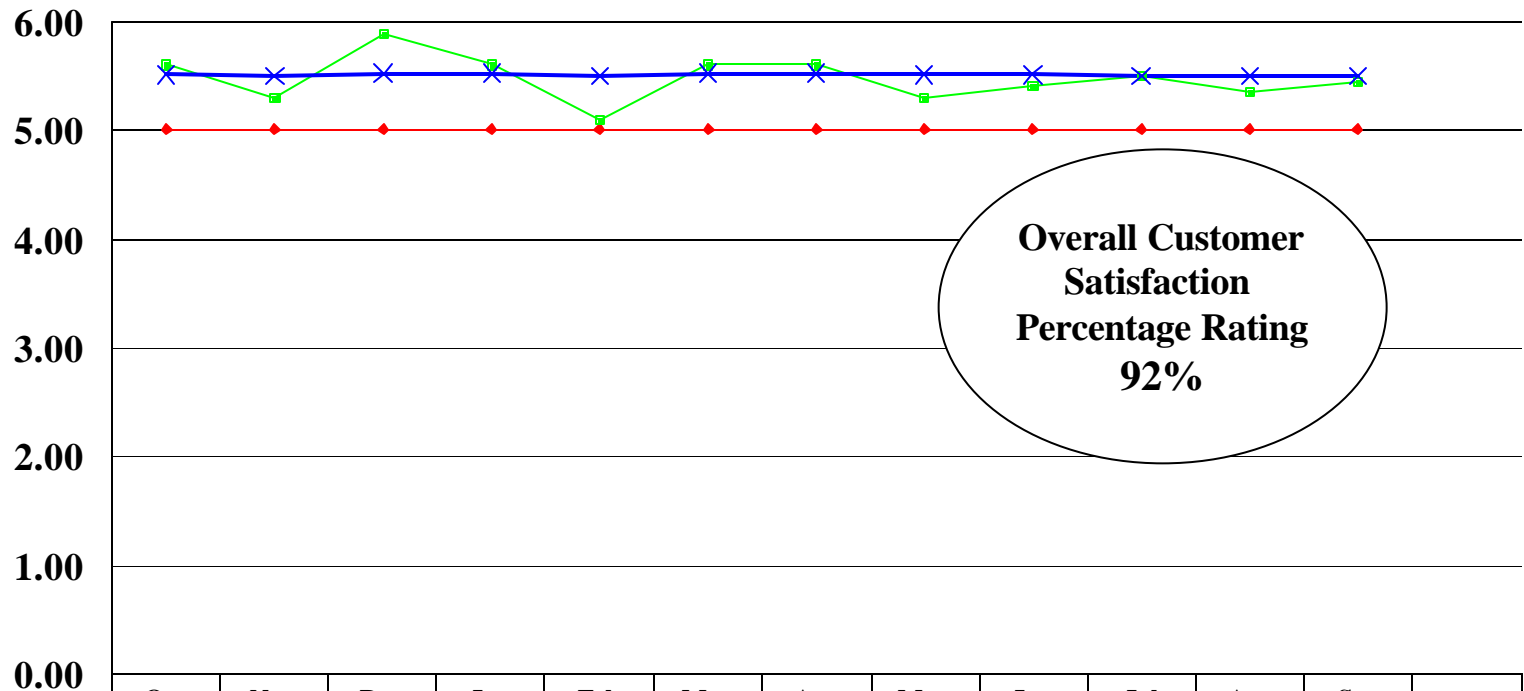
Goal 1.2.1 - Customer Satisfaction

- **Goal Description:** Achieve and sustain a customer satisfaction rating of 5 or greater for 90% of the customers surveyed.
- **FY99 Goal/Target:** Achieve a 5.0 Rating or Better
- **FY99 Actual Results:** Achieved a Command-wide overall rating of 5.5.
- **Rating:** Green

DCMC PERFORMANCE GOAL 1.2.1:

Customer Satisfaction

Telephone Surveys



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	
Goal	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	
Rating	5.6	5.3	5.9	5.6	5.1	5.6	5.6	5.3	5.4	5.5	5.35	5.45	
12 Month Moving Average	5.51	5.49	5.53	5.53	5.5	5.53	5.53	5.51	5.51	5.5	5.49	5.49	

Investment Goal 1.2.2 - Refine the Customer Satisfaction Implementation Plan

- **Goal Description:** Refine the Customer Satisfaction Implementation Plan to address all customer related issues.
- **FY99 Goal/Target:** Obtain continuous customer feedback on the quality and timeliness of services DCMC provides our customers
- **FY99 Actual Results:**
 - Published the 99 Customer Profile Report
- **Rating:** Green
- **FY 00 Adjustments:** None

GOAL 1.2.3 - EARLY CAS

- Goal Description:** Achieve and sustain a customer satisfaction rating of 5 or greater for 90% of all Early CAS Customers surveyed.
- FY99 Goal/Target:** 5.0 Rating or Better
- FY99 Actual Results:** Achieved a Command-wide overall rating of 5.7
- Rating:** Green

Status: Green

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Summary for Final GPRA Report

Goal 1.2.1 Customer Satisfaction

Districts conducted Customer Satisfaction Telephone Surveys to ACAT/Commodity customers. Using a 1-6 Likert scale, customers rate DCMC's support answering the following questions: DCMC's role in getting the Right Item; DCMC's role in getting it at the Right Time; DCMC's role in getting it for the Right Price; DCMC's efforts in providing the Right Advice and Overall Support. FY 99 scores indicate overall customer satisfaction with the level and quality of services DCMC provides. 100% of respondents rated DCMC as 5.0 or above. However, customer comments indicate a growing concern with DCMC's downsizing and the impact it will have on future service. DCMC's resource reductions and consolidations are being felt Service-wide.

Goal 1.2.3 Early CAS

Districts have conducted Early CAS Surveys requesting customer feedback on completed Early CAS support. Using a 1-6 Likert Scale, Early CAS recipients rated DCMC's support answering the following questions:

1. How satisfied were you with DCMC responsiveness?
2. DCMC's support provided information/insight that made a positive difference in?
3. Do you have any other comments you would like to make re: the support received?

Scores indicate an overall customer sat level with the quality of support provided with a 5.7% rating.

100% of respondents rated DCMC as 5.0 or above. Customer comments indicate a high level of praise and continued reliance on DCMC's support and expertise.

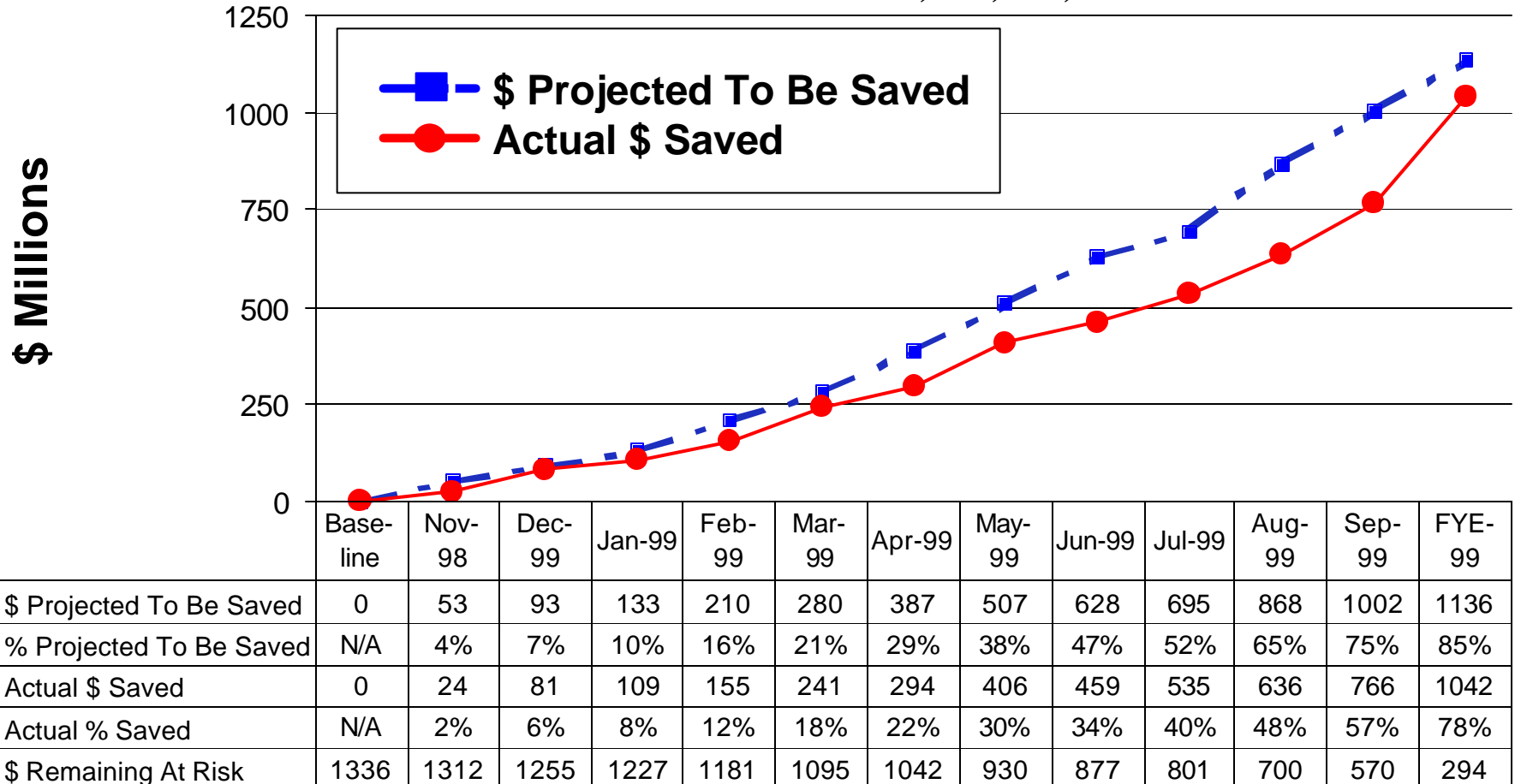
1. 2.5: Canceling Funds

- **Goal Description:** Ensure 85% of canceling funds do not cancel
- **FY 99 Goal/Target:** \$1,136M
- **FY 99 Actual Results:** \$1,042M(78%)
- **Rating: RED**
- **FY00 Adjustments:**
 - “At Risk Data Base” will be available for earlier monitoring of progress and identification of process drivers
 - Continued reconciliation efforts with DFAS

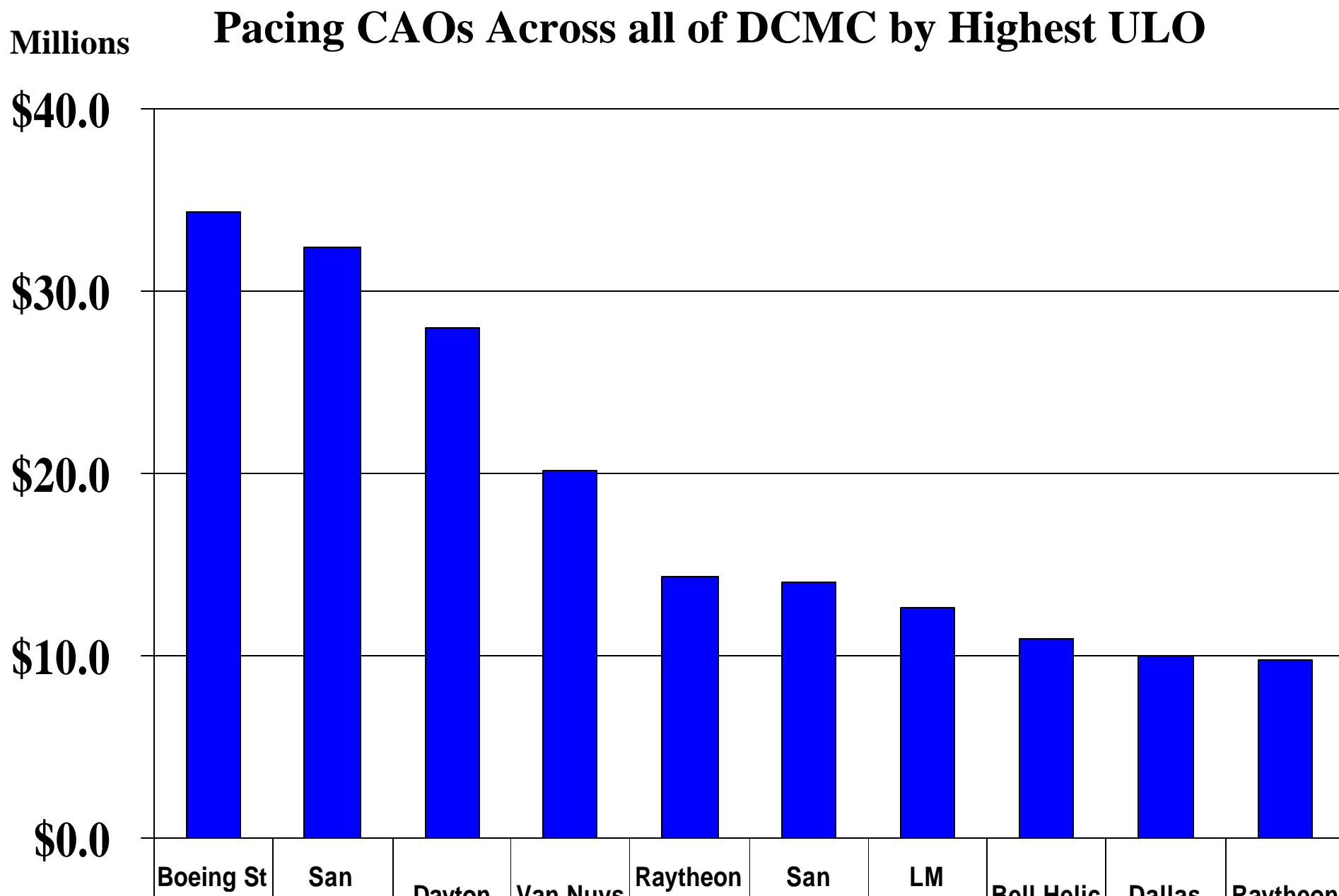
1. 2.5: Canceling Funds

Reduce Canceling Funds 85% - Performance Status

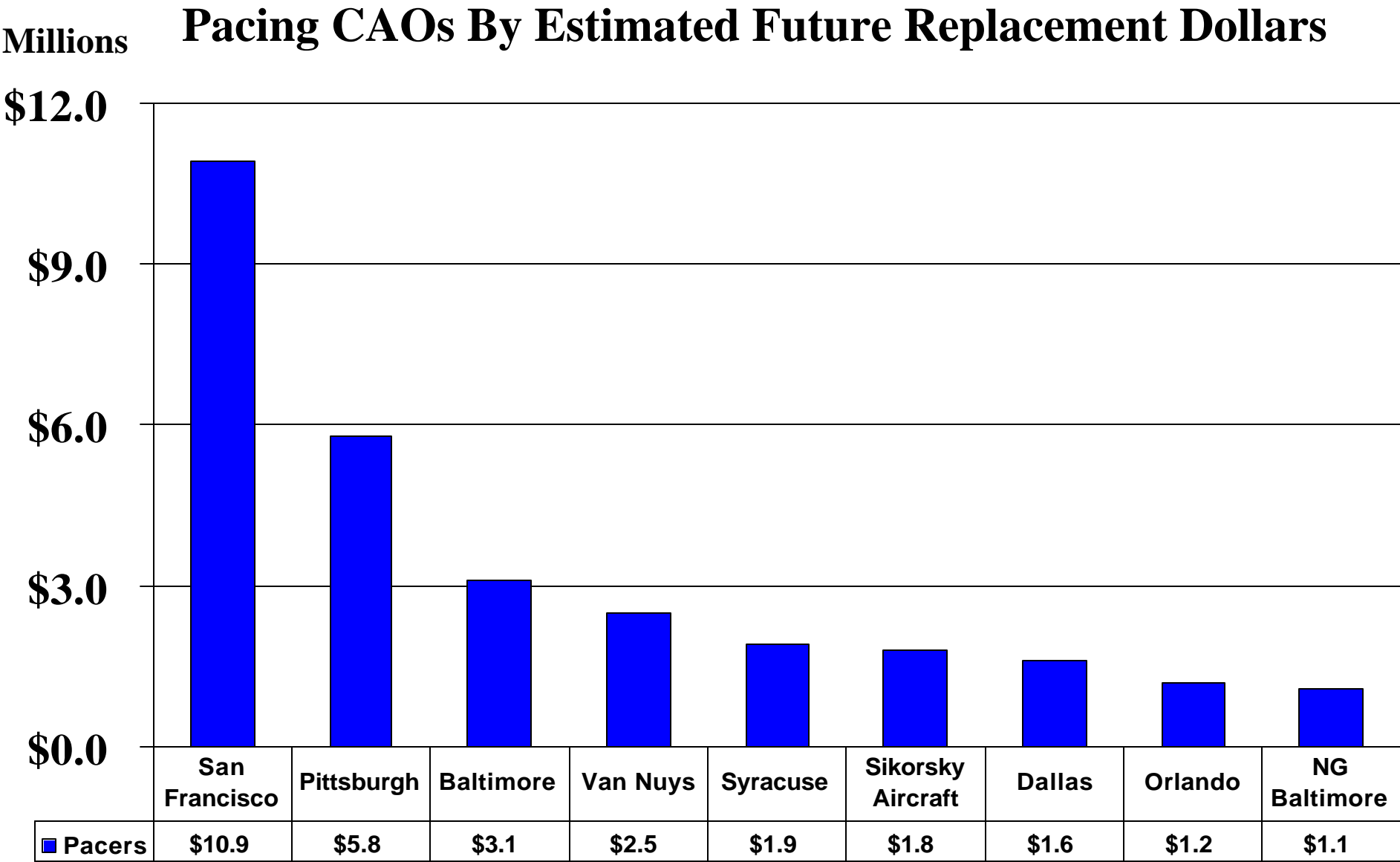
FY 99 Funds At Risk Baseline -\$1,336,306,540



1. 2.5: Canceling Funds

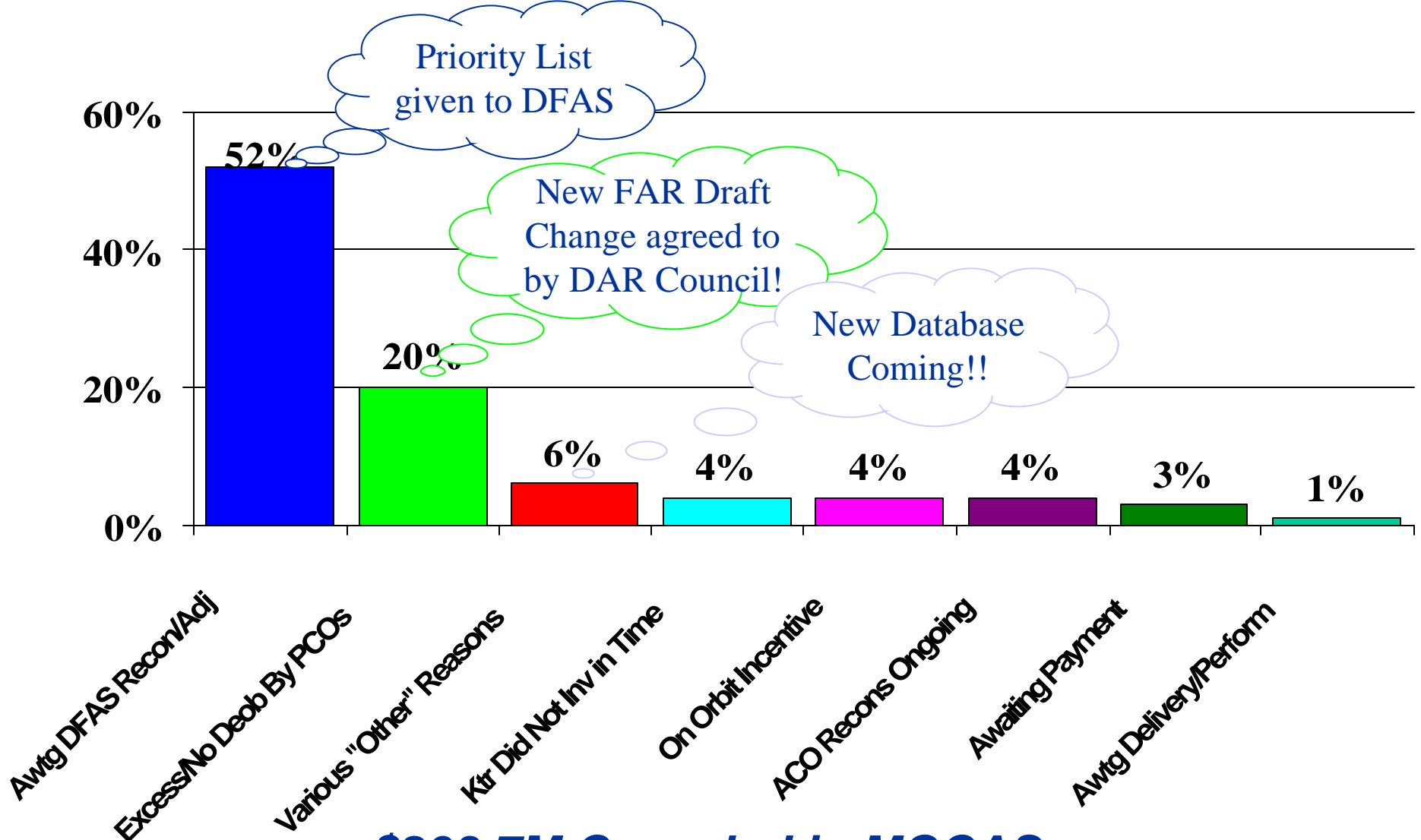


1. 2.5: Canceling Funds



1. 2.5: Canceling Funds

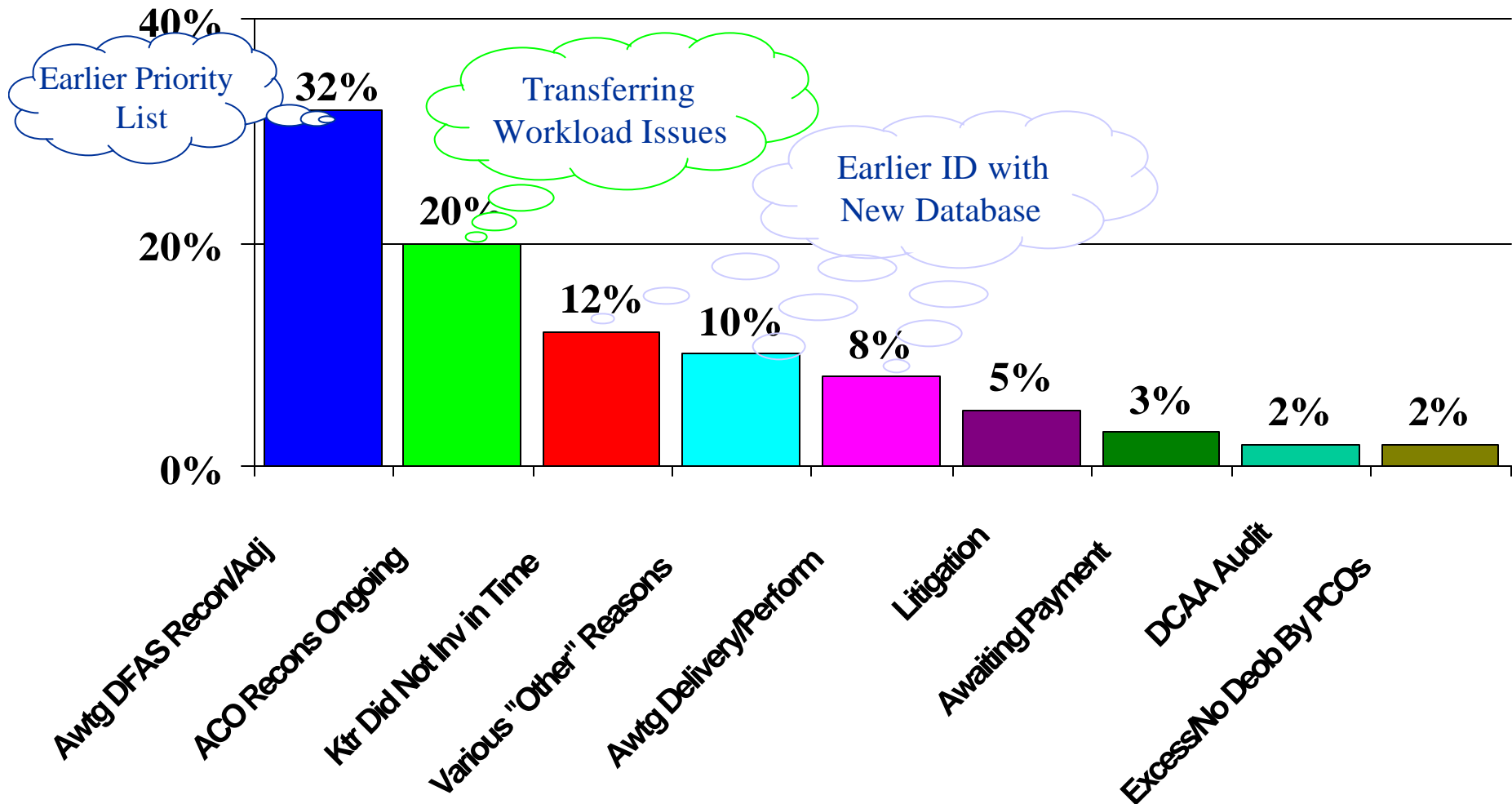
*Process Drivers by % of Dollars Canceled in MOCAS
End of FY99 - DCMC Totals*



\$293.7M Canceled in MOCAS

1. 2.5: Canceling Funds

*Process Drivers by % of Total Dollars
Identified - May Require Replacement Funds
End of FY99 - DCMC Totals*



Estimate \$37.5M May Require Replacement Funds

1. 2.5: Canceling Funds

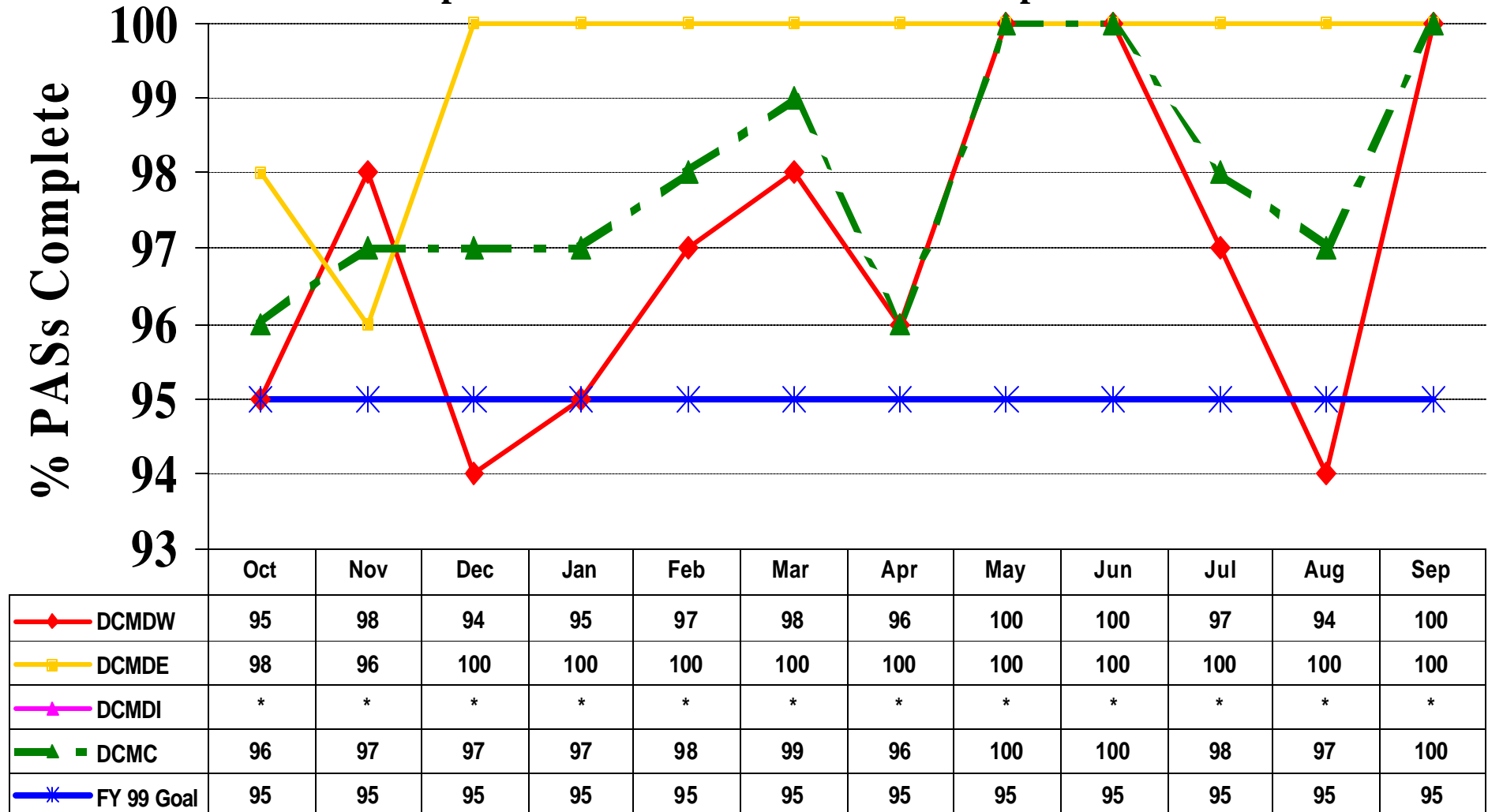
- At the end of FY99, for the first time, CAOs reported their canceling funds status and reason codes to Districts at the contract number/acrn level.
- During the year Districts analyzed and reported data on pacing CAOs:
 - In June our estimate for FYE was 73% not canceling and we achieved 78% Command-wide.
 - We estimated only 2% of baseline would require replacement dollars and finished up with 2.8% of baseline.
- District and HQ meeting to firm up FY00 battle plan after review of our first year of reporting on “at risk” dollars.

1.2.7 - Preaward (PAS) Survey Timeliness

- **Description:** Percentage of PASs completed on or before the date requested by the buying activity.
- **FY '99 Goal/Target:** 95%
- **FY '99 Results (YTD):** 98%
- **Rating:** Green
- **EOY Status:** Goal Achieved
- **FY 00 Goal/Target:** 98%
- **HQ Process Owner:** Cyndi Reichardt

1.2.7 - Preaward (PAS) Survey Timeliness

PASs Completed on Time/# PASs = % PAS Completed On Time



* DCMCI - Waiver effective until April 2000.

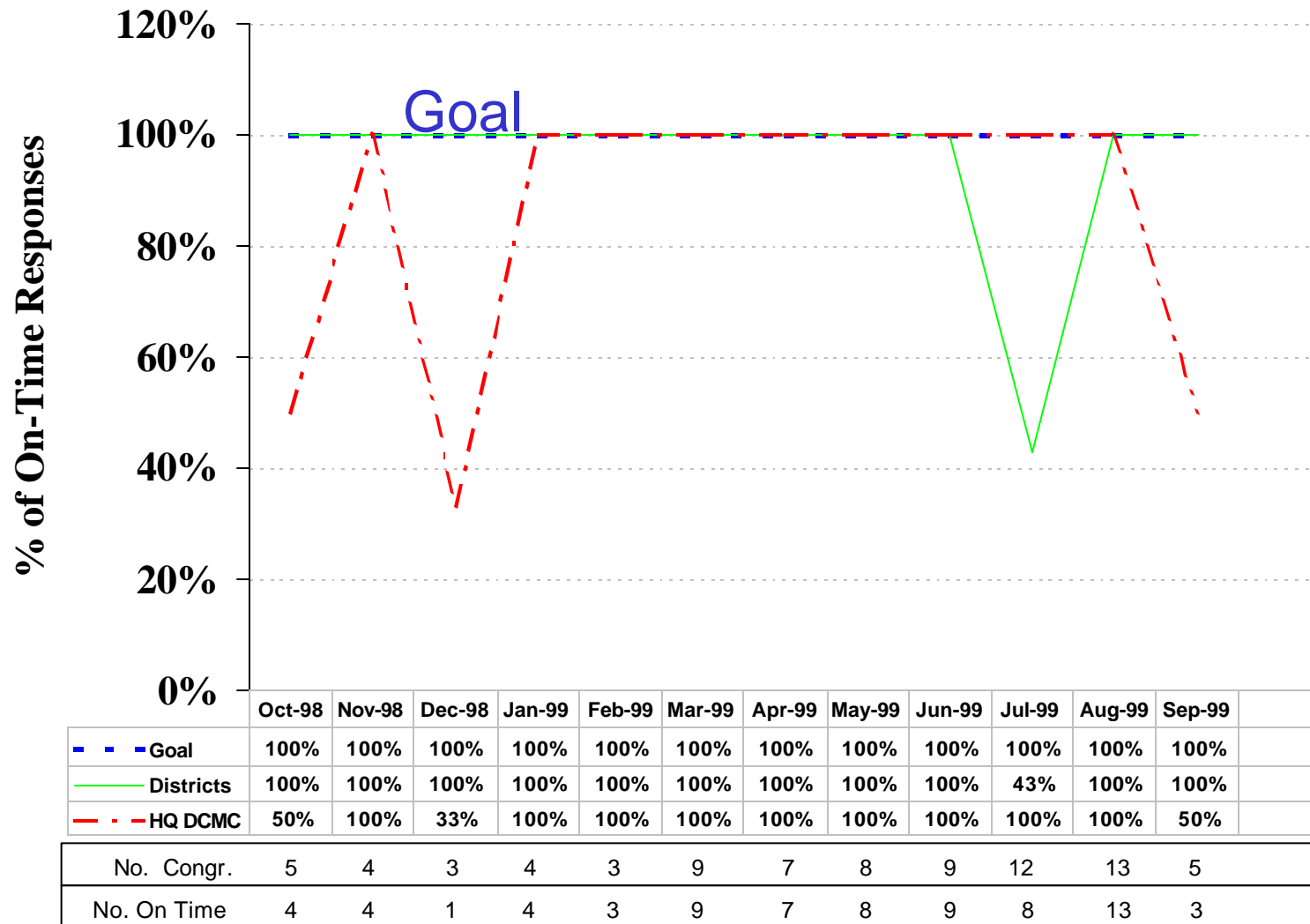
HQ DCMC

1.2.8: Congressional Suspenses

- **Goal Description: Complete 100% of Congressional suspenses on time**
- **FY99 Goal/Target: 100% on time**
- **FY99 Actual Results: 89% on time**
 - **Districts 100% on time except for 1 month**
 - **HQ DCMC missed goal in 3 months**
- **Rating: Red**
- **FY00 Adjustments: Not in FY 00 plan--will track thru internal suspense system**

Performance Goal 1.2.8 - Congressional Suspenses

On-Time Response Percentage

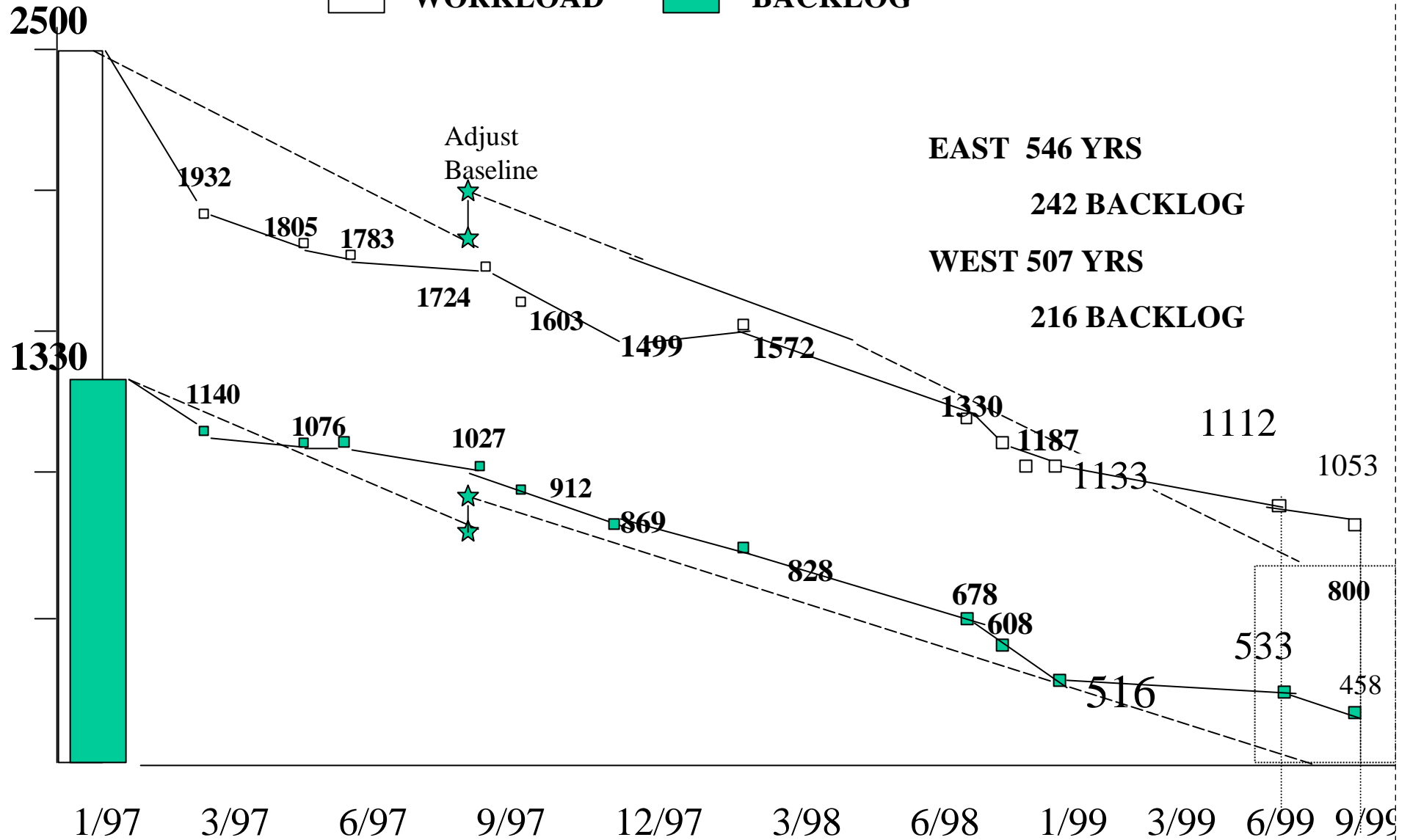


2.1.1: Overhead Negotiations

- **Goal Description:** Achieve final overhead negotiations within a two or three year cycle for major and non-major contractors respectively.
- **FY99 Goal/Target:** 800 Open Overhead Years
- **FY99 Actual Results:** 1053 Open Overhead Years
- **Rating:** Red
- **FY00 Adjustments:** Continue to work on cycle time for proposals, audits, and negotiations.
Litigation, Investigations and Corporate issues slowing closure rate.

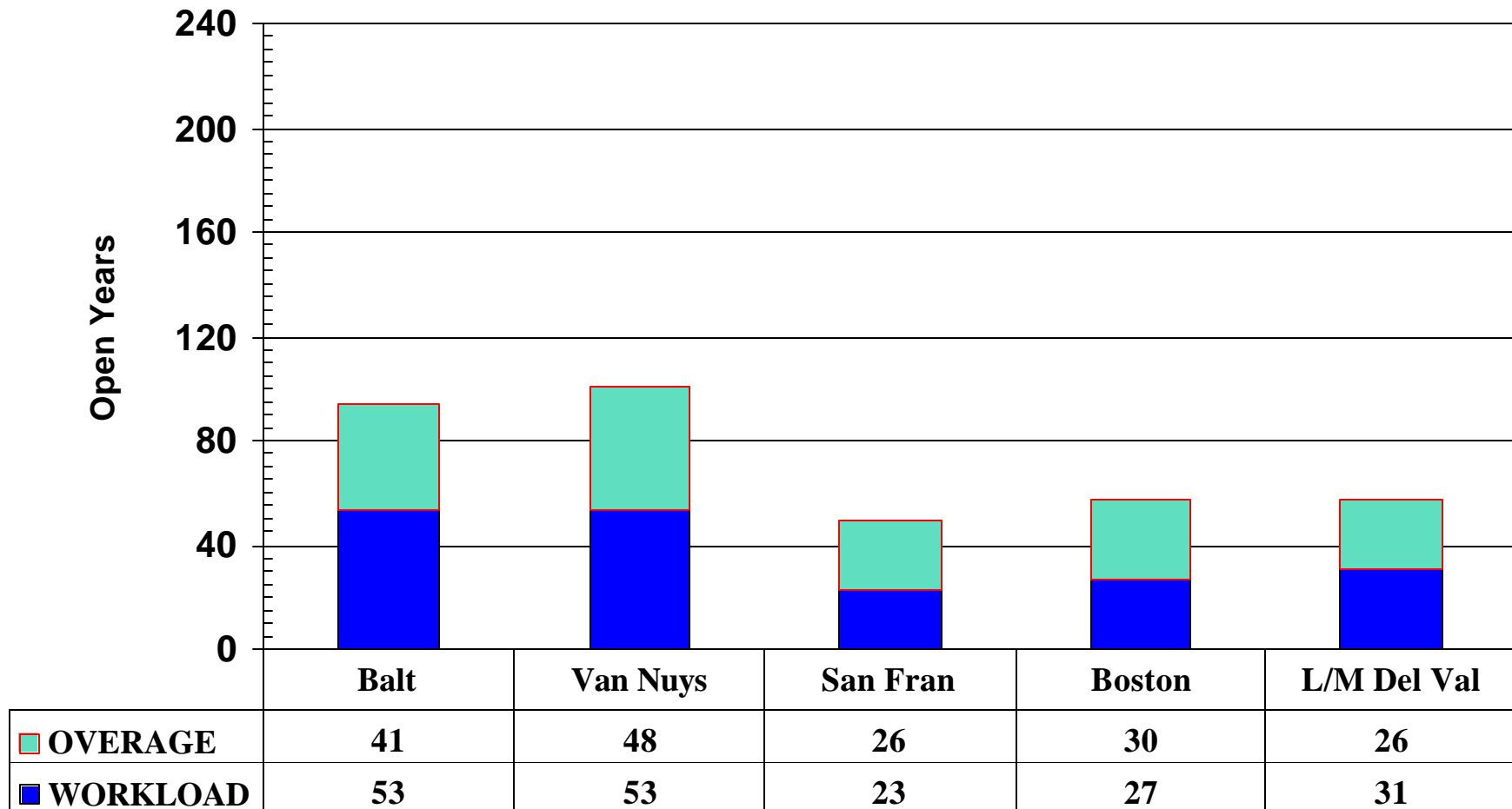
OVERHEAD TARGET

□ "WORKLOAD" ■ "BACKLOG"



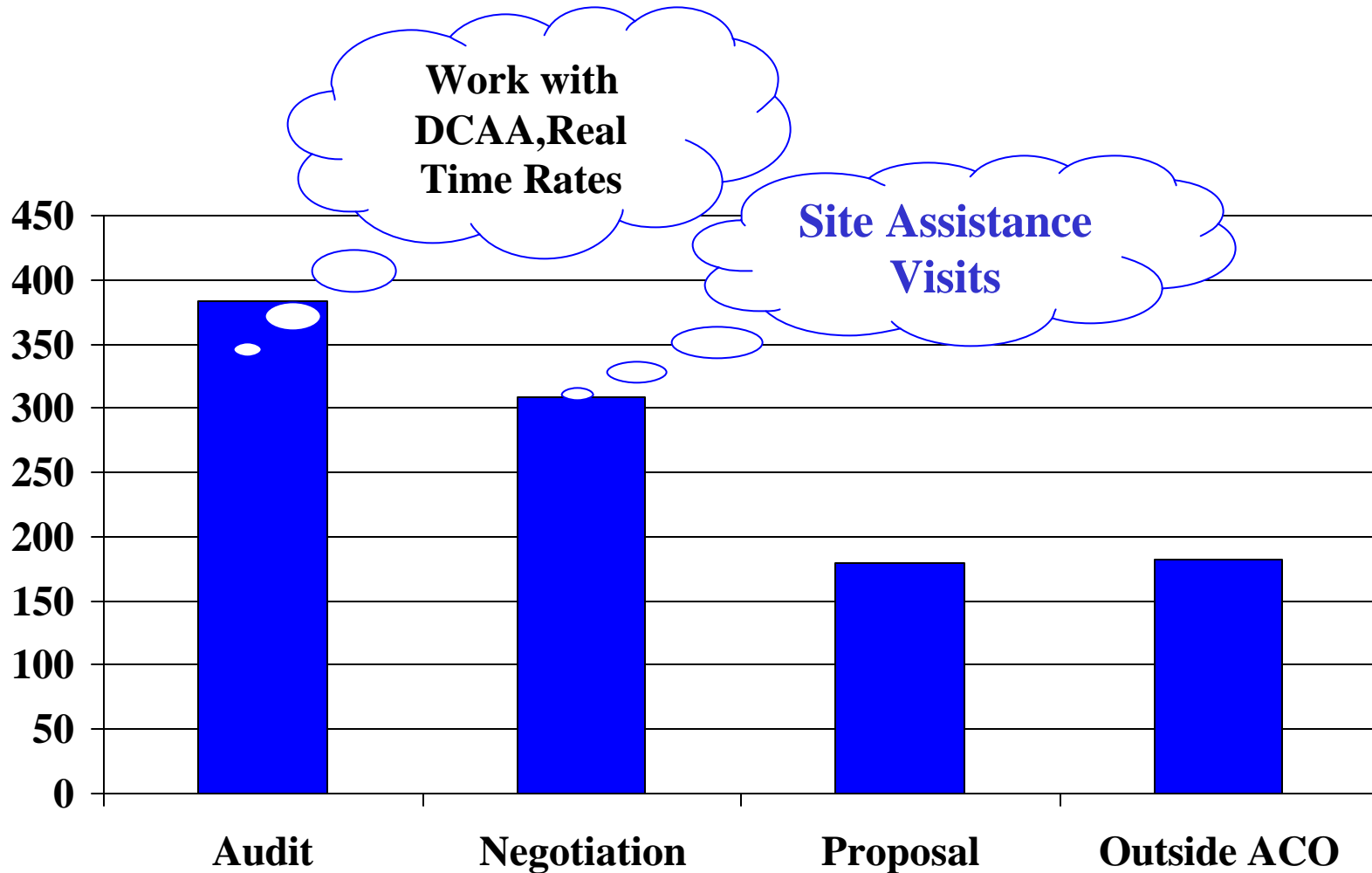
2.1.1 - Open Overhead Negotiations

Pacing CAOs



2.1.1 - Overhead Negotiations

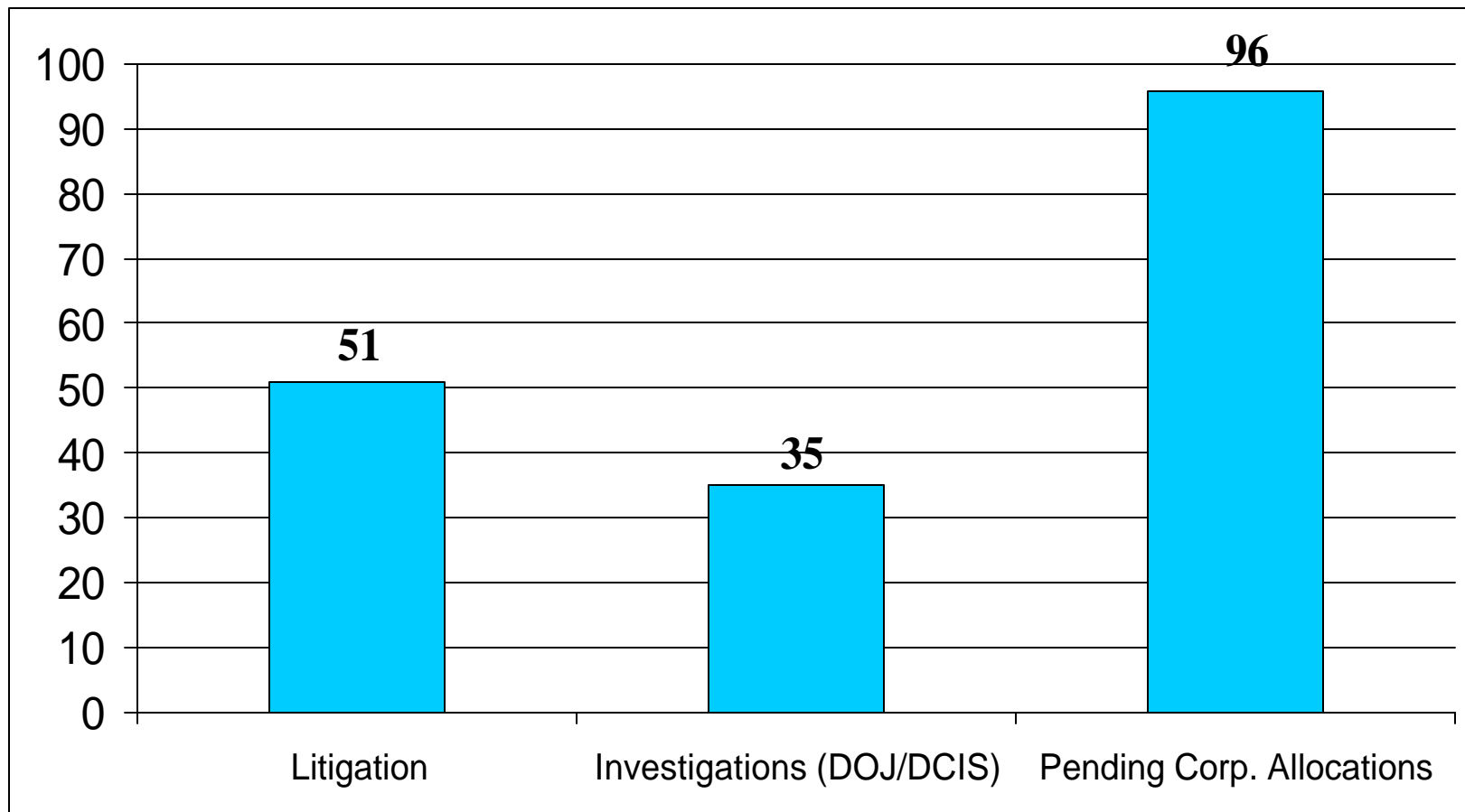
Process Drivers



Task 2.1.1 - Establishing Overhead Rates

Root Cause Analysis

Pending Outside Action



2.1.2 - Forward Pricing

- **Goal Description:** Ensure forward pricing rate coverage at beneficial segments.
- **FY99 Goal/Target:** 96-100 percent forward pricing coverage with 68 percent FPRAs
- **FY99 Actual Results:** 100 percent forward pricing rate coverage with 83 percent FPRAs
- **Rating:** Green
- **FY00 Adjustments:** FPRAs Goal raised to 80 percent. FPRAs to include agreement on direct labor, overhead and G&A.

Forward Pricing - Task 2.1.2.

Target: Ensure 96%-100% forward pricing rate coverage at beneficial segments, with a minimum of 68% of beneficial segments covered by FPRAs and the balance covered by FPRRs.

Current Status: Green

Description of Progress: Consistently above the FPRRA goal of 68%. The trend for forward pricing coverage at beneficial segments near 100%.

Anticipated Challenges:

- Not always possible to establish FPRAs due to volatility in the defense industry
- Accurate FPRRs to ACOs and customers.

Prediction of EOY Status: Green/Over 96% forward pricing rate coverage at beneficial segments.

Right Price

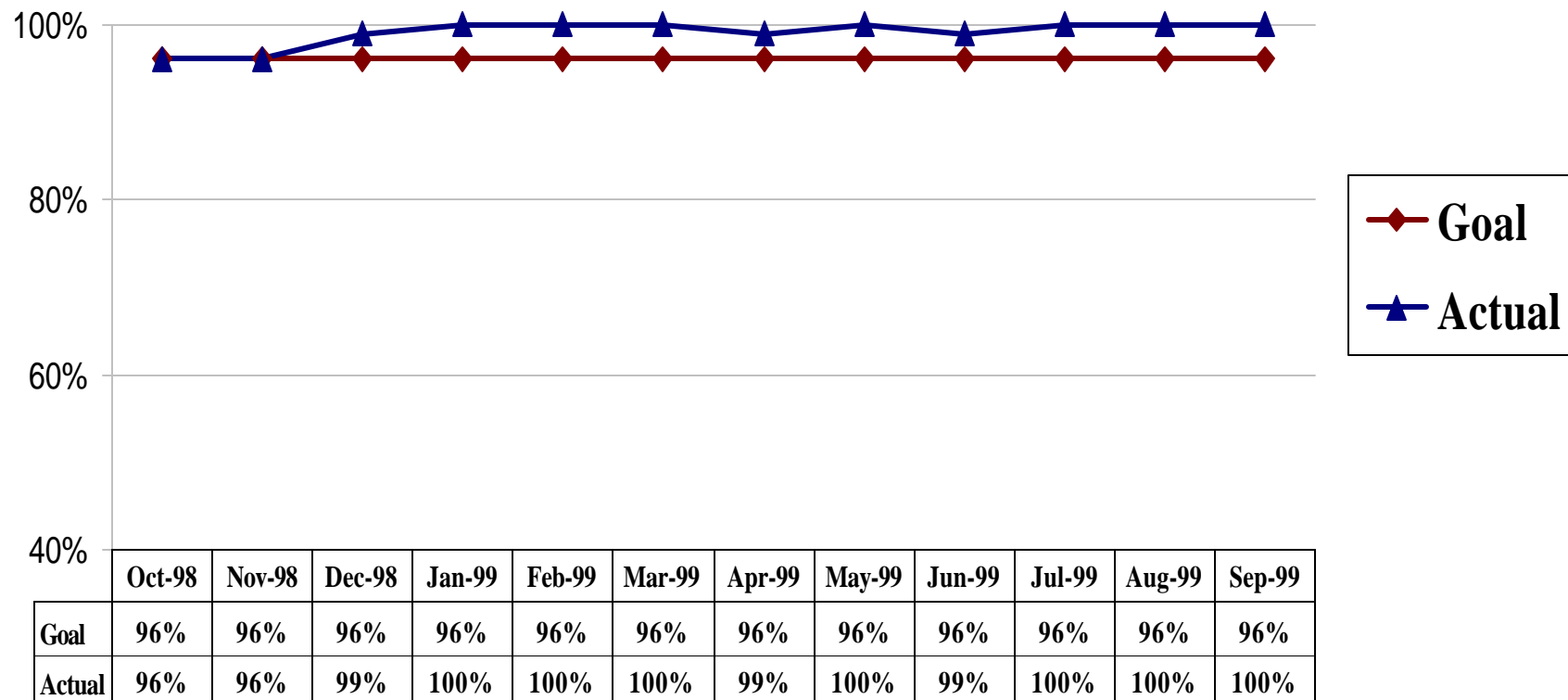
Task 2.1.2 - % of Contractor Segments with FPRAs/FPRRs

No. of Segments with FPRA+FPRR/Total No. of Segments = 188

FPRA/FPRR Status:

Green

FY 99 Goal : 96%-100% FPRA+FPRRs Coverage



Right Price

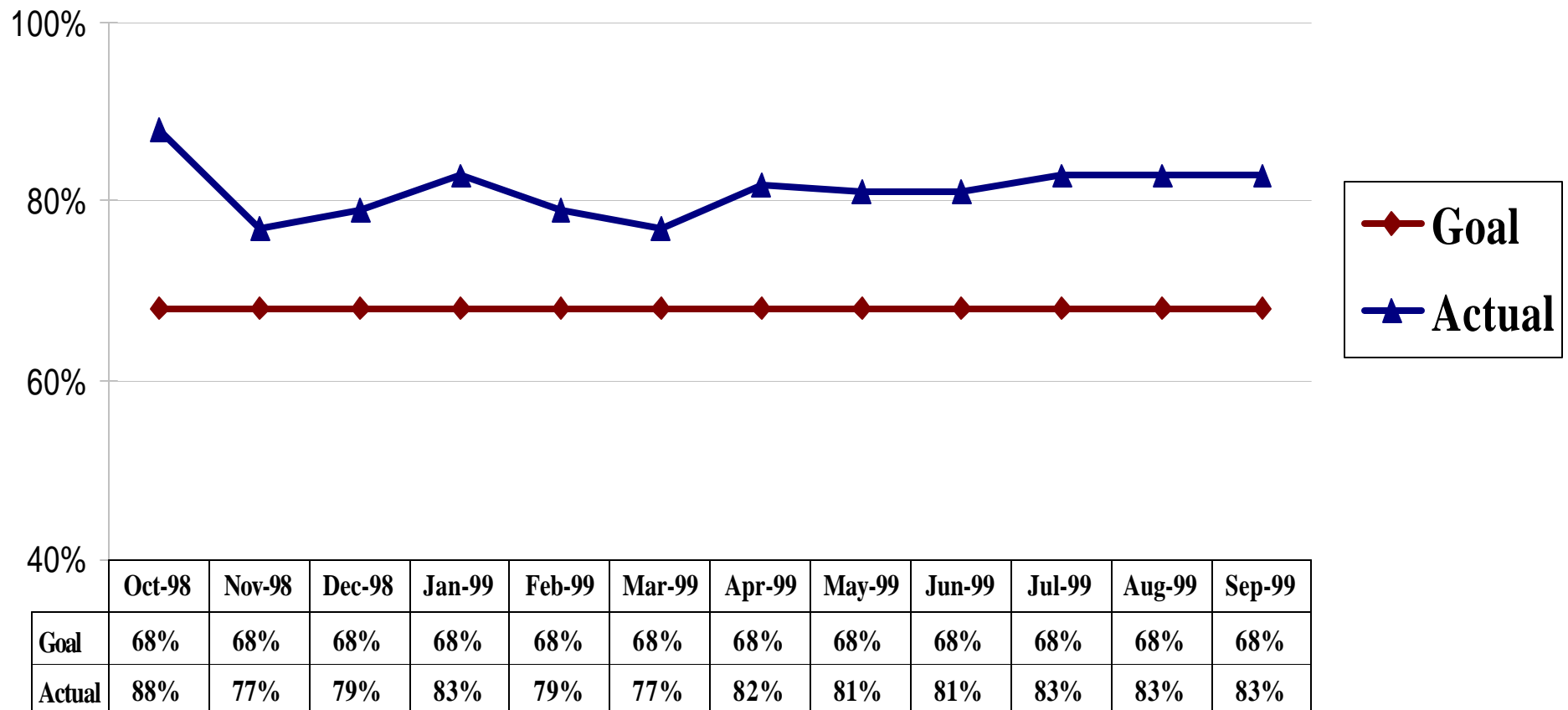
Task 2.1.2 - % of Contractor Segments with FPRAs

No. of Segments with FPRAs = 157 / Total No. of Segments = 188

FPRAs Status:

Green

FY 99 Goal : 68% FPRAs Coverage



2. 1.3 - Contracts Closed on Time

- **Goal Description:** Achieve closeout of 75% of other than firm fixed price contracts and closeout of 90% of firm fixed price contracts within the FAR mandated time frames.
- **FY 99 Goal/Target:**

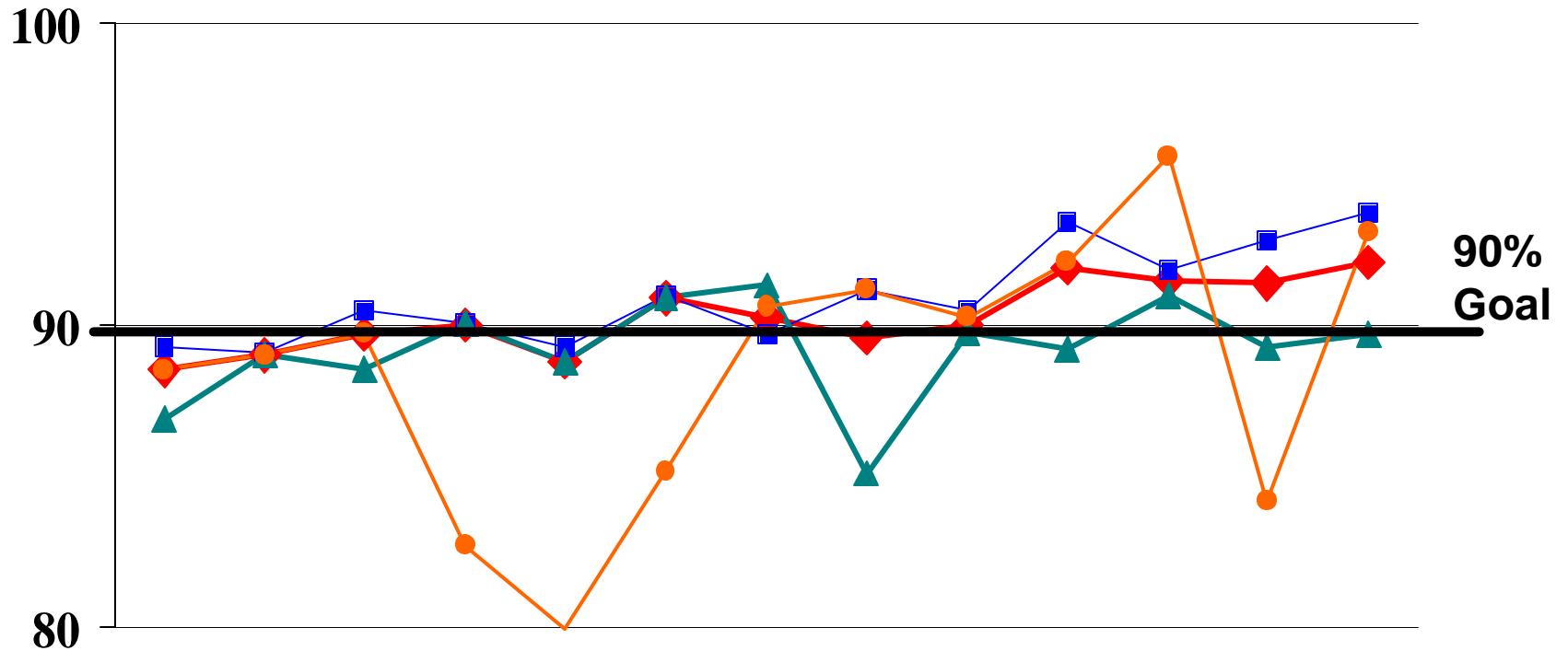
Firm Fixed Price	Other Than FFP
90 %	75 %
- **FY 99 Actual Results:**

92.1 %	72.9 %
--------	--------
- **Rating:**

GREEN	RED
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- **FY00 Adjustments:**
 - Goal changed to match FY00 DMC goal of 86% for all contracts. DCMC is currently meeting this goal.

2. 1.3: Contracts Closed on Time

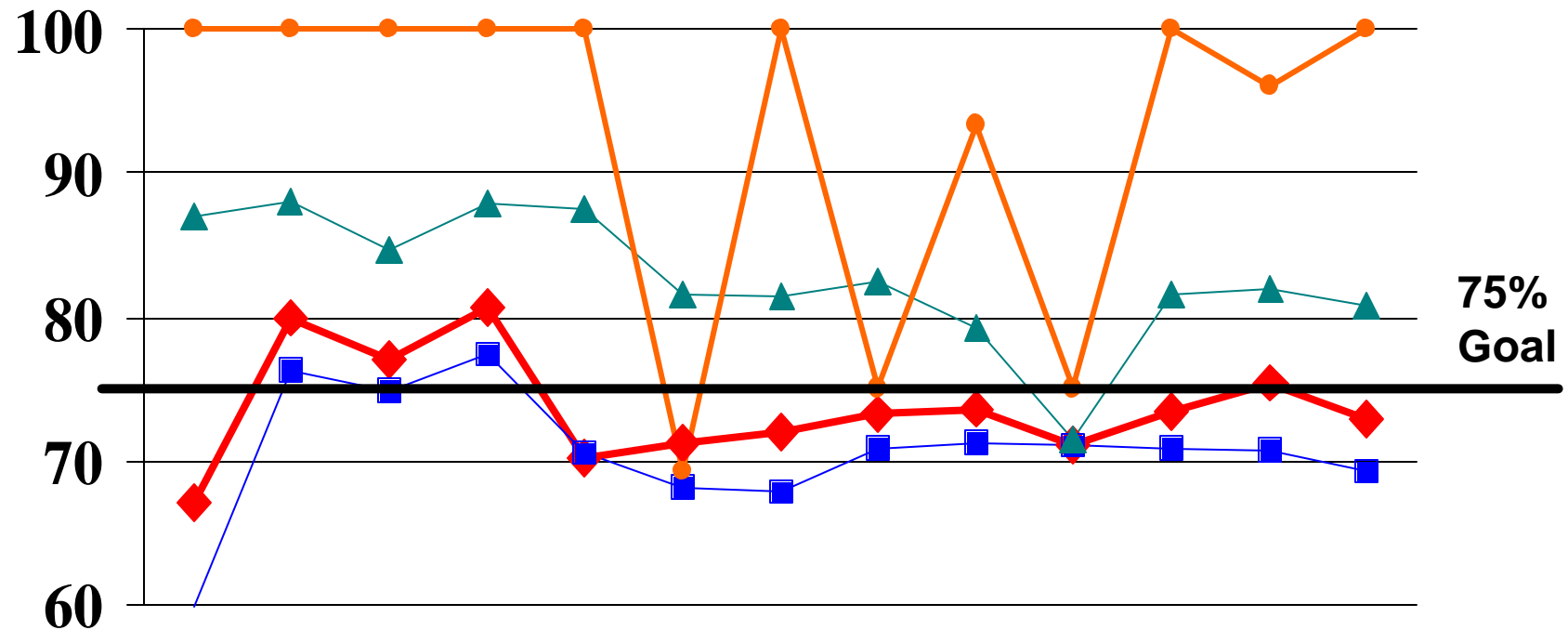
Firm Fixed Price Contracts



	Sep-98	Oct-98	Nov-98	Dec-98	Jan-99	Feb-99	Apr-99	May-99	Jun-99	Jul-99	Aug-99	Sep-99
◆ All DCMC	88.5	89	89.7	90	88.8	90.9	89.6	90	91.9	91.5	91.4	92.1
■ East	89.3	89.1	90.5	90.1	89.3	91	91.2	90.5	93.4	91.8	92.8	93.7
▲ West	86.9	89	88.5	90.1	88.8	90.9	85.1	89.8	89.2	91	89.3	89.7
● Intl	88.5	89	89.7	82.7	79.9	85.2	91.2	90.3	92.1	95.6	84.2	93.1

2. 1.3: Contracts Closed on Time

Other than Firm Fixed Price Contracts

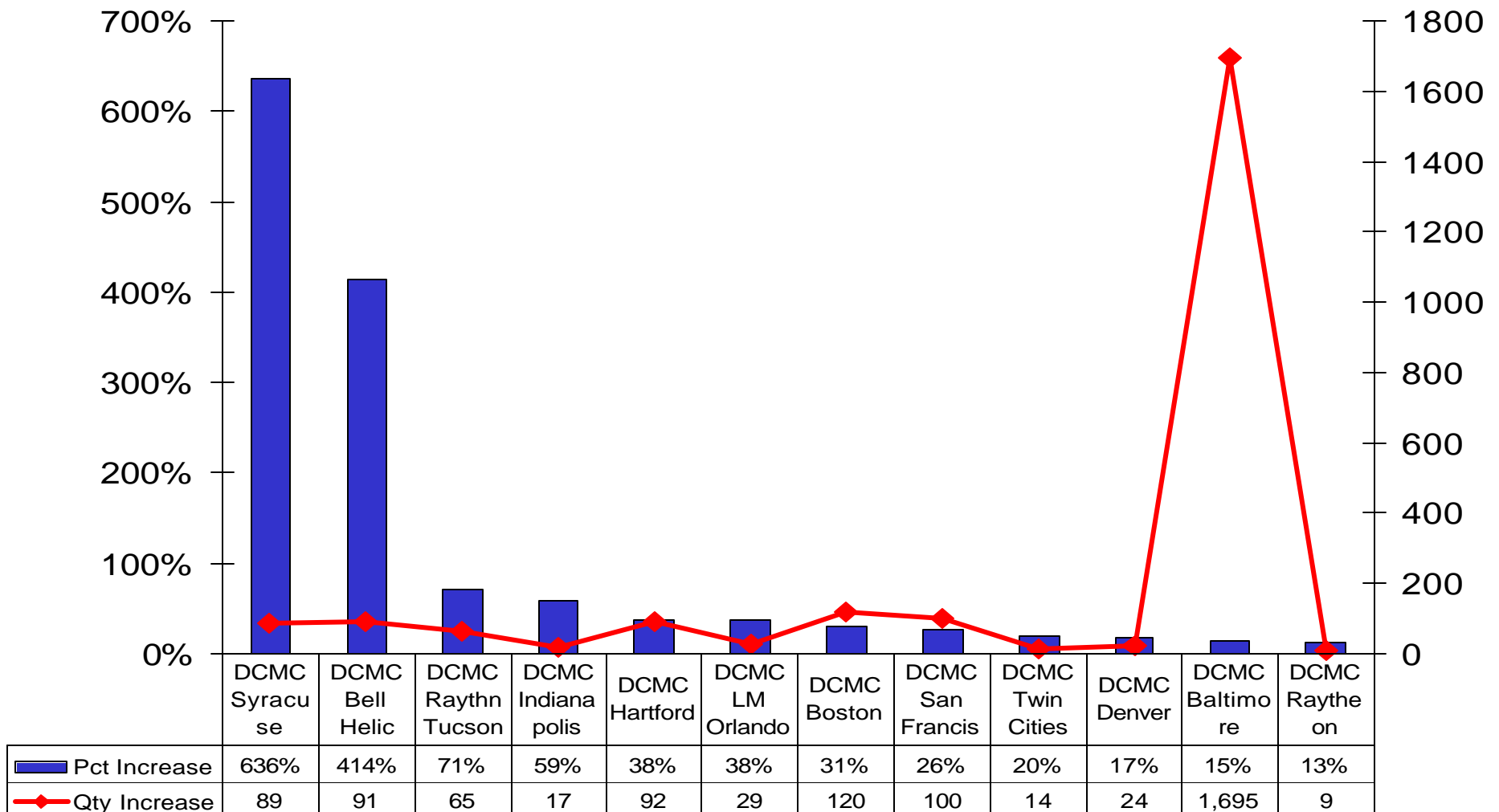


	Sep-98	Oct-98	Nov-98	Dec-98	Jan-99	Feb-99	Mar-99	Apr-99	May-99	Jun-99	Jul-99	Aug-99	Sep-99
◆ All DCMC	67.1	80	77	80.6	70.1	71.2	71.9	73.2	73.5	71.1	73.4	75.4	72.9
■ East	59.9	76.3	74.8	77.4	70.5	68.1	67.7	70.9	71.2	71	70.9	70.7	69.2
▲ West	86.9	88	84.7	87.9	87.6	81.6	81.4	82.4	79.1	71.4	81.6	81.9	80.9
● Intl	100	100	100	100	100	69.2	100	75	93.3	75	100	96	100

2. 1.3: Contracts Closed on Time

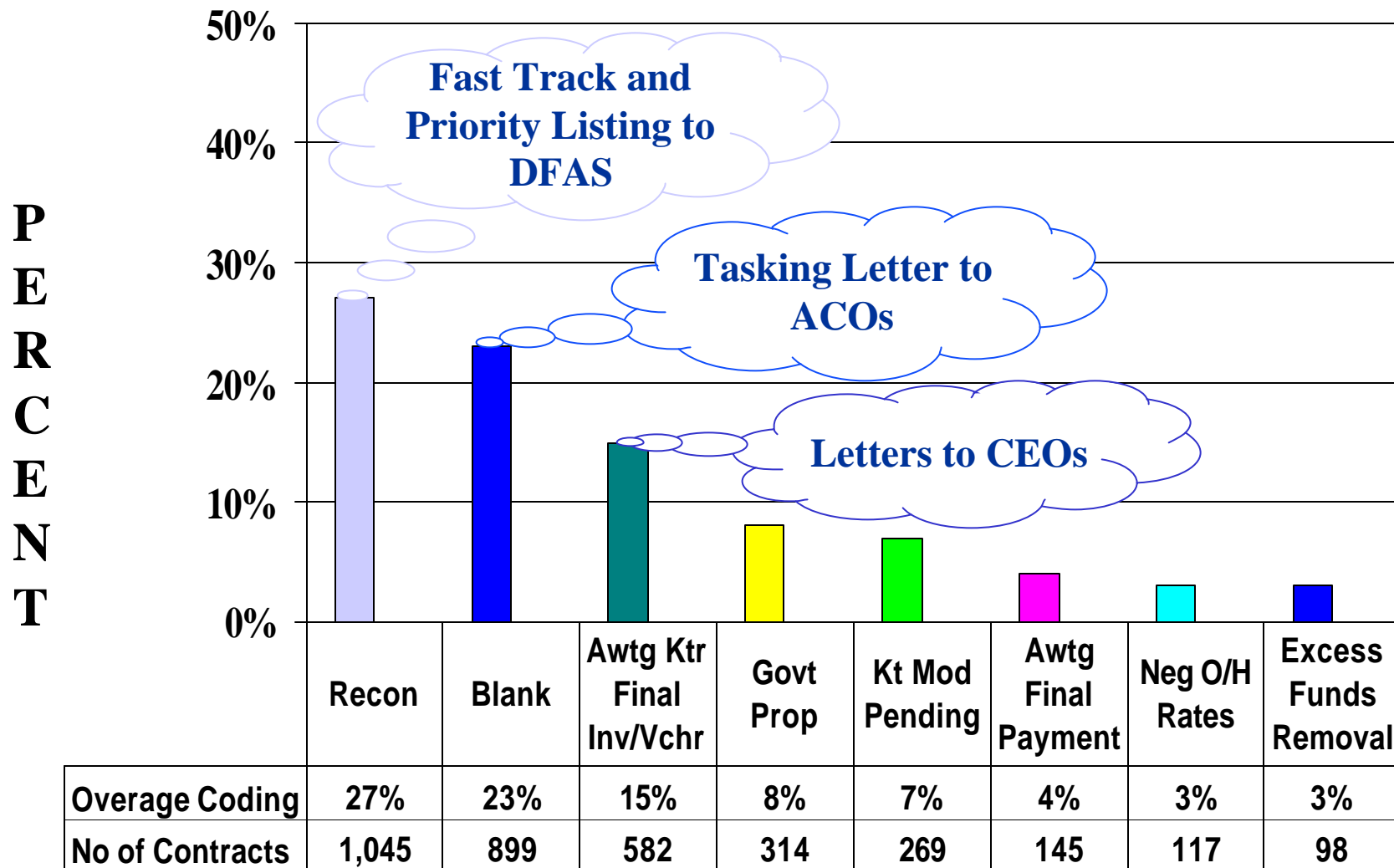
Supplemental Measure

**Part A, Sec 2 Percentage Increase of Overages From Sep 98 to Sep 99
Of all CAOs with more than 300 Pt A Sec 2 contracts**



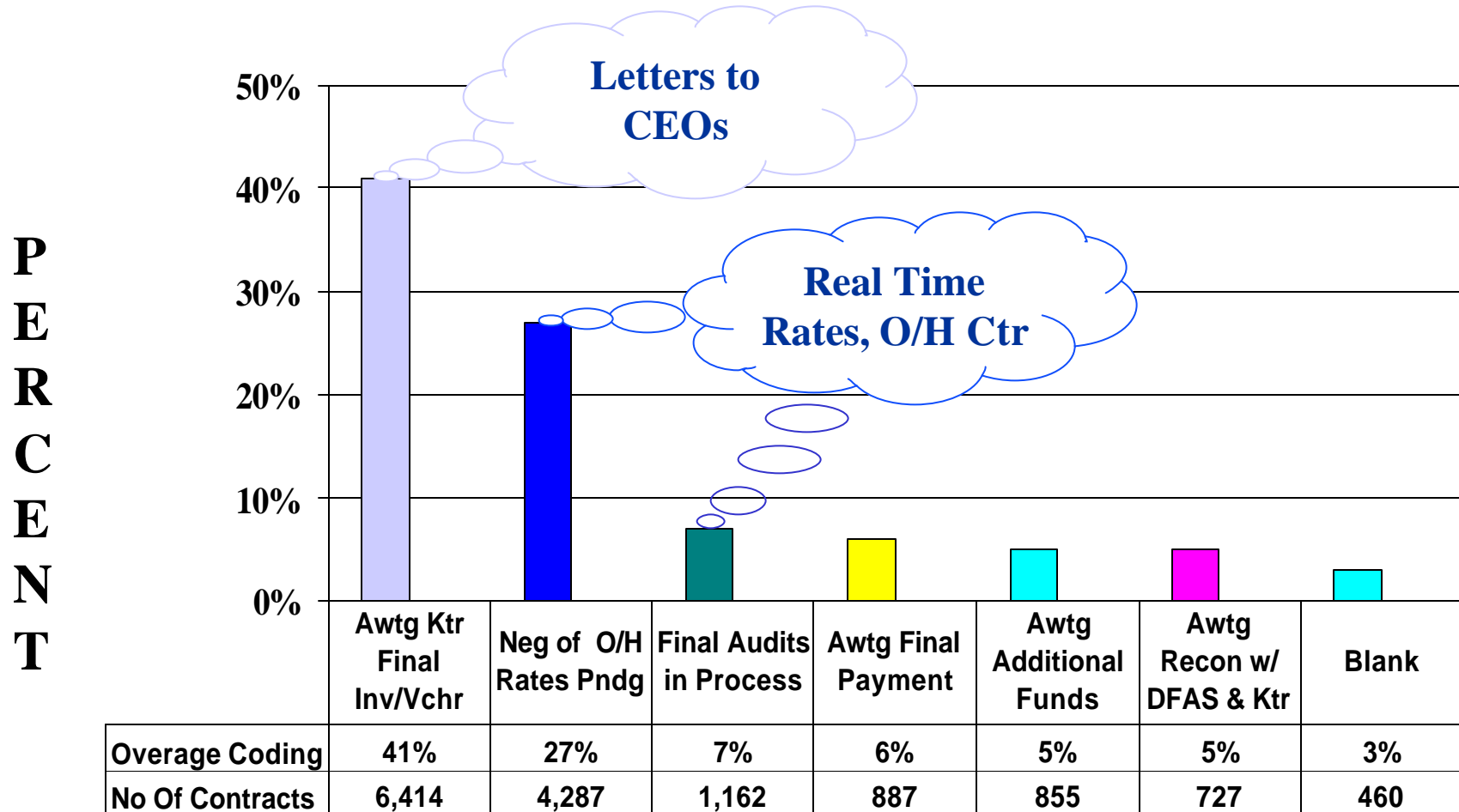
2. 1.3: Contracts Closed on Time

Process Drivers for FFP Contract Closeout



2. 1.3: Contracts Closed on Time

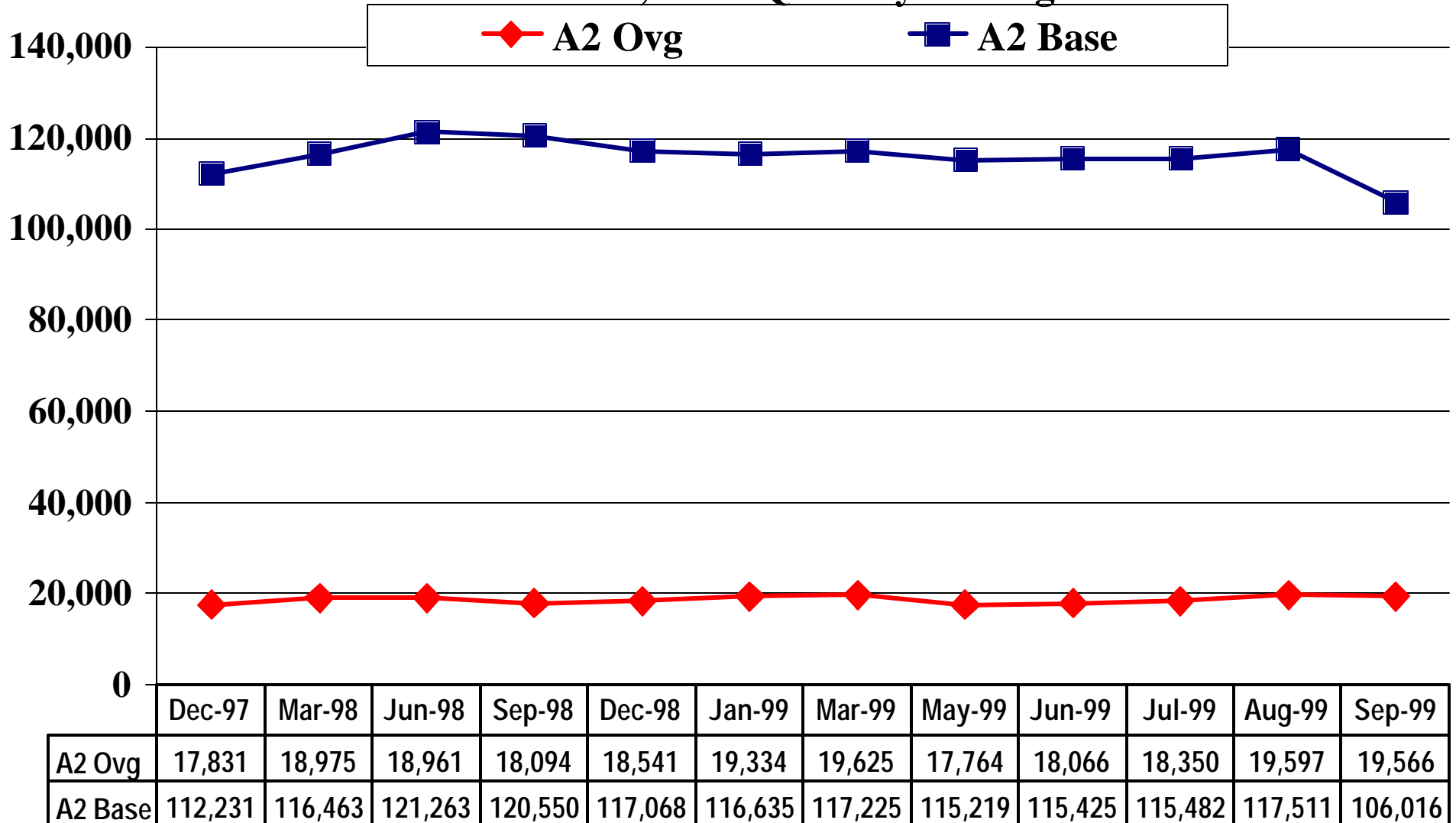
Process Drivers for Other than FFP Contract Closeout



2. 1.3: Contracts Closed on Time

Supplemental Measure

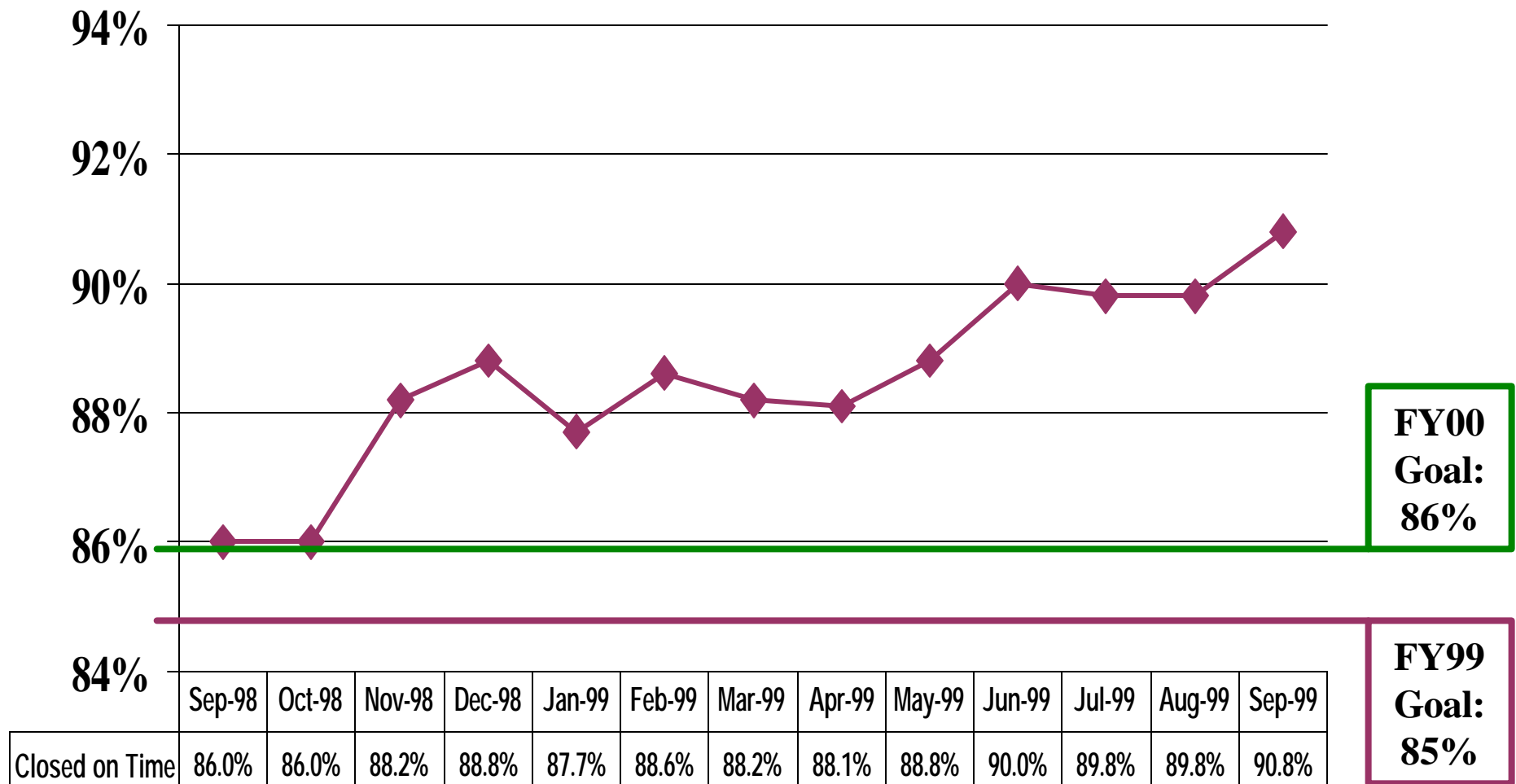
Part A, Sec 2 Quantity Overages



2. 1.3: Contracts Closed on Time

Defense Management Council Goal

Deliverable: Improve the percentage of contracts closed out in accordance with FAR/DFAR goals...



FY99 Performance

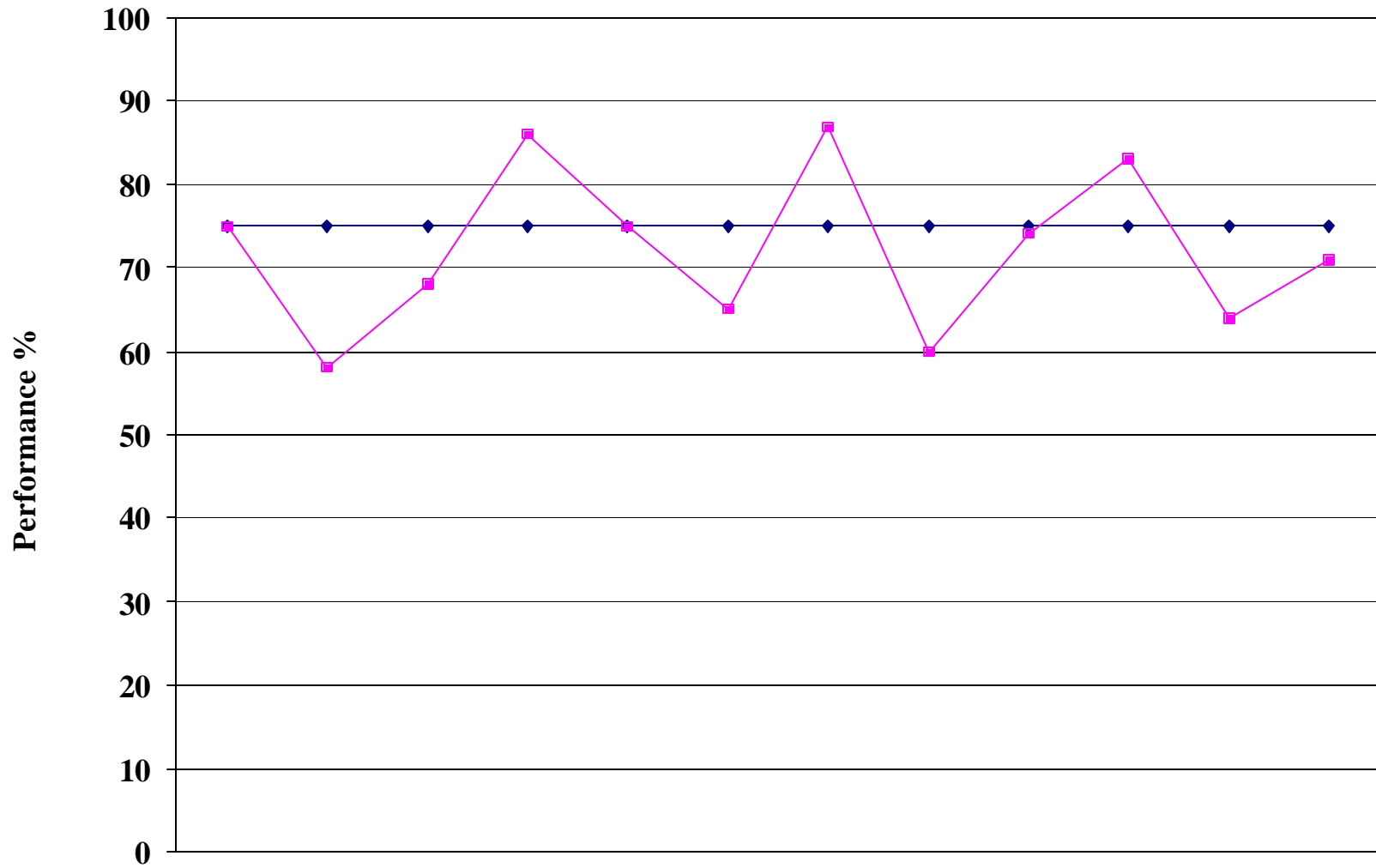
2. 1.3: Contracts Closed on Time

- Catch 22 - CAOs will continue to meet DMC/DCMC goals if not too many “old dogs” are closed - but need to clean up MOCAS and close “old dogs”
- ACOs closing contracts with excess funds and DFAS reopening them in error - so contract is reclosed and reported as late - DCMC HQ and District POCs are working with DFAS-CO for resolution.

2.1.4 - Terminations

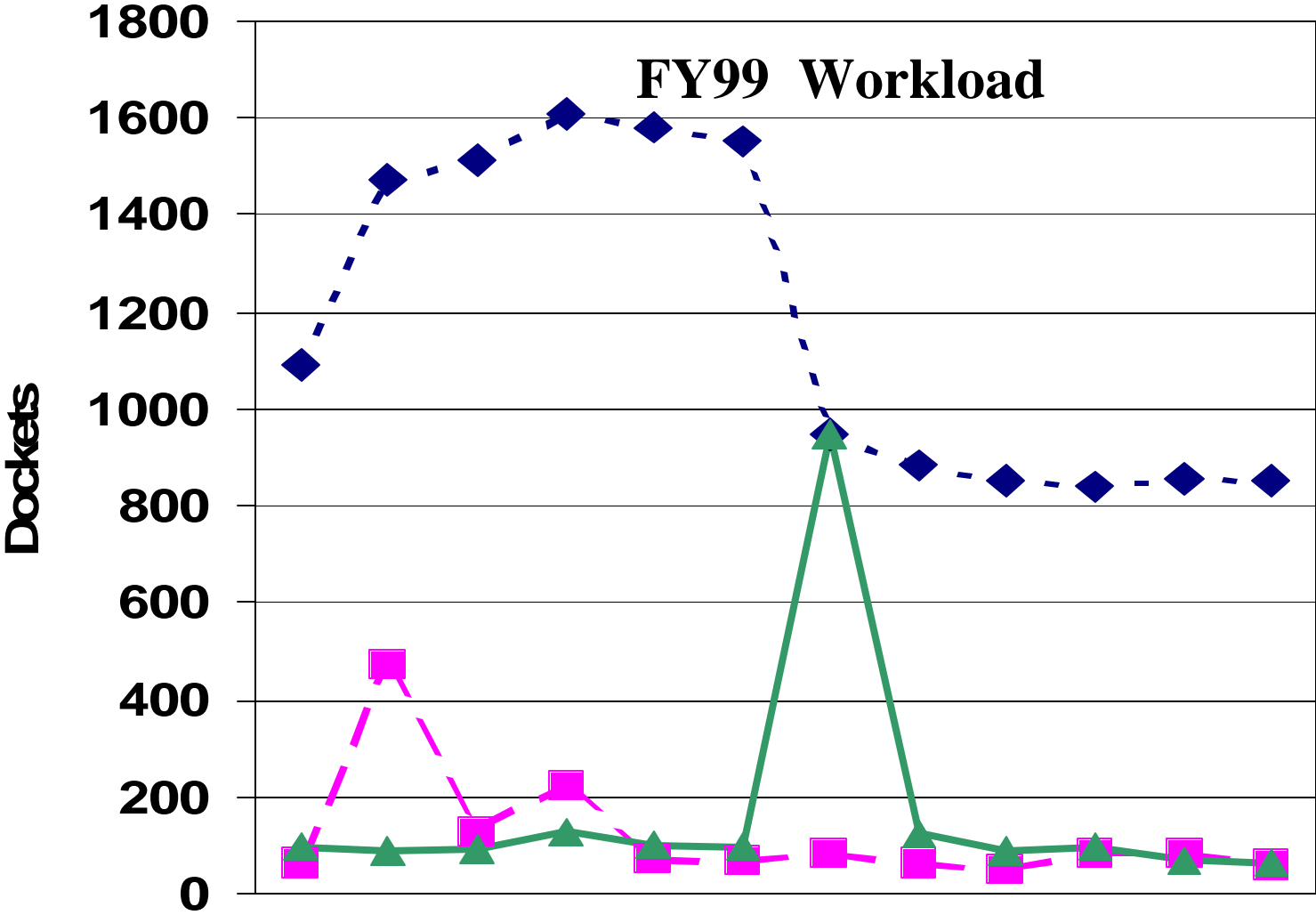
- **Performance Goal Description:** Ensure that termination dockets are closed within 450 days from date from the effective date of termination. Excluded from the goal are those dockets terminated prior to 10/1/96.
- **FY99 Goal/Target:** Close 75% of the dockets within 450 days of the effective date of termination.
- **FY99 Performance:** RED (72%)
- **FY99 Accomplishments:**
 - Dockets on the “Burn Down” Plan reduced from 174 dockets to 59 dockets.
 - FY99 workload reduced 53%
 - 1,982 Dockets closed in FY99
- **Process owner:** Cynthia Brice

2.1.4 - Terminations



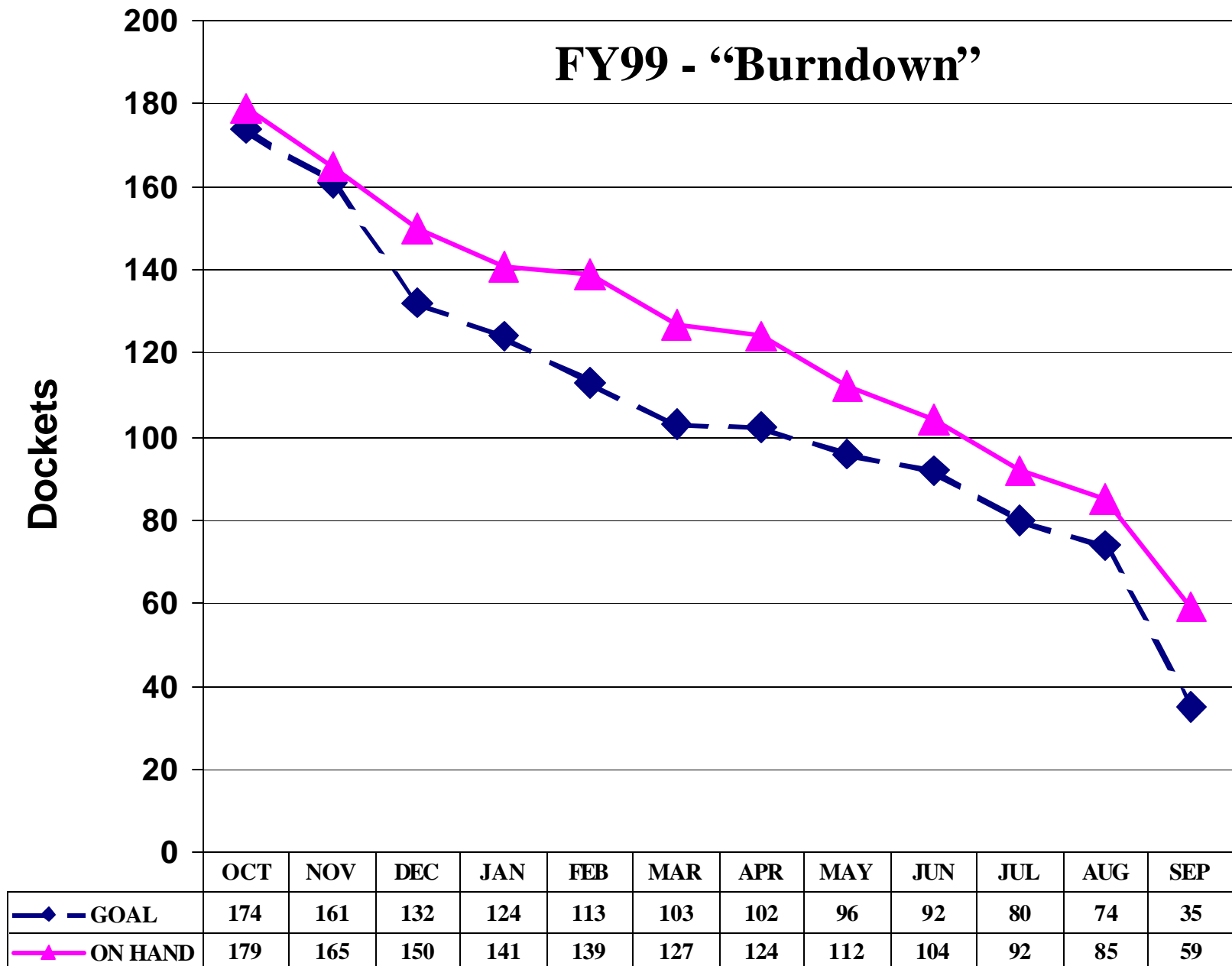
	Oct-98	Nov-98	Dec-98	Jan-99	Feb-99	Mar-99	Apr-99	May-99	Jun-99	Jul-99	Aug-99	Sep-99
—◆— GOAL %	75	75	75	75	75	75	75	75	75	75	75	75
—■— DCMC %	75	58	68	86	75	65	87	60	74	83	64	71

Performance Goal 2.1.4-Terminations



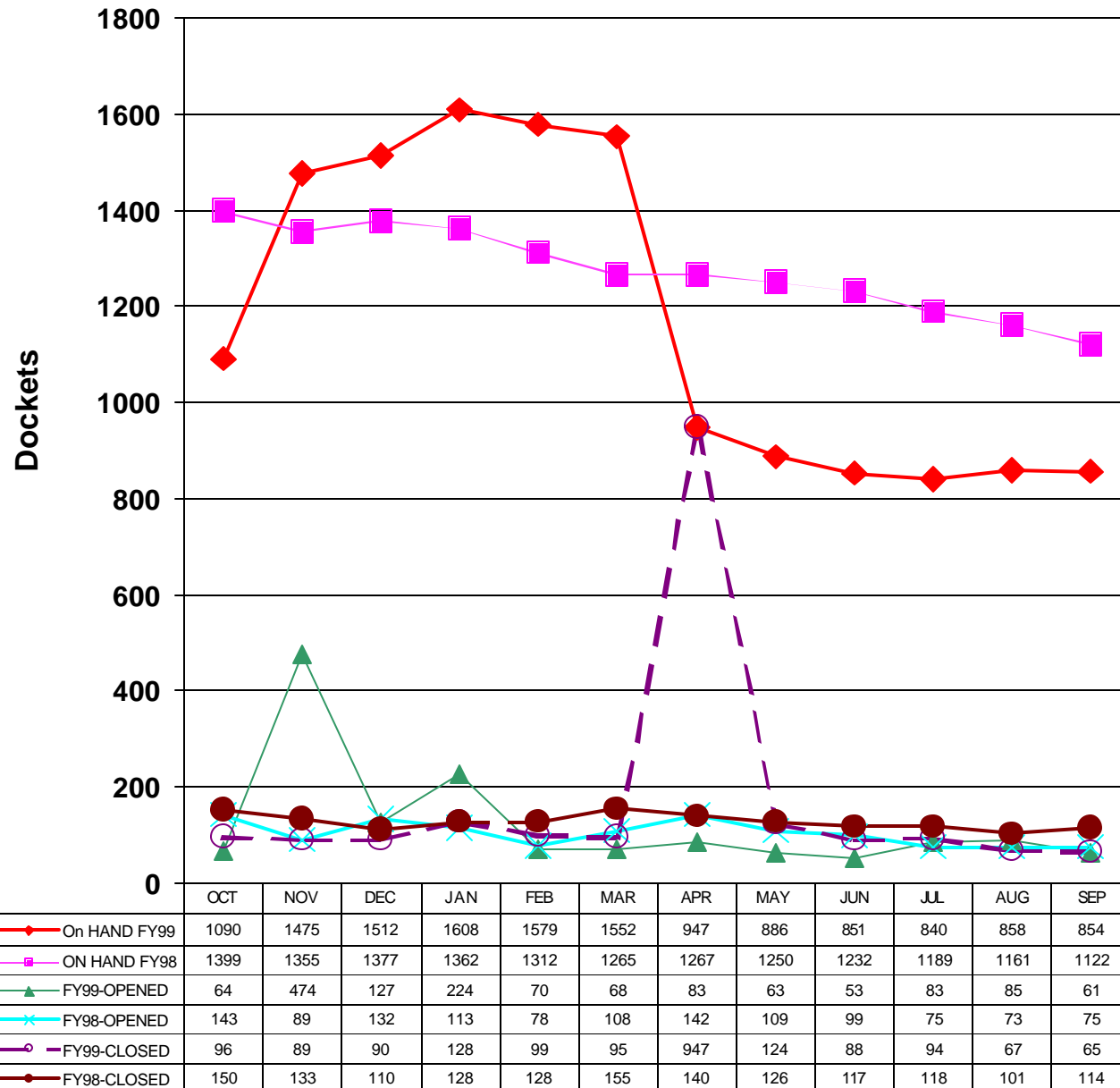
	Oct-98	Nov-98	Dec-98	Jan-99	Feb-99	Mar-99	Apr-99	May-99	Jun-99	Jul-99	Aug-99	Sep-99
On HAND	1090	1475	1512	1608	1579	1552	947	886	851	840	858	854
FY99-OPENED	64	474	127	224	70	68	83	63	53	83	85	61
FY99-CLOSED	96	89	90	128	99	95	947	124	88	94	67	65

Performance Goal 2.1.4 - Terminations



Performance Goal 2.1.4

Comparison of FY99 Workload to FY98 Workloads



CONCLUSION

- New T/C's continuing steady decline since 1994
- Projected workload for FY00 is 800 -850 dockets
- Average T/C age is decreasing, however no incentive to close dockets over 450 days.

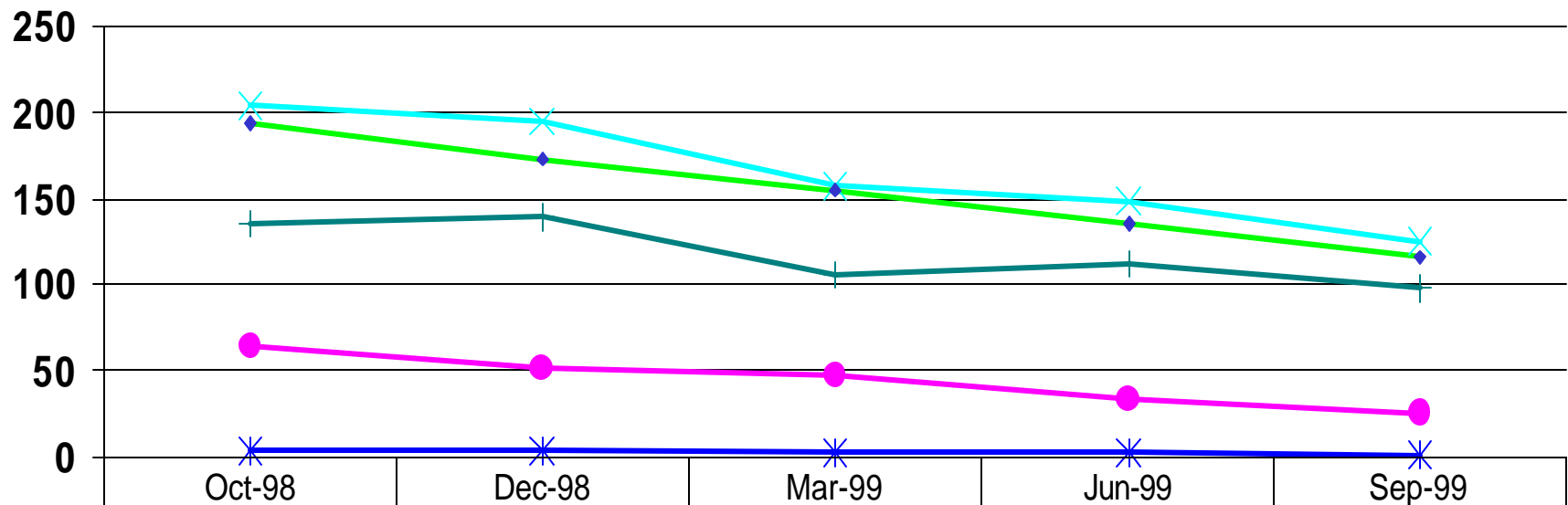
FY00 Action Plan

- Working IPT w/NAICP to further reduce volume of terminations.
- Established new IPT to review the process “end-to-end”.
- Each District developing metrics to continue monitoring performance in FY00.

2.1.5 - CAS Noncompliance Reports

- **Performance Goal Description:** Reduce the FY 98 year-end backlog of overage CAS Noncompliance Reports (over one year from the date of issuance) by 40%
- **FY99 Goal/Target:** 116 overage CAS noncompliance reports
- **FY 99 Results:** 125 overage reports (35% reduction)
- **Rating:** RED
- **Reason for not achieving goal:** DCMDW achieved a 60% reduction, DCMDI achieved a 75% reduction, and DCMDE achieved a 26% reduction. DCMDE's goal was not achieved primarily due to delays in:
 - issuing ACO final determinations
 - obtaining contractor input
 - receiving DCAA advice

2.1.5 - CAS Noncompliance Reports



+	East	135	139	106	112	98
●	West	65	52	48	33	26
*	International	4	4	3	3	1
x	DCMC Total	204	195	157	148	125
◆	DCMC Goal	193	173	154	135	116

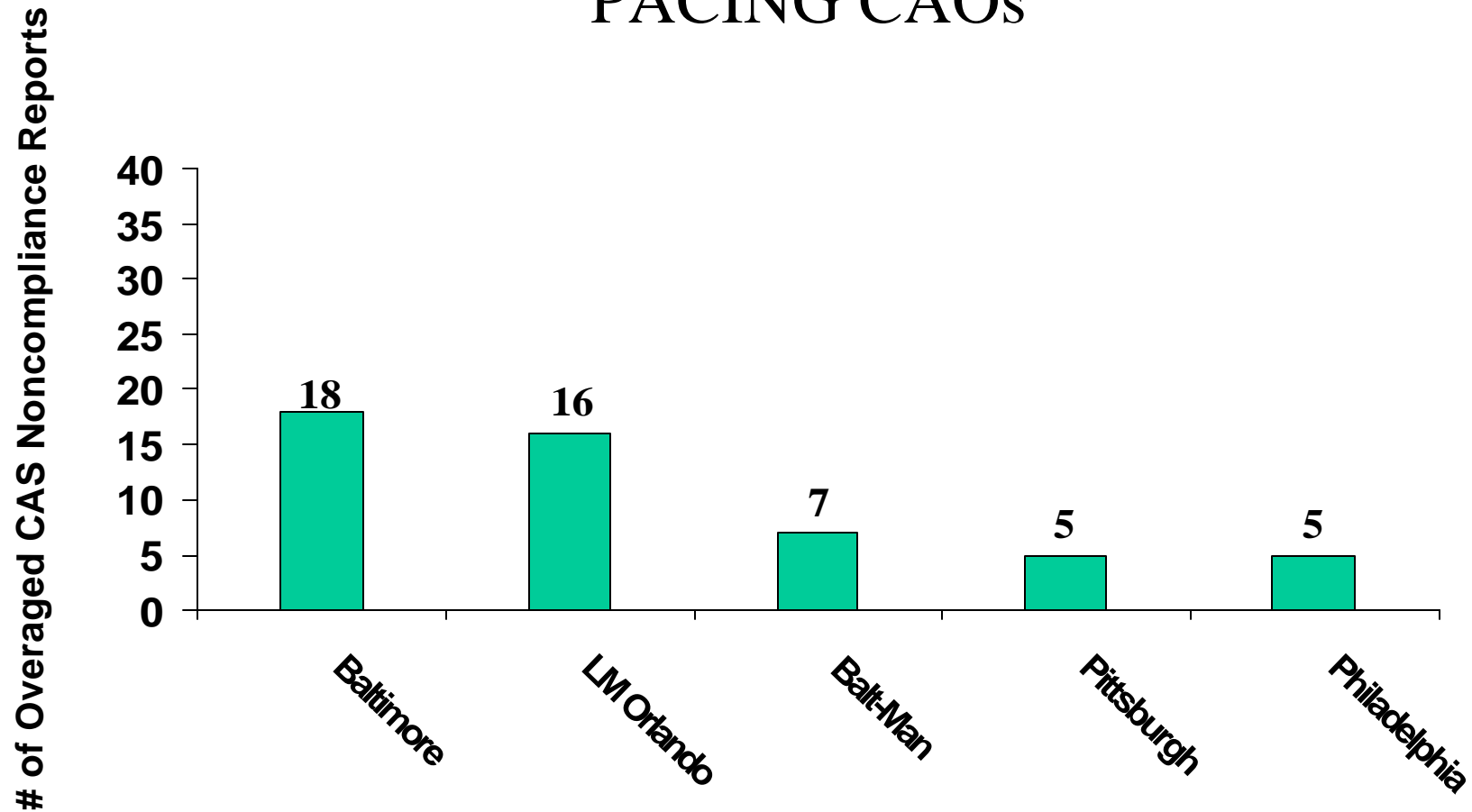
% Reduction in Overage: 10/01/96 - 9/30/97 - 24%

10/01/97 - 9/30/98 - 36%

10/01/98 - 9/30/99 - 35%

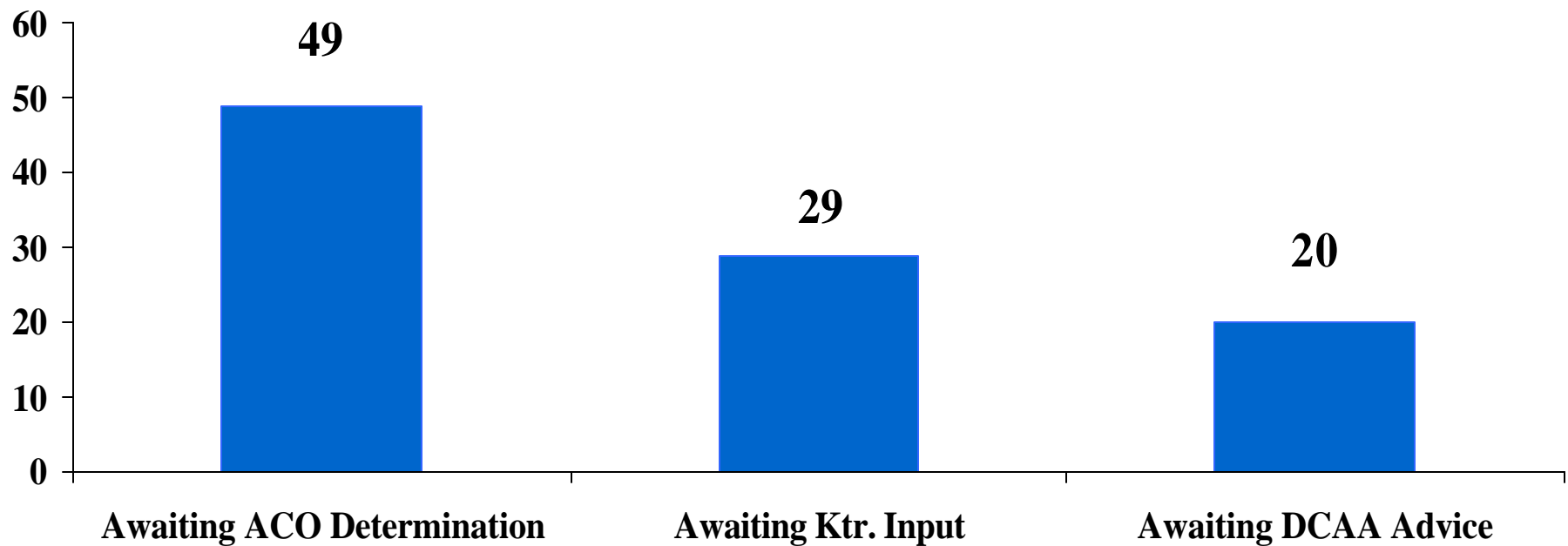
2.1.5 - CAS Noncompliance Reports

PACING CAOs



2.1.5 -- CAS Noncompliance Reports

DCMDE Root Cause Analysis - September 99 Data



2.1.5 - CAS Noncompliance Reports

DCMDE Corrective Action

- Conducted one day CAS Refresher Workshops at several locations. Emphasis placed on timely disposition of CAS noncompliance reports. Workshops will continue into FY00.
- Continue to monitor CAO actions through CAFU database to reduce overage CAS noncompliance reports even though there is no Performance Goal for this activity in FY00.

2.1.6 - Improve Specialized Safety Program

Description: Improve the effectiveness of Specialized Safety

Goal/Target: Investment

Progress To Date:

- One Book Chapter updated and in for coordination
- Core competencies developed and incorporated into DCMC training matrices
- IPT formed to conduct end to end analysis of the process
- Metric Redefined

STATUS: GREEN

2.1.6 - Improve/Institutionalize the Specialized Safety Program

ID	Task Name	Duration	1998																			
			Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb		
1	Improve Specialized Safe	261c																				
2	Develop best practice g	57c																				
3	Modify guide based c	5c																				
4	Guide to editor	31c																				
5	Guide to DCMC-OI	5c																				
6	Deploy guide	1c																				
7	Develop top level metr	145c																				
8	Test metric	132c																				
9	Results to DCMC-O	1c																				
10	Deploy metric	5c																				
11	DCMDI waiver	1d																				
12	Formal evaluation due	1c																				
13	Review certification pro	5d																				
14	Develop core compet	5c																				
15																						
16																						
17																						

Performance Goal 2.1.7 - Reduce Basic CAS

- Task Description: Reduce the year-to-date FY 99 fourth quarter composite unit cost for all Basic CAS cost pools by 5% from the fourth quarter FY 98 baseline measured at the District level without increasing the other unit cost pools.
- Goal/Target: (Basic CAS Goal represents 95% of 4th Qtr FY 98)

Basic CAS Goal

– DCMC: \$320.27

Baseline Other Cost Pools

\$24

**Overall Basic CAS
Down 6.4%**

- Current Status: **GREEN**

- Description of Progress to Date:

FYTD 99 Basic CAS

– DCMC: **\$315.49 IN**

FYTD 99 Other Cost Pools

\$224.22 IN

- End Of Year Status/Position: **GREEN**

FY99 Year End Goal Position

End FY1999 Basic CAS Goal Position:

	Baseline 4th Qtr FY98	1st Qtr FY 99	2nd Qtr FY 99	3rd Qtr FY 99	4th Qtr FY99	FYTD FY99
Labor:	\$134.4	\$123.7	\$123.6	\$122.6	\$120.1	\$490.2
Civilian:	\$130.2	\$119.7	\$119.8	\$118.6	\$116.3	\$474.3
Military:	\$4.2	\$4.0	\$3.8	\$4.0	\$3.8	\$16.0
Non-Labor:	<u>\$37.5</u>	<u>\$30.8</u>	<u>\$30.5</u>	<u>\$30.8</u>	<u>\$50.3</u>	<u>\$142.3</u>
Total Cost:	\$171.8	\$154.5	\$154.1	\$153.3	\$170.5	\$632.6
Units (CMM)	509,717	517,029	502,445	492,605	492,984	2,005,063

Composite Basic CAS:

Cost/Unit:	\$337.13	\$298.75	\$306.75	\$311.25	\$345.78	\$315.49
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Key 4th Qtr N/L Hits:

FLSA: \$11.9 Mil
Computers \$11+ Mil



Overall 6.4%
DECREASE

Goal 2.1.8

Implement Unit Cost Implementation Plan

Goal Description: Implement Unit Cost Management at all CAO's.

FY99 Goal/Target: All CAO's understand their Unit Cost.

FY99 Actual Results: All CAO's reviewing Unit Cost via Financial Management Reviews.

Rating: Green

2.1.9: Integrated Management System (IMS)

- **Goal Description:** Implement actions required to institutionalize the IMS at all levels of the Command.
- **FY99 Goal/Target:** Progress against established milestone plan.
- **FY99 Actual Results:**
 - “Best process and product I’ve seen in DLA.” LTG GLISSON
 - Published IMS One Book chapter (Jan 99)
 - Published FY 00 Business Plan (Mar 99).
 - IMS was theme of FY 00 Business Plan Workshop (Mar 99).
 - Updated Planning module of IMS Guidebook (Apr 99).
 - Updated Integrated IMS Schedule (Aug 99).
 - Developed IMS computer-based training (Sep 99).
 - Developed approach to integrate internal assessment/risk management (Sep 99).
- **Rating: Green**

2.1.10 - Electronic Document Workflow (EDW)

- **Task Description: Implement EDW**
- **Goal/Target: 80% of designated sites**
- **EOY Status: Green**
- **Description of Progress To Date: On Track!**
 - **Deployment completed at 64 of 68 CAOs (94%)**
 - **Will complete deployment to last 4 CAOs on Dec 17th**
- **FY00 Adjustments - N/A**

2.1.11: GOV Utilization

- **Goal Description:** Ensure that 90% of GSA leased vehicles in DCMC fleet meet utilization rate requirement.
- **FY99 Goal/Target:** 98% of 10,000 Miles Per Year
- **FY99 Actual Results:** 89.57% of total vehicles
- **Rating: GREEN**
- **FY00 Adjustments:** Revise goal to meet new FY00 GSA mileage and Alternative Fuel Vehicle (AFV) replacement requirements.

2.1.12 - Reduce Net Useable Space

- **Performance Goal Description:** Reduce net usable space at non-contractor locations or obtain waiver
- **FY 99 Goal/Target:** 130 sq ft office space per person
- **FY 99 Results:**
 - West: 189 sq ft (Red)
 - East: 156 sq ft (Green) (Approved target of 171)
- **Rating:** Red
- **FY 00 Changes:**
 - Revise goal to reduce number of DCMC facilities out of compliance (total utilization rate of above 135 sf per person)
 - Implement new waiver process

Performance

Goal 2.1.12

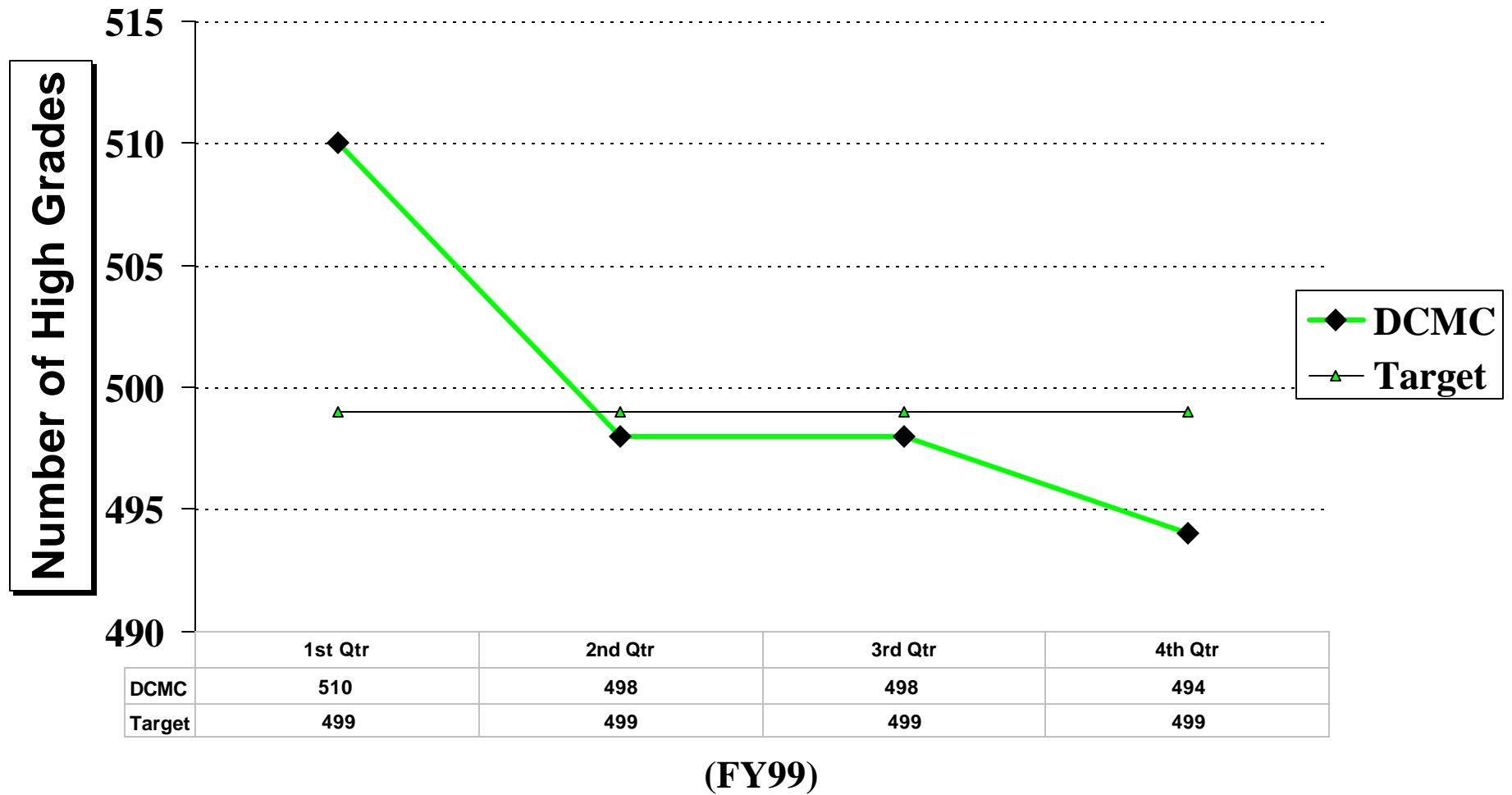
Corrective Action Plan

- Issue tasking memorandum regarding quarterly space reports and waiver notifications (12/31/99)
- Revise process - include “seek CoE assistance to obtain DoD space prior to lease expirations” (1/31/99)
- Revise goal and metric, and issue One Book chapter to incorporate new waiver process (2/29/99)

2.1.13 - High Grades

- **Goal Description:** Reduce the quantity of high grade positions (GS 14, 15, and SES) throughout DCMC.
- **FY99 Goal/Target:** 499
- **FY99 Actual Results:** 494
- **Rating:** Green
- **FY00 Adjustments:** DCMC is now 26 over the FY 00 goal.
- **HQ Process Owner:** Melanie Reinders, DCMC-BA

2.1.13 - High Grades



2.1.13 - High Grades

DCMC HQ	55	25	4	84
DCMDE	164	25	0	189
DCMDW	124	23	0	147
DCMDI	42	11	0	53
OTHER	17	4	0	21
TOTAL	402	88	4	494

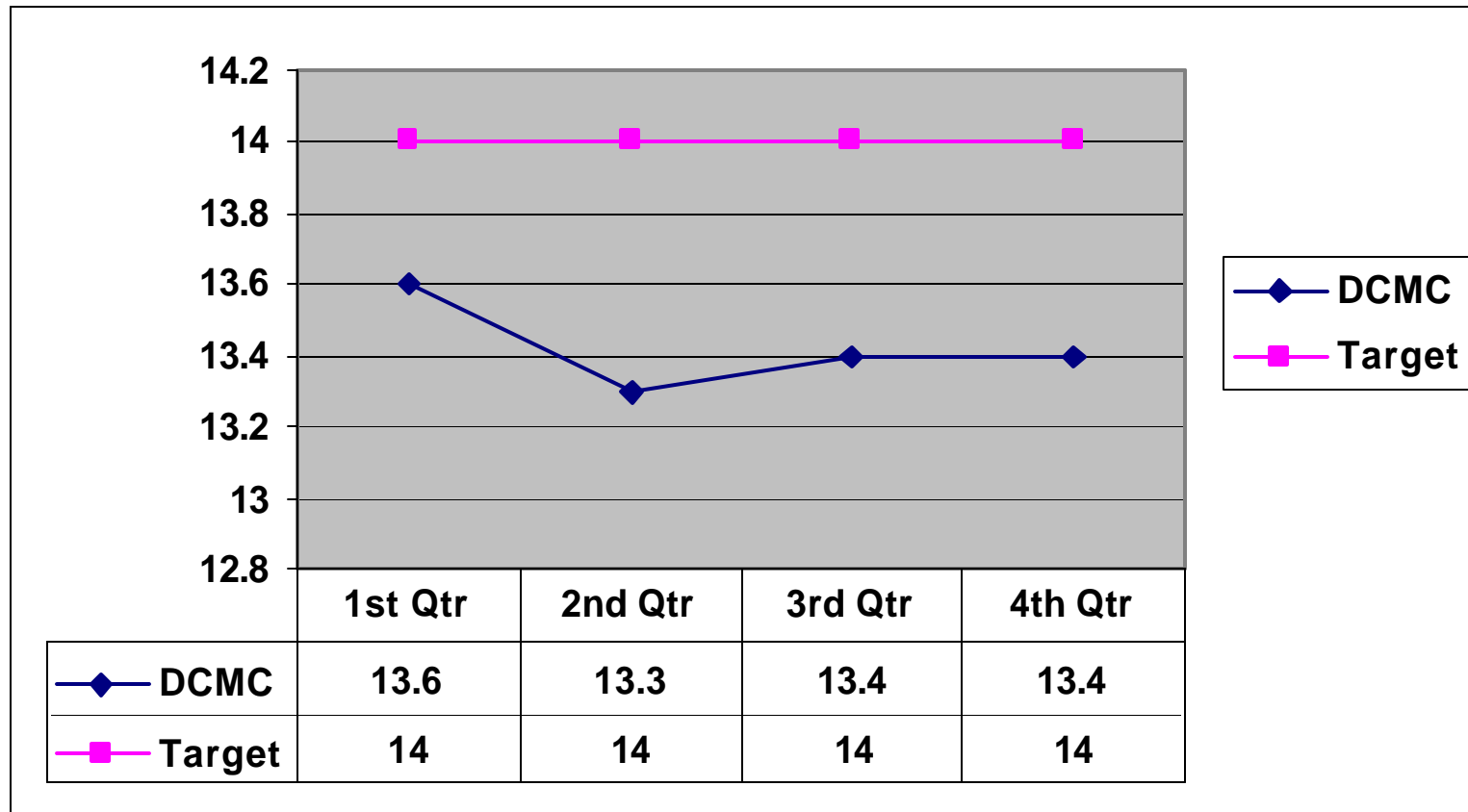
Goal
FY99-499



2.1.14 - Supervisory Ratio

- **Performance Goal:** Increase the ratio of civilian employees to civilian supervisors.
- **FY99 Goal/Target:** 14:1
- **FY99 Actual Results:** 13.4:1
- **Rating:** Red
- **FY00 Adjustments:** The DoD requirement to track this goal ended EOY FY99. New guidance has not been issued to date. Completion of GS Leader Grade Evaluation Guide implementation February 2000; review of organizational structure at the CAO level.
- **HQ Process Owner:** Melanie Reinders, DCMC-BA

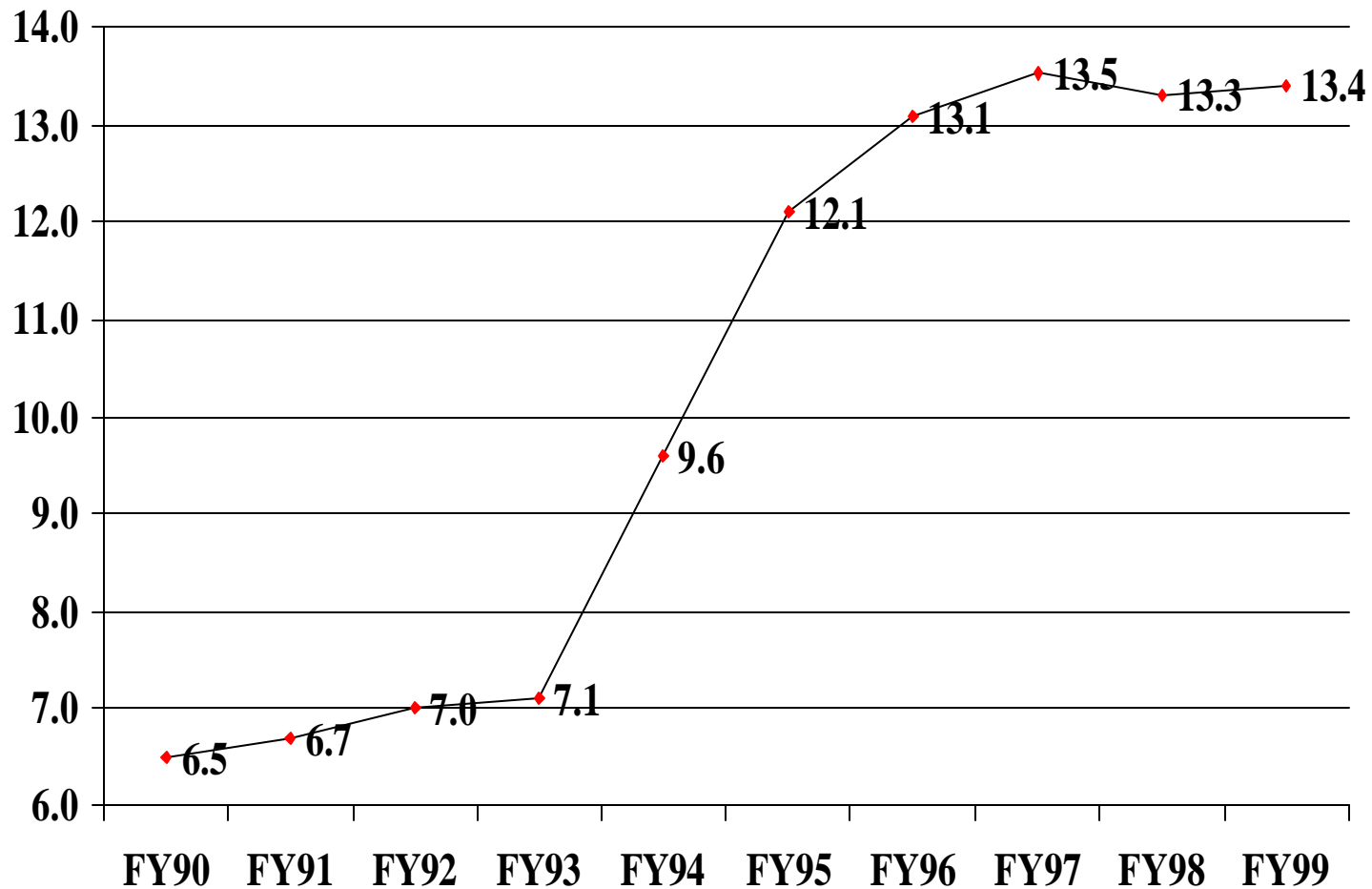
2.1.14 - Supervisory Ratio



***Includes 116 Foreign Nationals.**

2.1.14

Supervisory Ratio Trend

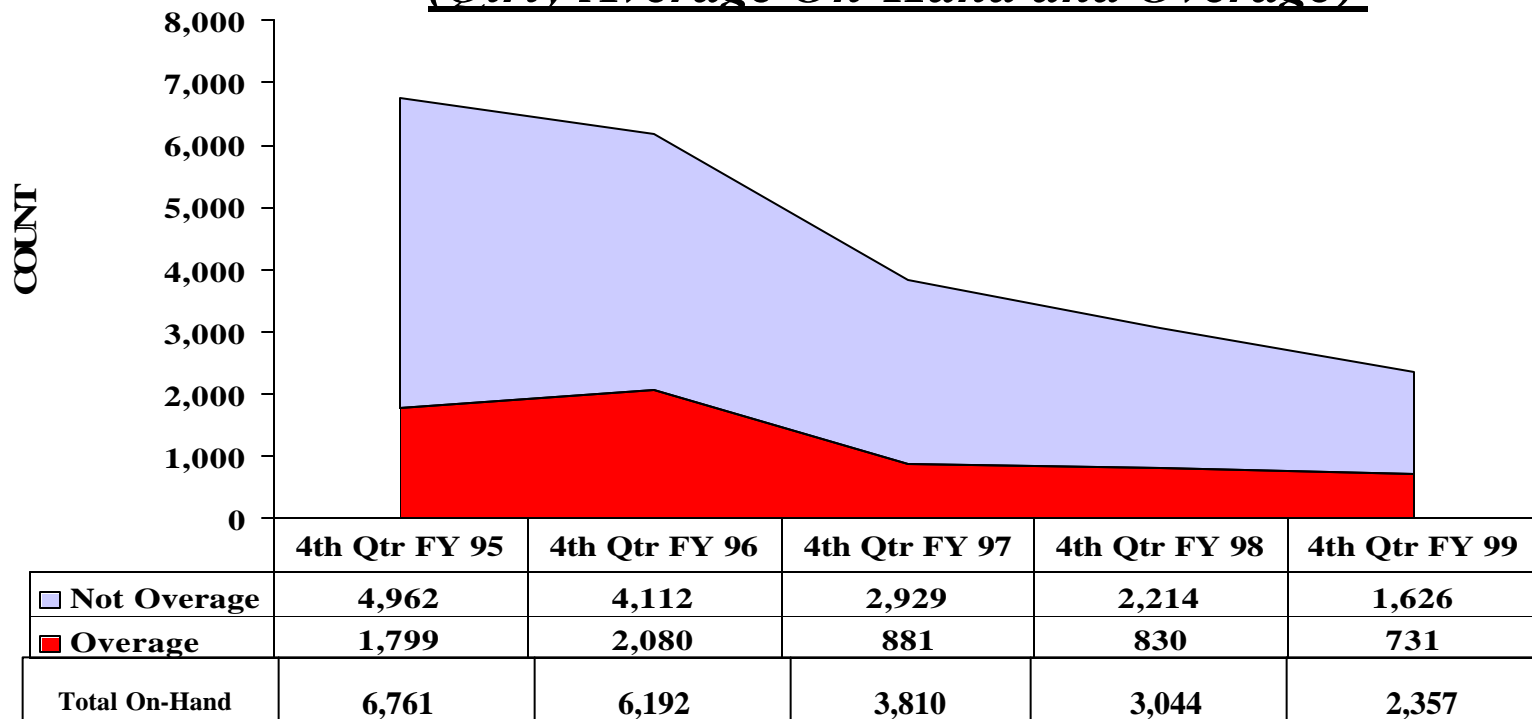


2.1.15 - UCA Definitization

- **Performance Goal Description: Reduce the percentage of overage undefinitized contract actions**
- **FY99 Goal/Target: 10% or less**
- **FY99 EOY Results:**
 - **DCMC: 33%**
- **Rating: Red**
- **FY00 Adjustments:**
 - **Achieve an on-time definitized contract action rate of 86%, and an overage undefinitized contract action rate of 14%.**
- **Issue: DCMDW Data Input**
- **HQ Process Owner: Faye Turner**

2.1.15 - UCA Definitization

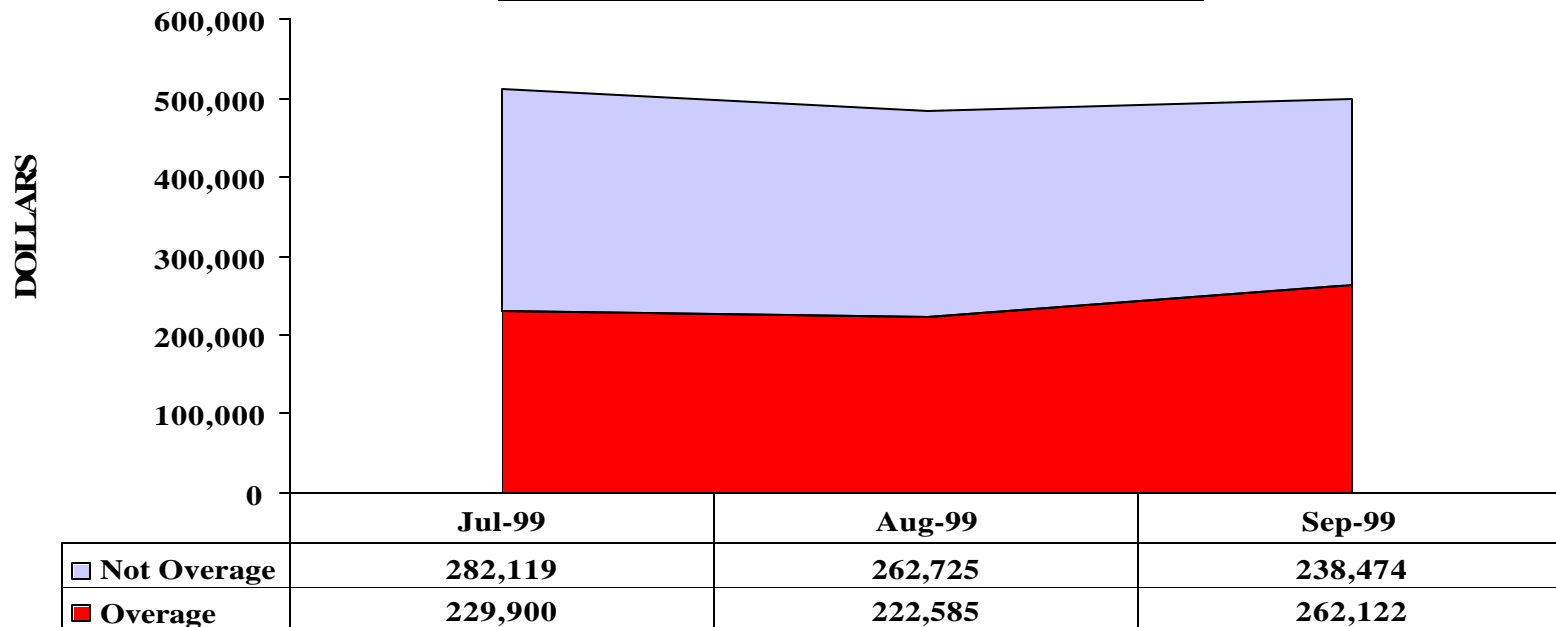
UCA Trend by Count
(Qtrly Average On-Hand and Overage)



Overage	27%	34%	23%	27%	31%
Qtrly Decrease in Overage		(16%)	58%	6%	12%
Qtrly Decrease in On-Hand		8	38%	20%	23%
Cum Decrease in Overage		(16%)	51%	54%	59%
Cum Decrease in On-Hand		8%	44%	55%	65%

2.1.15 - UCA Definitization

UCA Trend by Dollars (000)
Monthly On-Hand and Overage

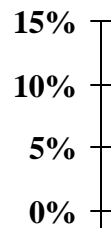


Total Dollars On-Hand	512,019	485,310	500,596
Mthly Overage Rate	45%	46%	52%
Mthly Decrease in Overage		3	(18)%
Mthly Decrease in On-Hand		5%	(3)%
Cum Decrease in Overage		3%	(14)%
Cum Decrease in On-Hand		5%	2%

2.1.15 - UCA Definitization

Provisioned Item Orders Breakout

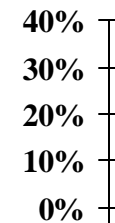
PIOs by Count



	Jul-99	Aug-99	Sep-99
— Percent of On-Hand	8%	8%	8%
— Percent of Overage	10%	10%	11%

On-Hand PIOs	190	200	174
Overage PIOs	66	74	83
% PIOs Overage	35%	37%	48%
% Overage excluding PIOs	32%	30%	32%

PIOs by Dollars (000)

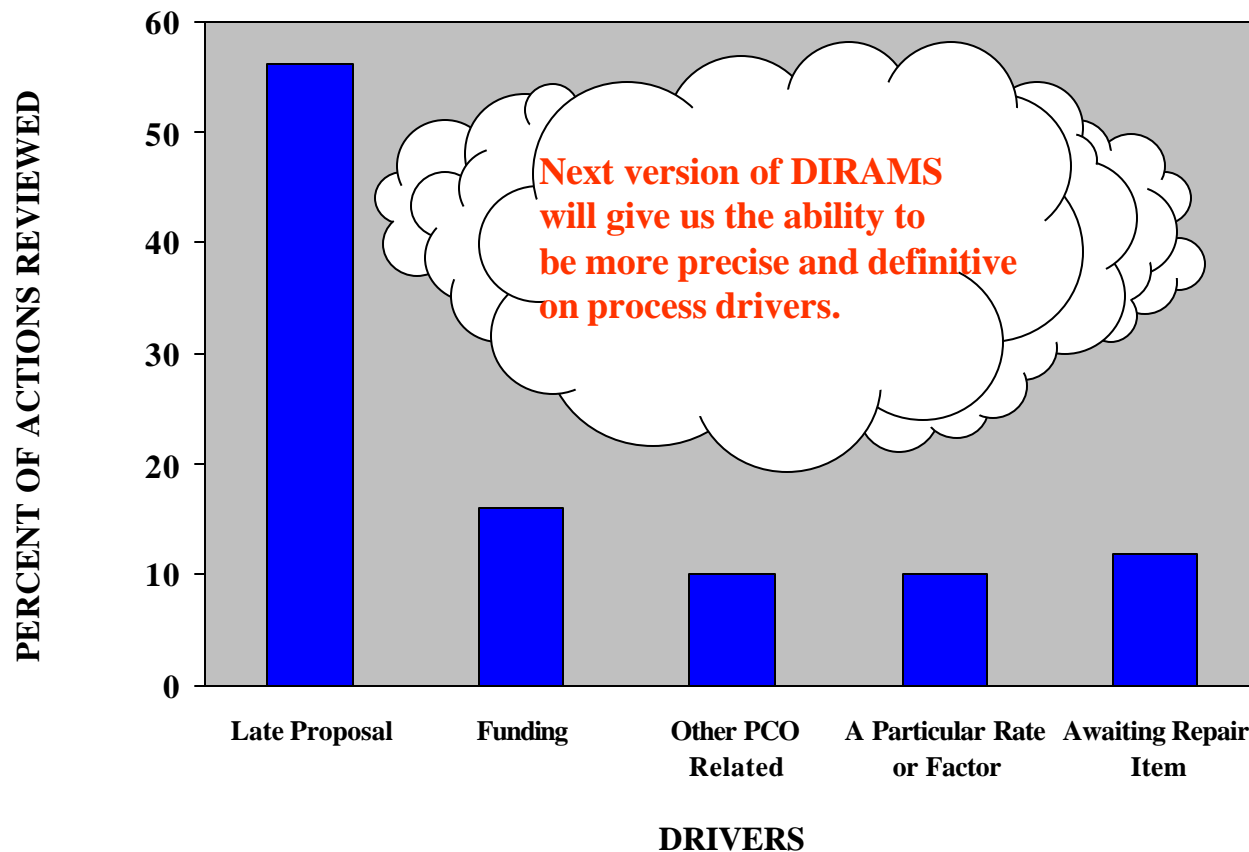


	Jul-99	Aug-99	Sep-99
— Percent of On-Hand	25%	25%	25%
— Percent of Overage	34%	32%	33%

On-Hand PIOs	130,560	121,067	123,575
Overage PIOs	79,165	72,287	86,465
% PIO Dollars Overage	61%	60%	70%
% Dollars Overage excluding PIOs	40%	41%	47%

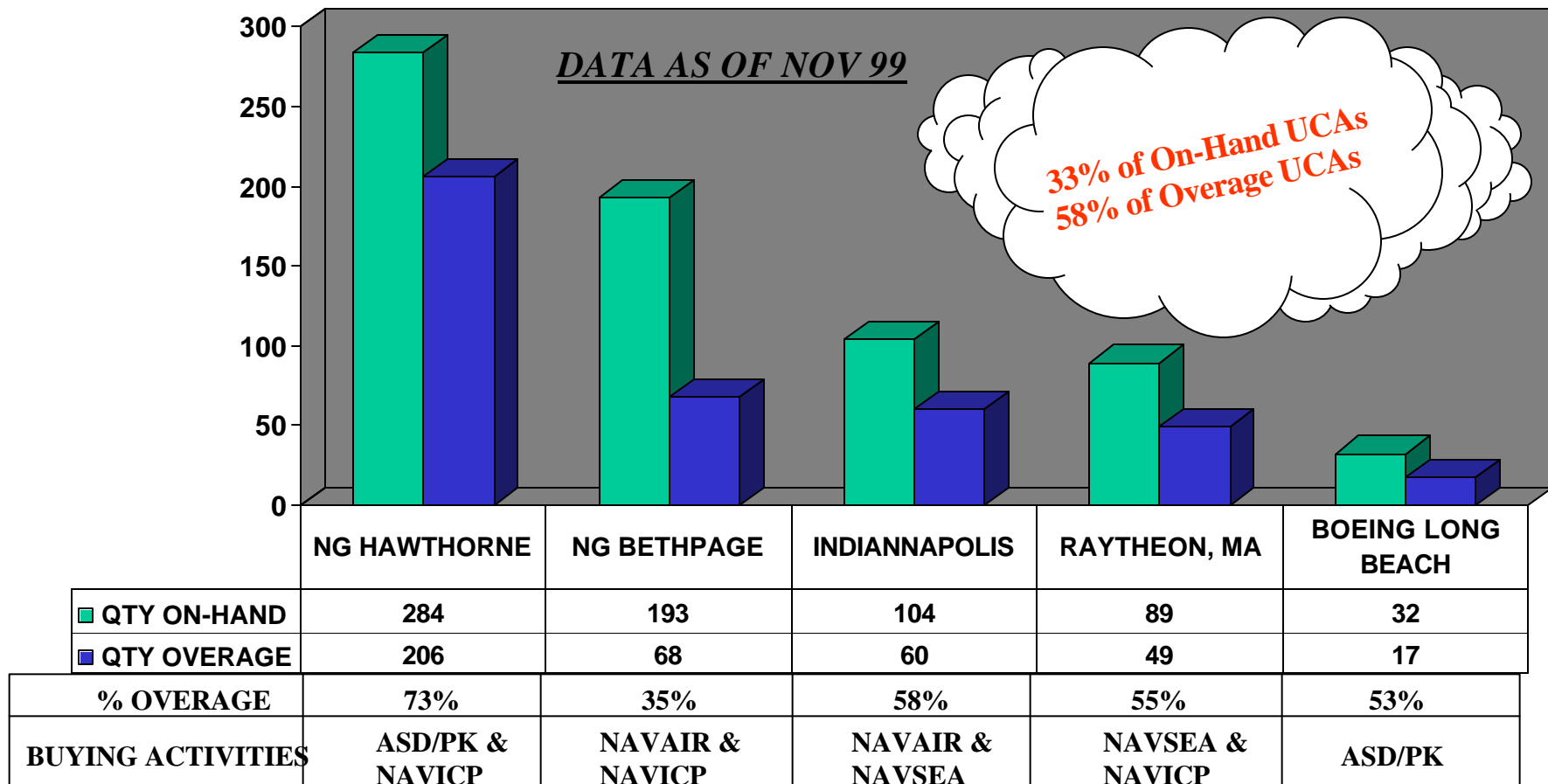
2.1.15 - UCA Definitization

OVERAGE UCA PROCESS DRIVERS



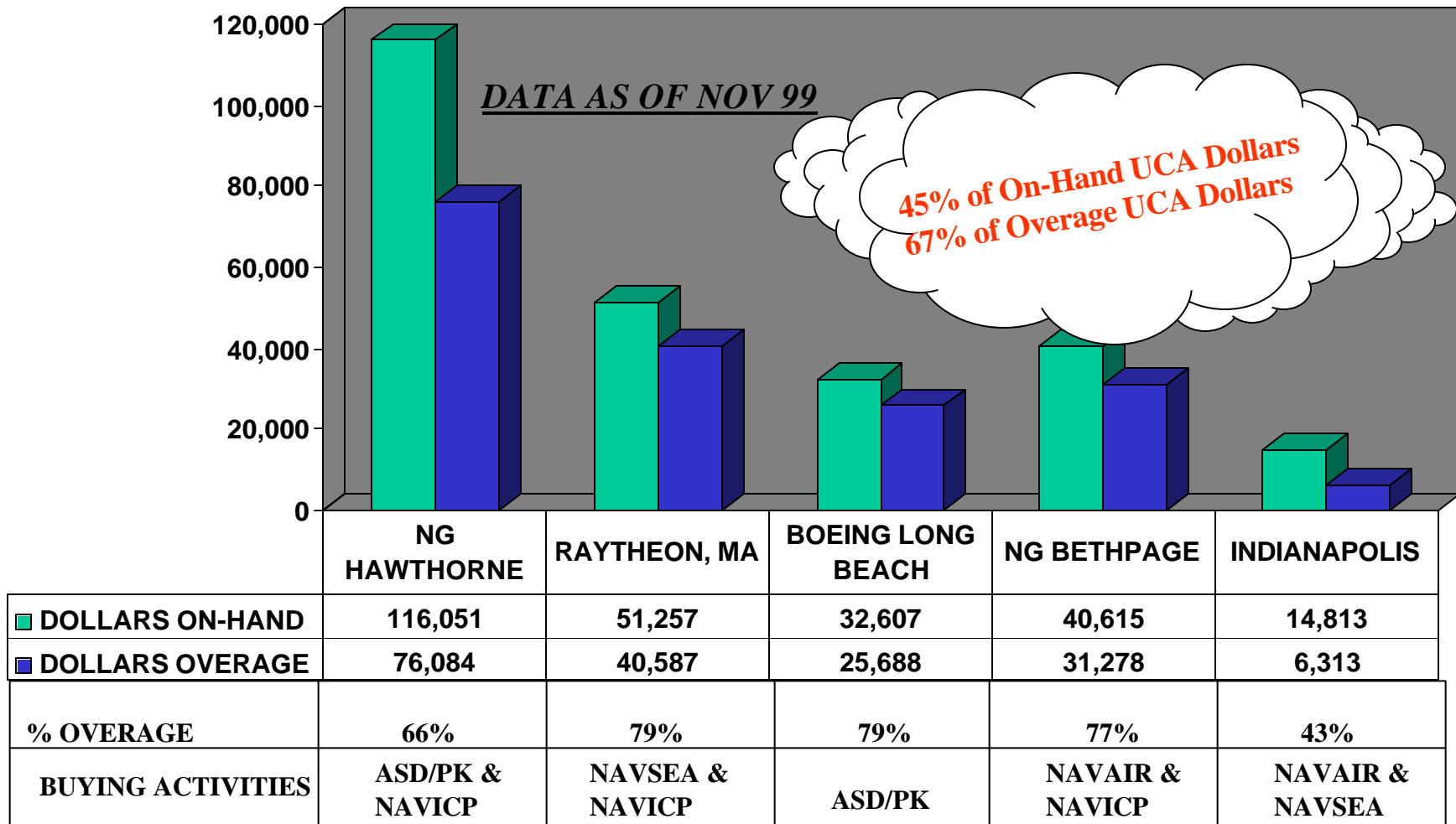
2.1.15 - UCA Definitization

PACING CAOs - QUANTITIES



2.1.15 - UCA Definitization

PACING CAOs - DOLLARS (000)



2.1.15 - UCA Definitization

NAVICP Breakout - Major Driver

NAVICP by Count

70%
60%
50%
40%

	Jul-99	Aug-99	Sep-99
— Percent of On-Hand	59%	60%	61%
— Percent of Overage	53%	52%	51%

On-Hand	1,430	1,446	1,372
Overage	364	394	382

NAVICP by Dollars (000)

40%
30%
20%
10%
0%

	Jul-99	Aug-99	Sep-99
— Percent of On-Hand	28%	27%	23%
— Percent of Overage	29%	26%	18%

On-Hand	144,429	129,614	117,089
Overage	67,602	58,068	47,259

2.1.15 - UCA Definitization

NAVICP/DCMC IPT

- December meeting (week of Nov 29)
 - IPT Team identified potential contractors to target initial efforts towards, representatives from those CAOs attended
- Spares and repairs are both problems.
- Mechanicsburg and Philadelphia do contracting differently.
- NAVICP has an initiative to do long-term direct vendor delivery (DVD) contracts (where possible)-want DCMC to partner towards this solution.

2.1.15 - UCA Definitization

NAVICP/DCMC IPT (cont'd)

- NAVICP and DCMC agree that some type of on-going partnering needs to happen in order to continue emphasis towards improvements.
- Recommended strategy:
 - Issue UCA IPT report, including a charter for on-going joint oversight team that would:
 - Prioritize improvement efforts;
 - Hold quarterly meetings with targeted objectives;
 - Establish agendas and meeting attendance targeted towards accomplishing objectives;
 - Provide a vehicle to share best practices; and
 - Ensure that actions are being initiated and completed.

2.1.16 - Negotiation Cycle Time

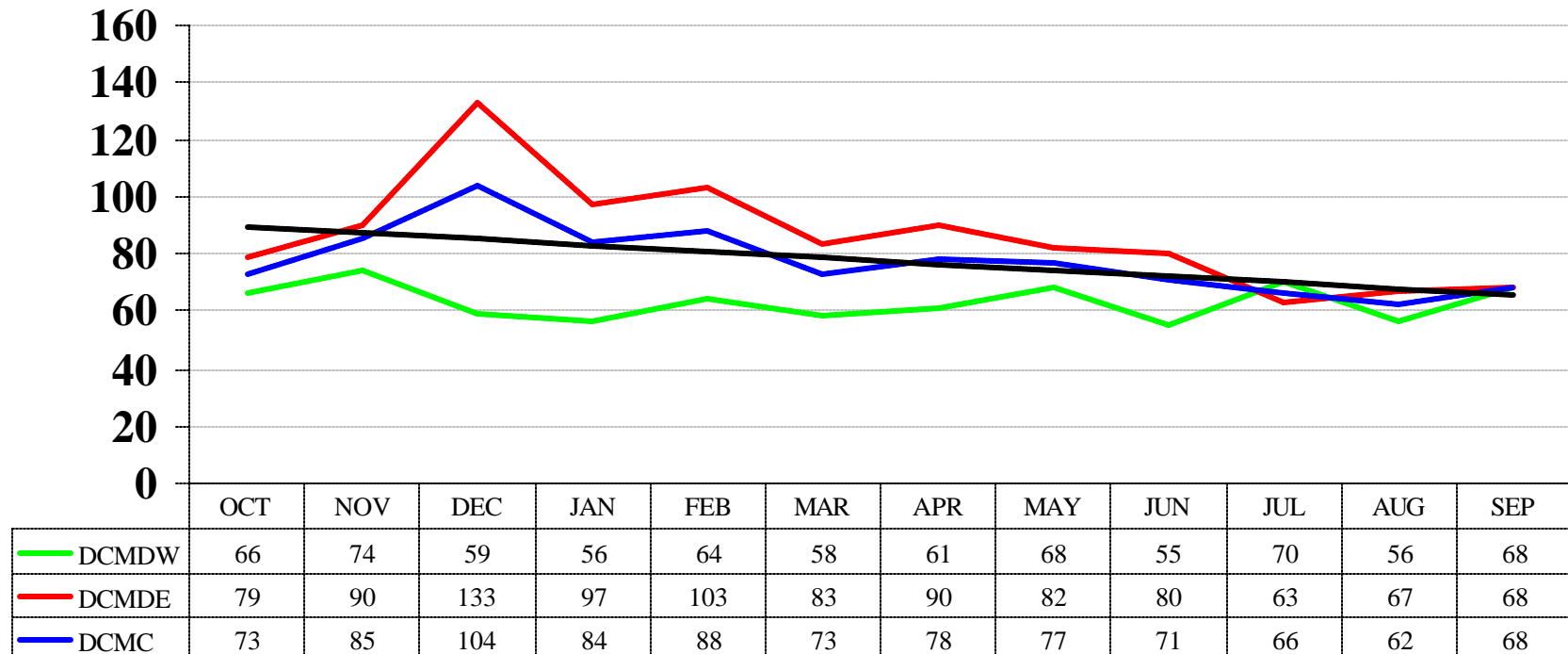
- **Goal Description:** Improve Negotiation Cycle Time
- **FY99 Goal/Target:** Improve the Average Number of Days to Complete a Negotiation Over FY98 Cycle Time of 80 days.
- **FY99 Actual Results:** The Goal was Met with a Cycle Time of 78 days to Complete a Negotiation in FY99.
- **Rating:** Green
- **FY00 Adjustments:** Change Goal in FY00 Performance Plan to Improve Negotiation Cycle Time by 5% over FY99 baseline.

(Process Manager: Scott Clemons)

2.1.16 Negotiation Cycle Time

Average Negotiation Cycle Times by District

STATUS: **Green** FY 99 Goal: 2.1.16 Improve Negotiation Cycle Time



(Process Manager: Scott Clemons)

DCMC-AF Performance Goal 2.1.17 Aircraft Delivery Rate

- **Performance Goal Description:** Maintain minimum of 90% on-time deliveries for aircraft presented to DCMC Flight Operations for acceptance.
- **FY99 Goal/Target:** 90+ %
- **FY99 YTD Results:** 97%
- **Rating:** **GREEN**
- **Description of Progress to Date:** Excellent results. Aircrew currency and training is the key internal support metric.
- **Anticipated Problems:** Moderate concerns with aircrew availability (Pacer Craig/Kelly KC-135).
- **Prediction of FYE Status:** **Green**
- **Process Owner(s):** Headquarters and District Chiefs of Flight Operation/
Col Mike Falvey 767-3418

2.1.18 - Return On Investment (ROI)

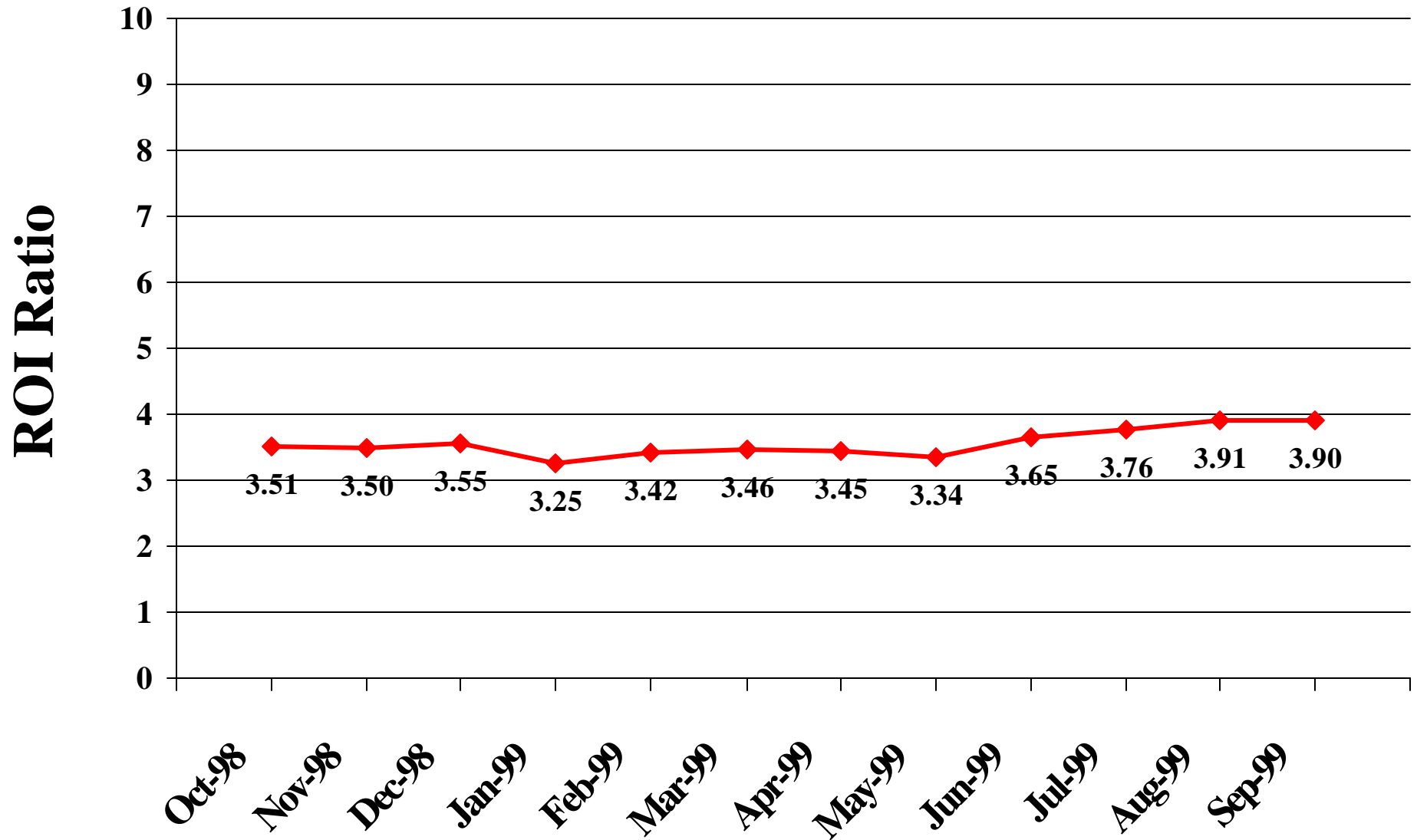
- Goal Description: Engage in activities to ensure complete and accurate reporting of Cost Savings and Cost Avoidances.
- FY99 Goal/Target: N/A.
- Rating: Green.

2.1.18 - Return On Investment (ROI)

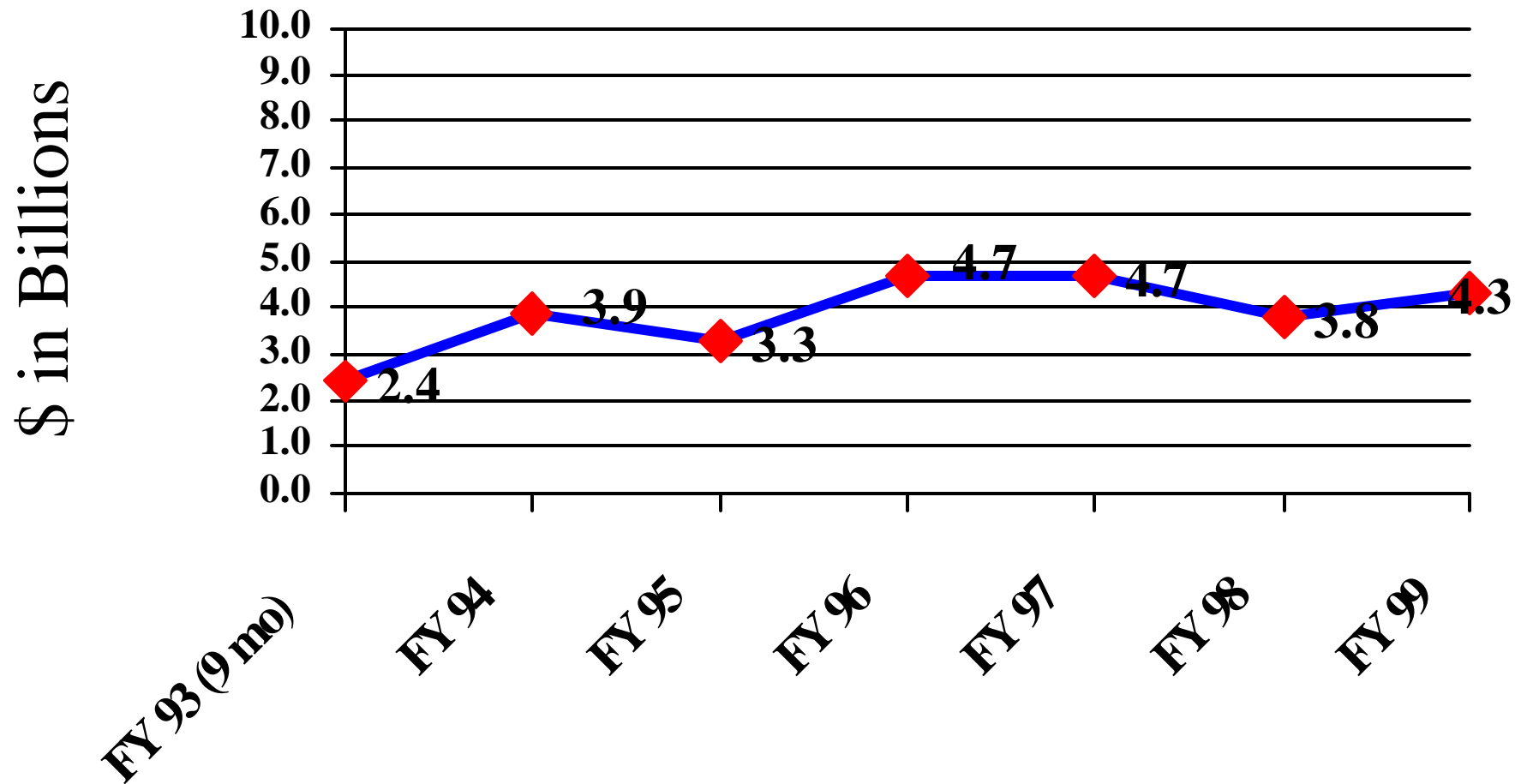
- Description of progress to date: Developed and implemented new ROI cube. District and Headquarters personnel have been monitoring the ROI cube using Impromptu, DIRAMS and other data systems that feed it to ensure the ROI cube is complete and accurate, and following up when deficiencies are discovered.

2.1.18

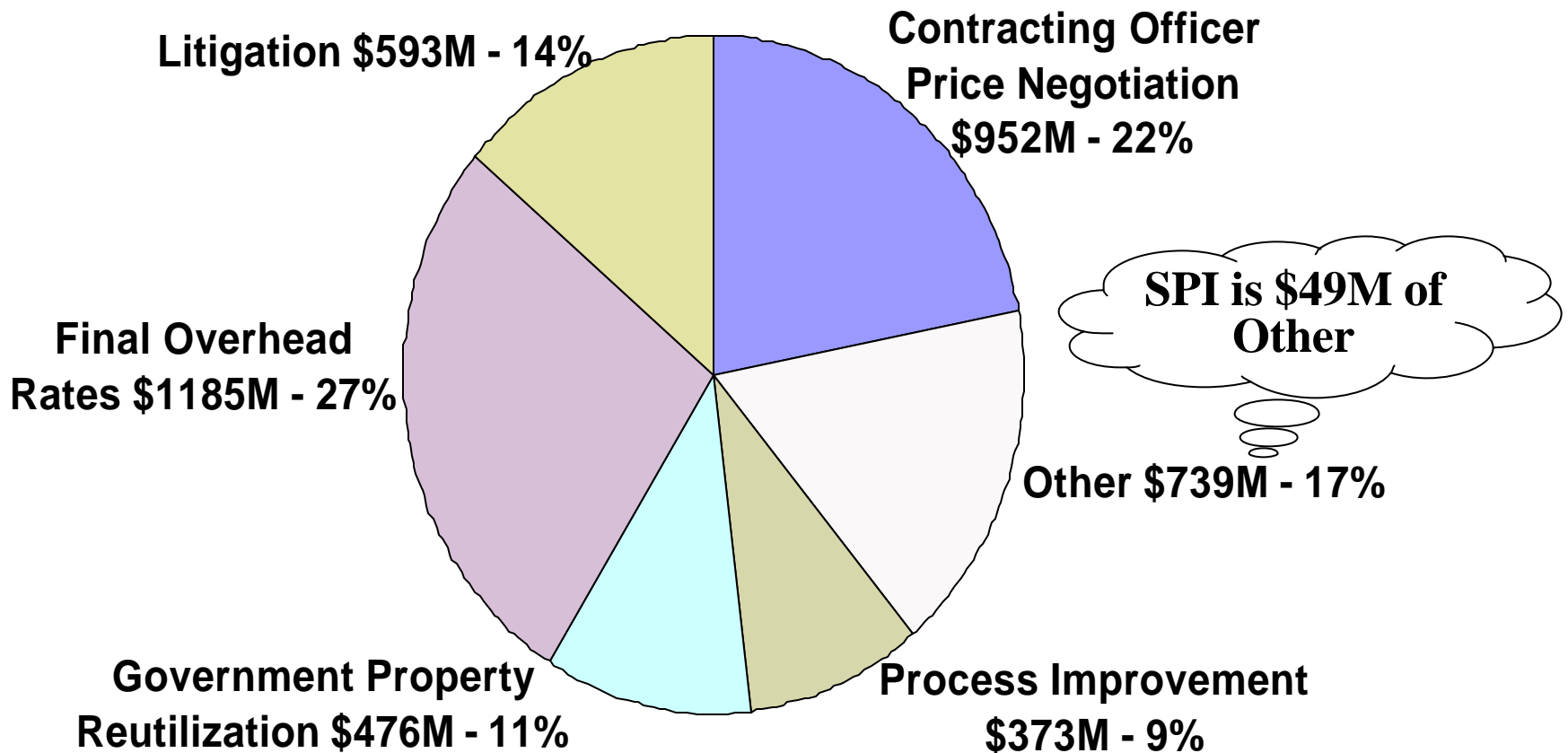
Return On Investment



Total Cost Savings/Avoidances



FY 99 Total Cost Savings/Avoidances

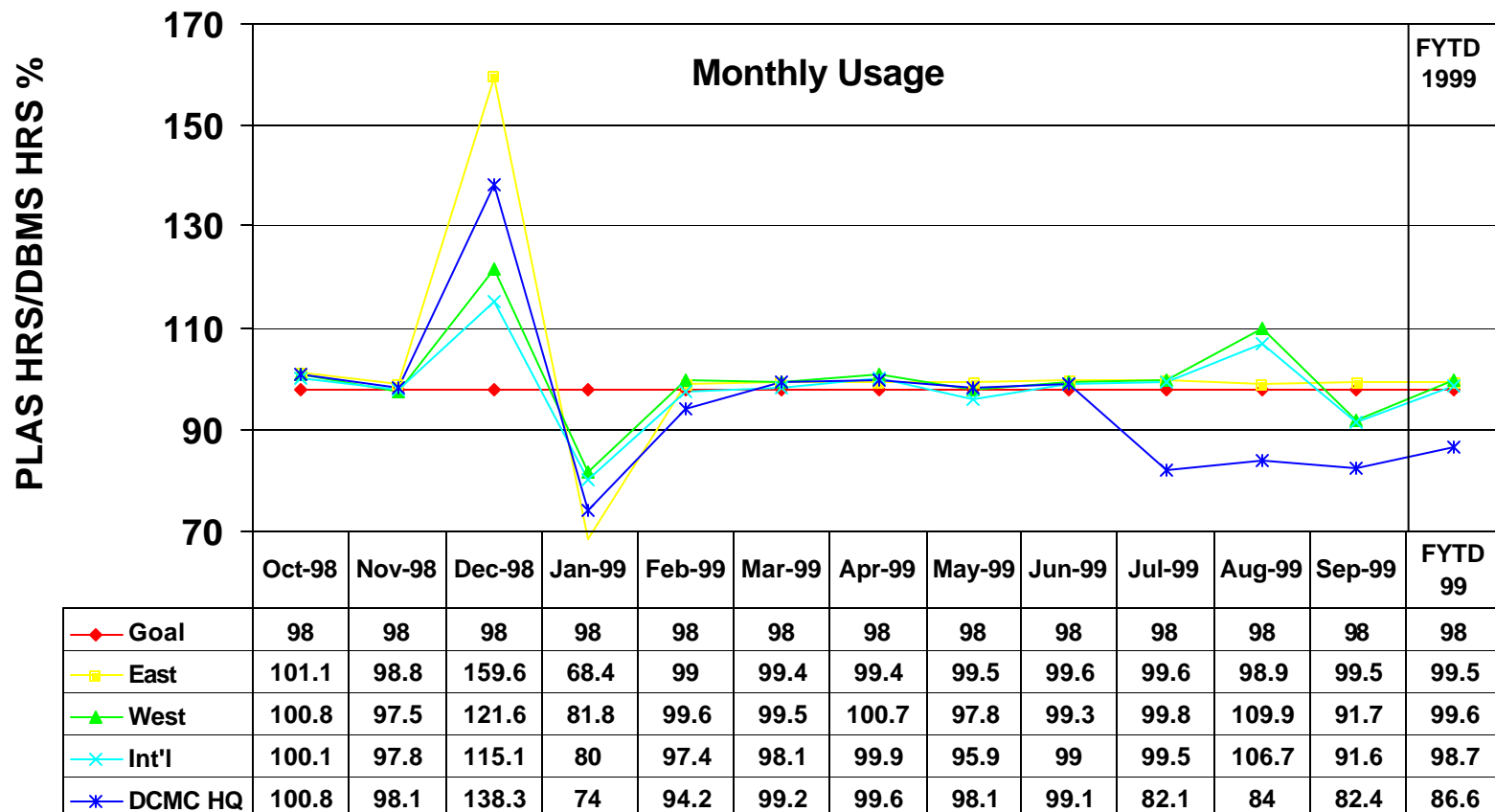


Performance Goal 2.1.19 PLAS Usage

- **Performance Goal Description:** Achieve and maintain PLAS reporting rate of at least 98% of paid hours for DCMC HQ, each District staff, and all CAOs.
- **FY99 Goal/Target:** 98% PLAS Usage Command Wide
- **Current Status:** FY99 Performance = 99.3% - Green
- **Description of Progress to Date:** All CAO level organizations except Middle East (96.1%) consistently meeting goal; District HQ's in East and West both in mid-97 percentile; DCMC HQ at 86.6% FYTD; DCMC Centers also below at 94.4%. DCMC Middle East experienced firewall problems early in FY preventing PLAS input.
- **Anticipated Problem:** DBMS
- **Rating:** Green

Performance Goal 2.1.19

Maintain PLAS Usage at 98% of Paid Hours



2.2.1 - Paperless Contracting (Supports MRM #2)

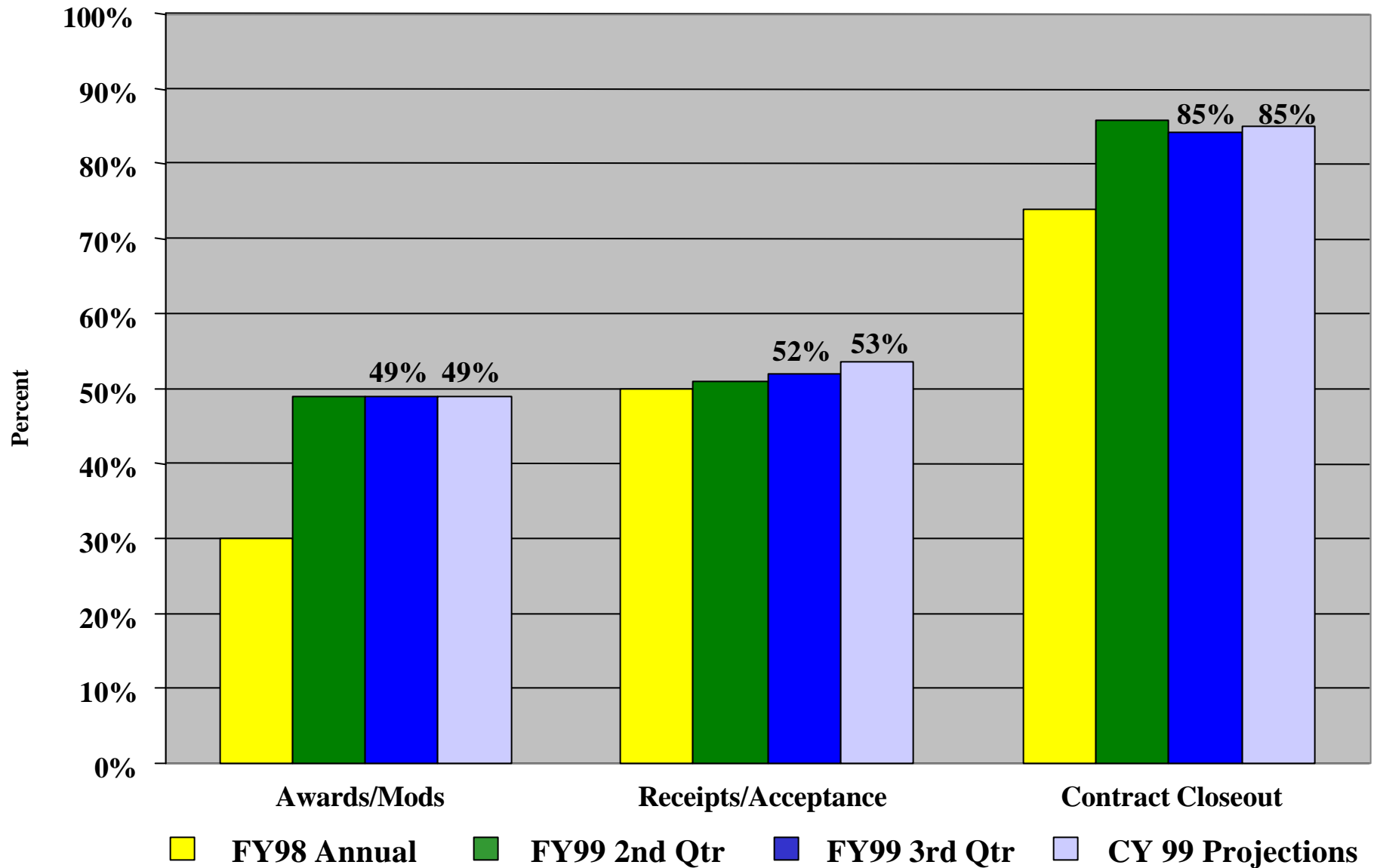
- **Goal Description:** Increase the number of paperless transactions for the Progress Payment, Material Inspection and Receiving Report (DD250), and Contract Closeout processes assigned to DCMC
- **FY 99 Goal/Target:** 90% of all transactions electronic
- **FY 99 Actual Results:**
 - ACO Mods 98%
 - Progress Payments 63%/42% (Goal 90% \$/70% vol)
 - DD 250s 53%
 - Contract Closeout 85%
- **Current Status:** Red

2.2.1 - Paperless Contracting (Supports MRM #2)

- **FY 00 Adjustments:**
 - **Progress Payments 90%/70% (Goal 90% \$/70% vol)**
 - **Progress Payments at 59% \$/54% vol (as of Nov 99)**
 - **Only large contractors investing in EDI/VAN solution**
 - **Lower cost, web-based solution developed through DFAS's WInS program**
 - **WInS Progress Payments being deployed and improving metric (over 200 vendors signed up over the last two months)**
 - **DD 250s 90%**
 - **WAWF Version 1.3 development complete Feb 00**
 - **Pilot Testing in Feb-Mar 00**
 - **Deployment to DCMC Apr-Oct 00**
 - **Contract Closeout 90%**
 - **Need JECPO development of WAWF application**

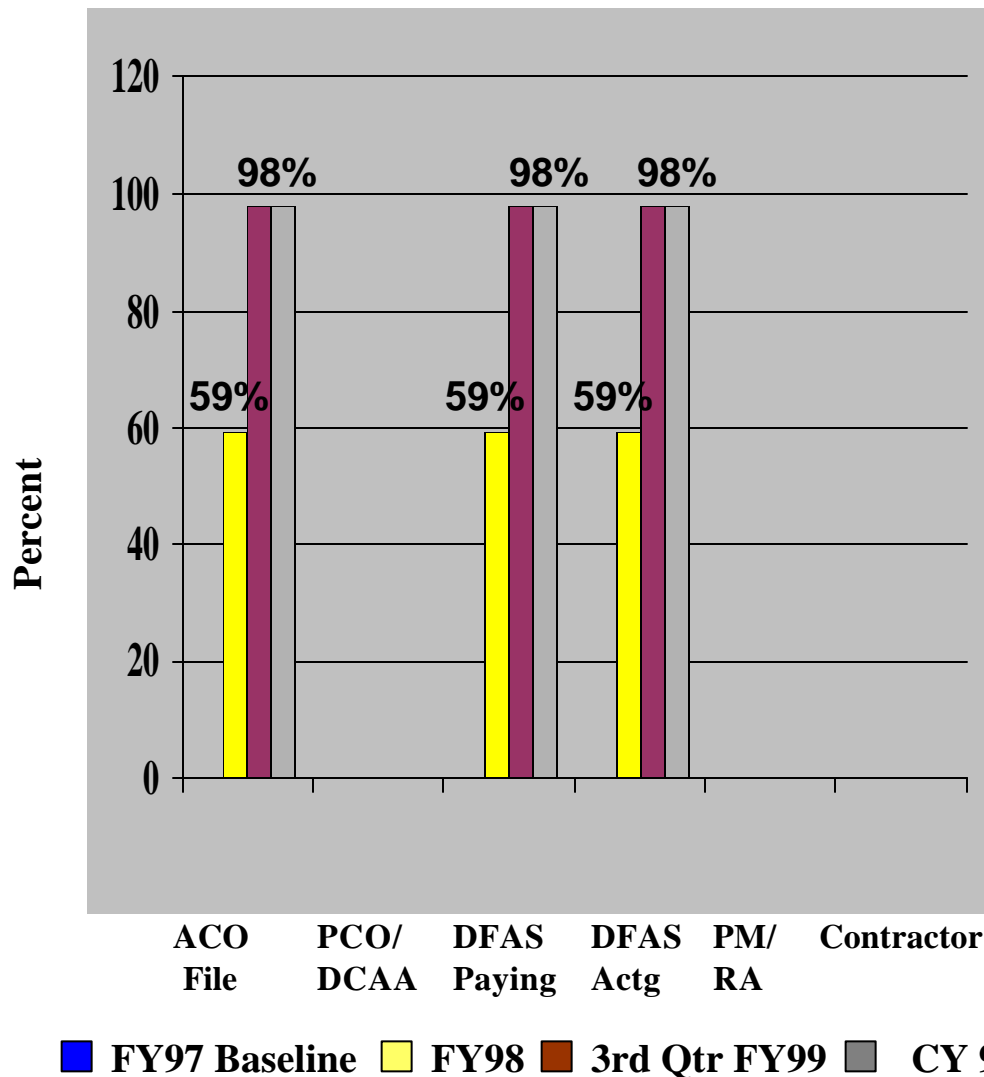
DCMC

Metric Summary





DCMC Awards/Mods



• Gameplan:

- ACO Mod Module to “Push” Mods to EDA completed May 1998
- 90% achieved June 1998
- EDW to “Pull” Buying Activity contracts from EDA
- Push/Pull issue
- Will replace ACO Mod Module with SPS version 4.2 in FY01

• Status:

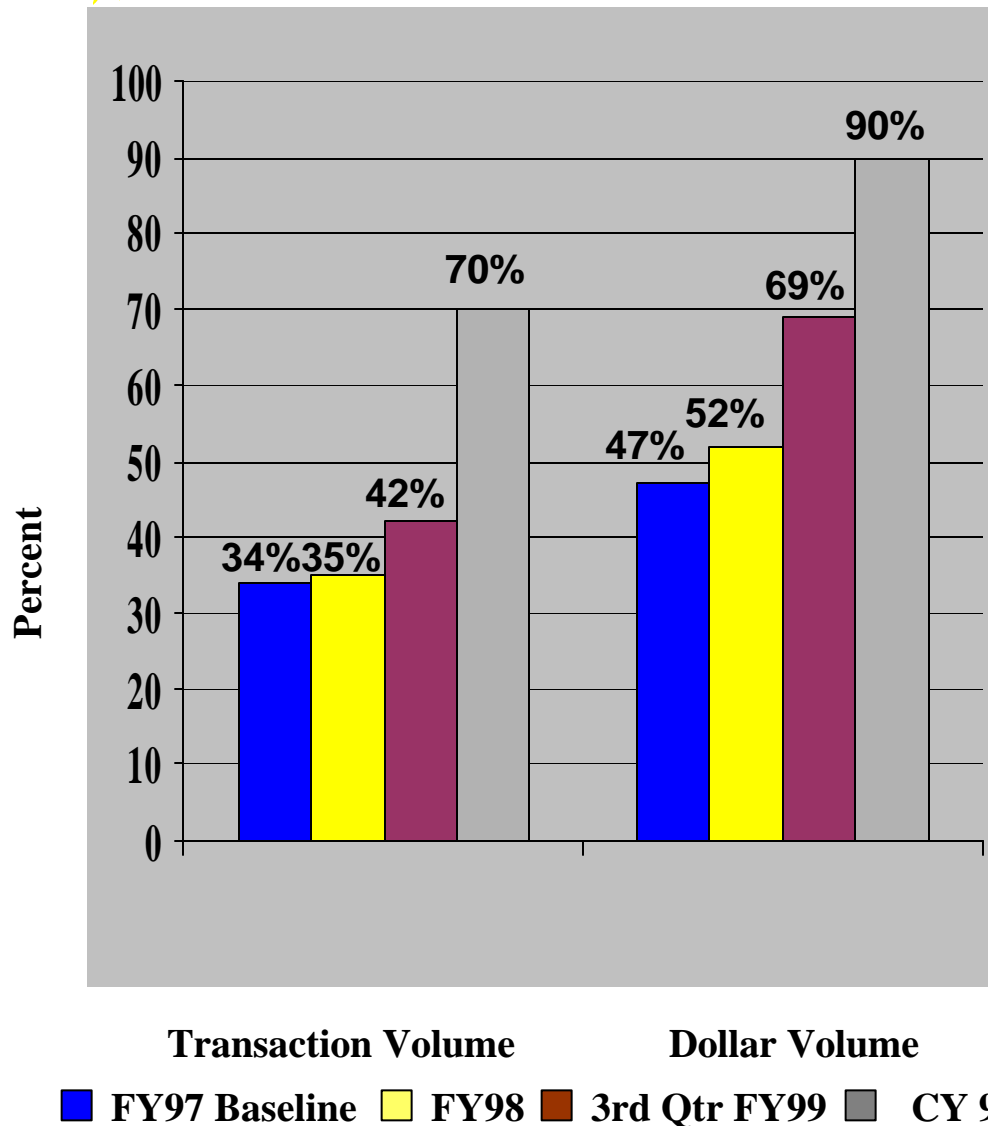
- Our system in place (ACO Mod Module)
- Need Services to develop “Pull” capability
- Need EDA Extranet for Industry

• January 1, 2000:

- Goal Met!!!



DCMC Progress Payments



• Gameplan:

- Standard Electronic Processing System (SEPS) in place (1995)
- VAN/EDI/SEPS approach “maxed out” at 40/60% (large contractors)
- Web Invoicing System (WInS) will target small/middle size contractors

• Status:

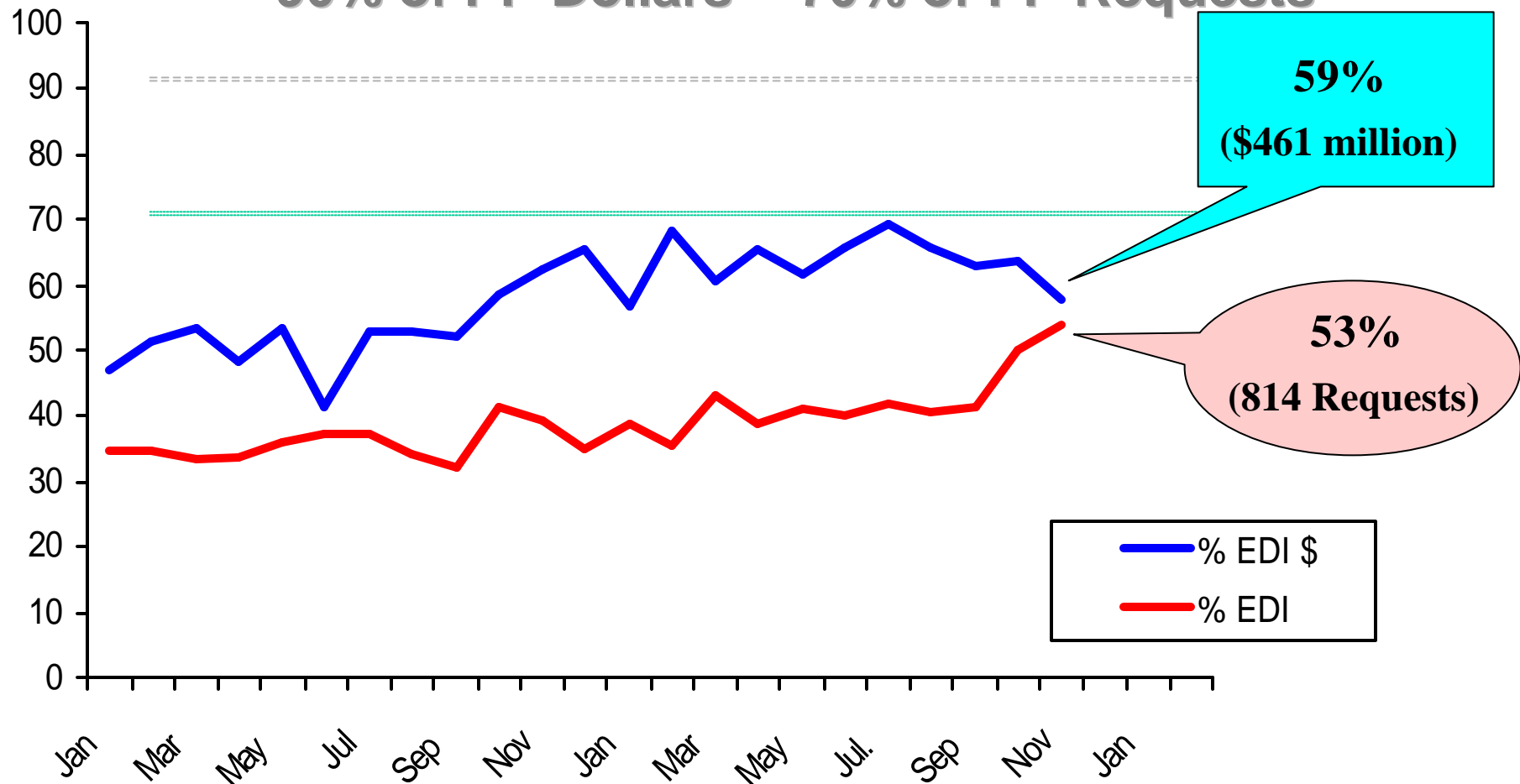
- WInS development complete
- DCMC deployment underway in July 99 (targeting remaining high volume/high dollar contractors)
- Significant improvement already

• January 1, 2000:

- Working hard to meet goal

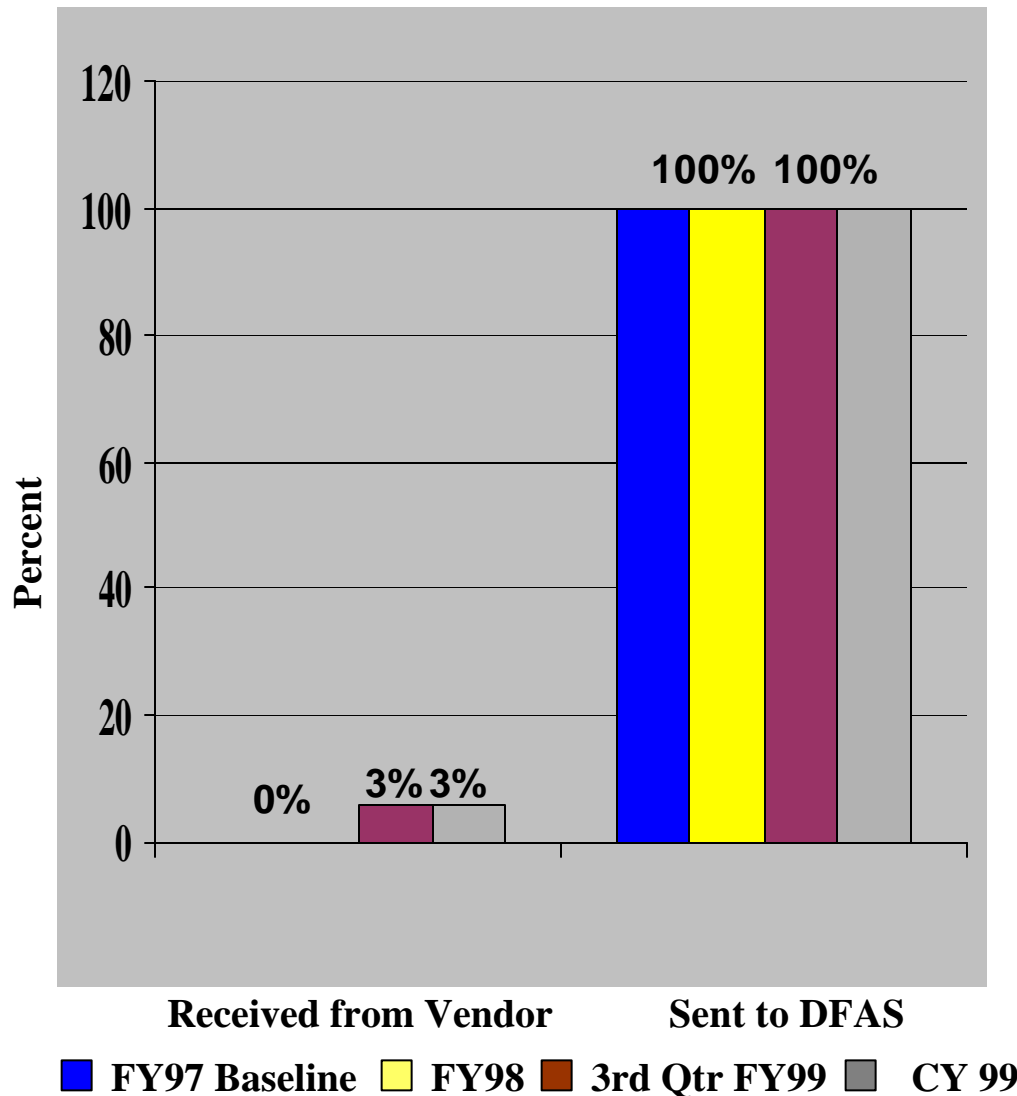
2.2.1 - Paperless Contracting (Supports MRM #2)

EDI Progress Payment Volume for End of CY99
90% of PP Dollars -- 70% of PP Requests





DCMC Receipts/Acceptance



• Gameplan:

- CAOs manually input data into MOCAS (100% already; to be replaced by Wide Area Workflow)
- Driver is receipt from Industry
- WAWF IOC in April 2000
- Expand WAWF to 90% of vendors by October 2000

• Status:

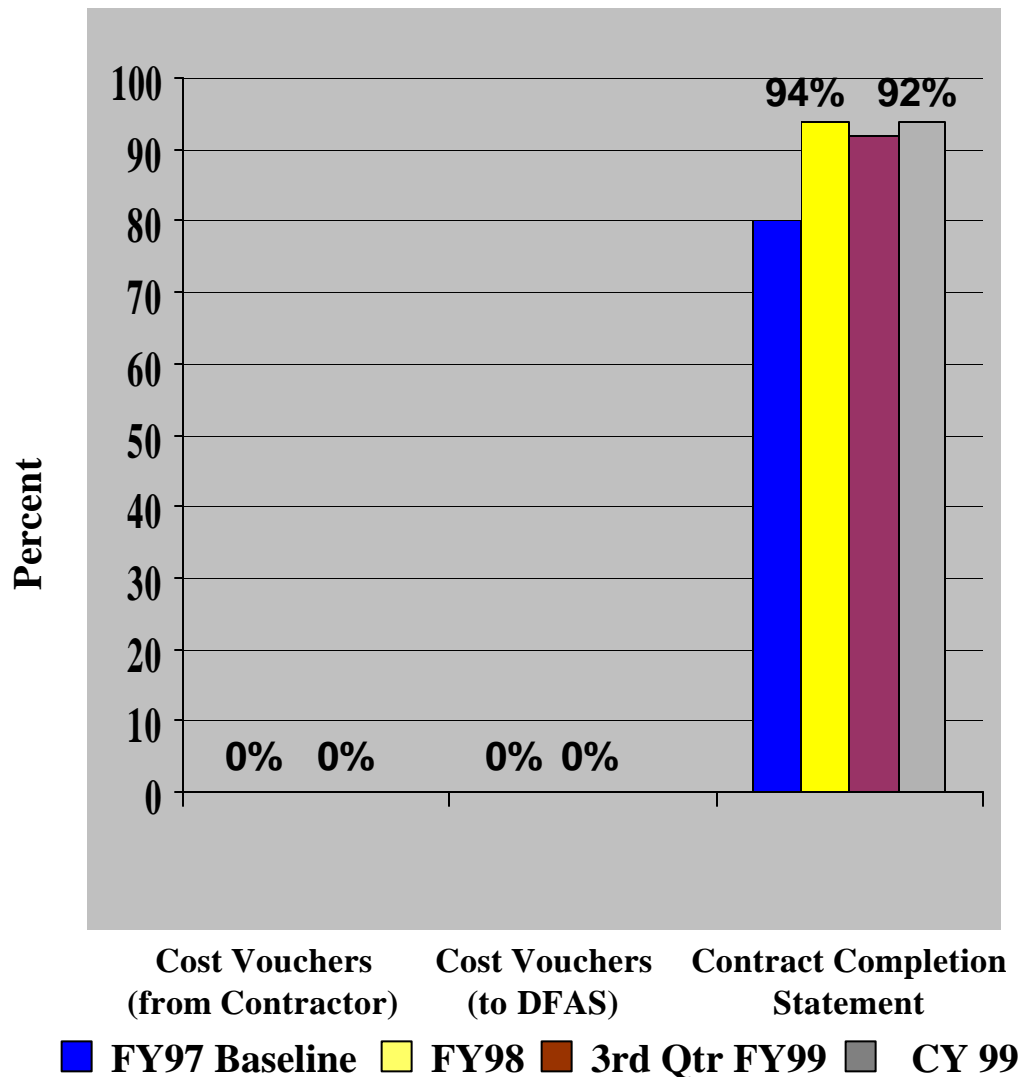
- WAWF Version 1.3 development complete - January 2000
- Planned Environmental Testing to limited contractors - Feb/Mar 2000
- DCMC deployment - Apr-Oct 2000

• January 1, 2000:

- 53% of goal
- Dependent on WAWF Version 1.3



DCMC Contract Closeout



• Gameplan:

- Large Volume of Fixed Price Task Orders autoclose in MOCAS
- DRID #32, Contract Closeout team recommended WAWF application to process final cost vouchers
- WAWF to also address closeout of low volume major weapon systems contracts

• Status:

- DRID #32 Team developed functional requirements
- WAWF development to start in FY 00 with IOC in April 2000

• January 1, 2000:

- Will remain at 85% of goal
- Dependent on WAWF solution

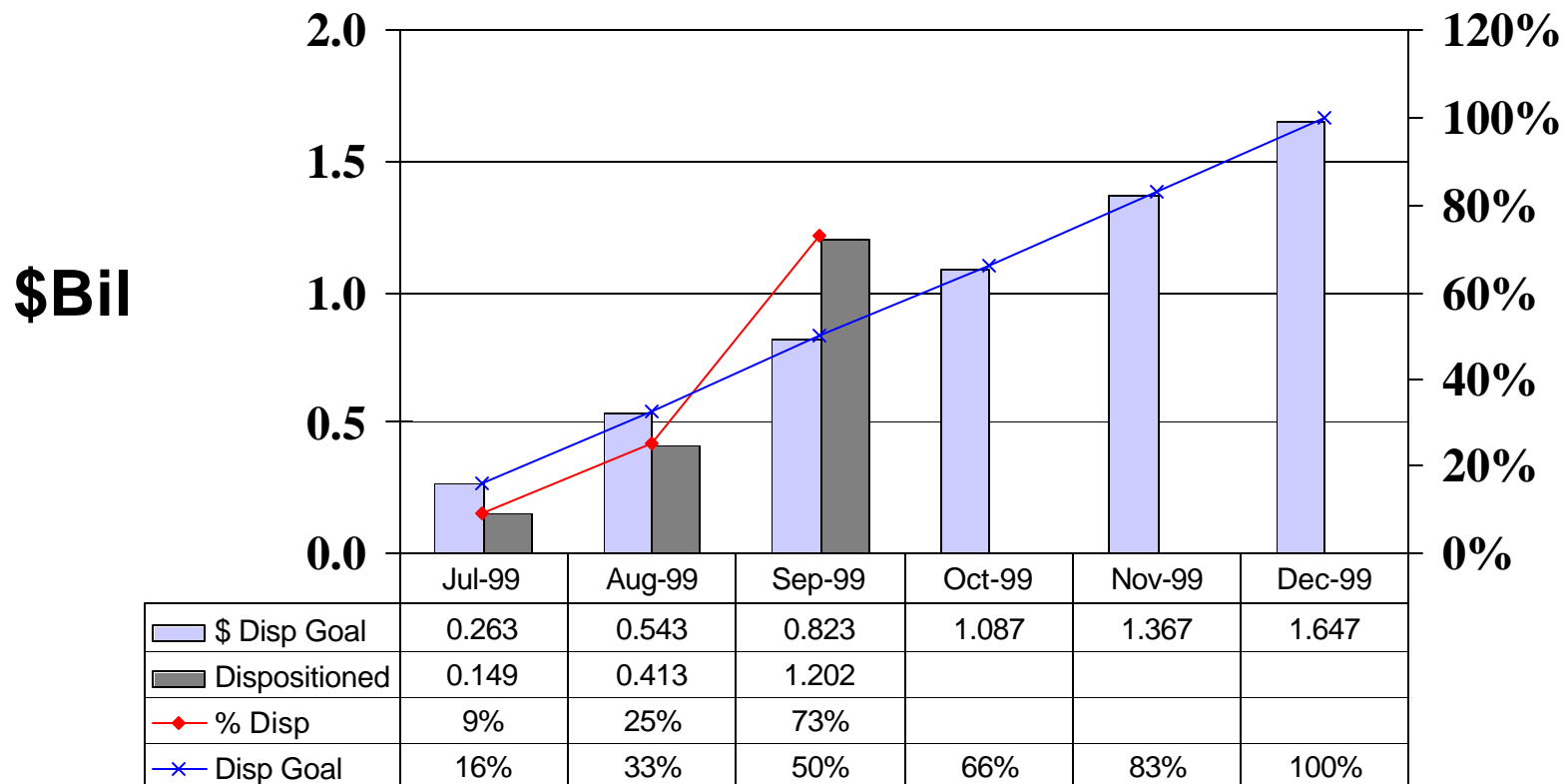
2.2.1 - Paperless Contracting (Supports MRM #2)

- **Summary for Final GPRA Report:**
 - **ACO Mods**
 - **Goal achieved with 98% electronic posting to EDA**
 - **Progress Payments**
 - **EDI/VAN solution in place for large contractors**
 - **Developed Web-based solution for other than large contractors (Web Invoicing System - WInS)**
 - **Nearing accomplishment of goal in CY 99**
 - **DD 250s**
 - **WAWF Version 1.3 to be deployed in Apr-Oct 2000**
 - **Contract Closeout**
 - **Awaiting JECPO development of WAWF solution in FY 2000**

Performance Goal 2.2.2.
Increase Excess Property Disposed (MRM #5)

- **Performance Goal Description:** Increase the amount of excess property disposed of by 20% over FY 98
- **FY99 Goal/Target:** \$2.586B
- **FY99 YTD Results:** \$3.02B
- **Rating:** Green

MRM#5 Goal-Dispose of \$7 Bil of Excess Property by January 1, 2000



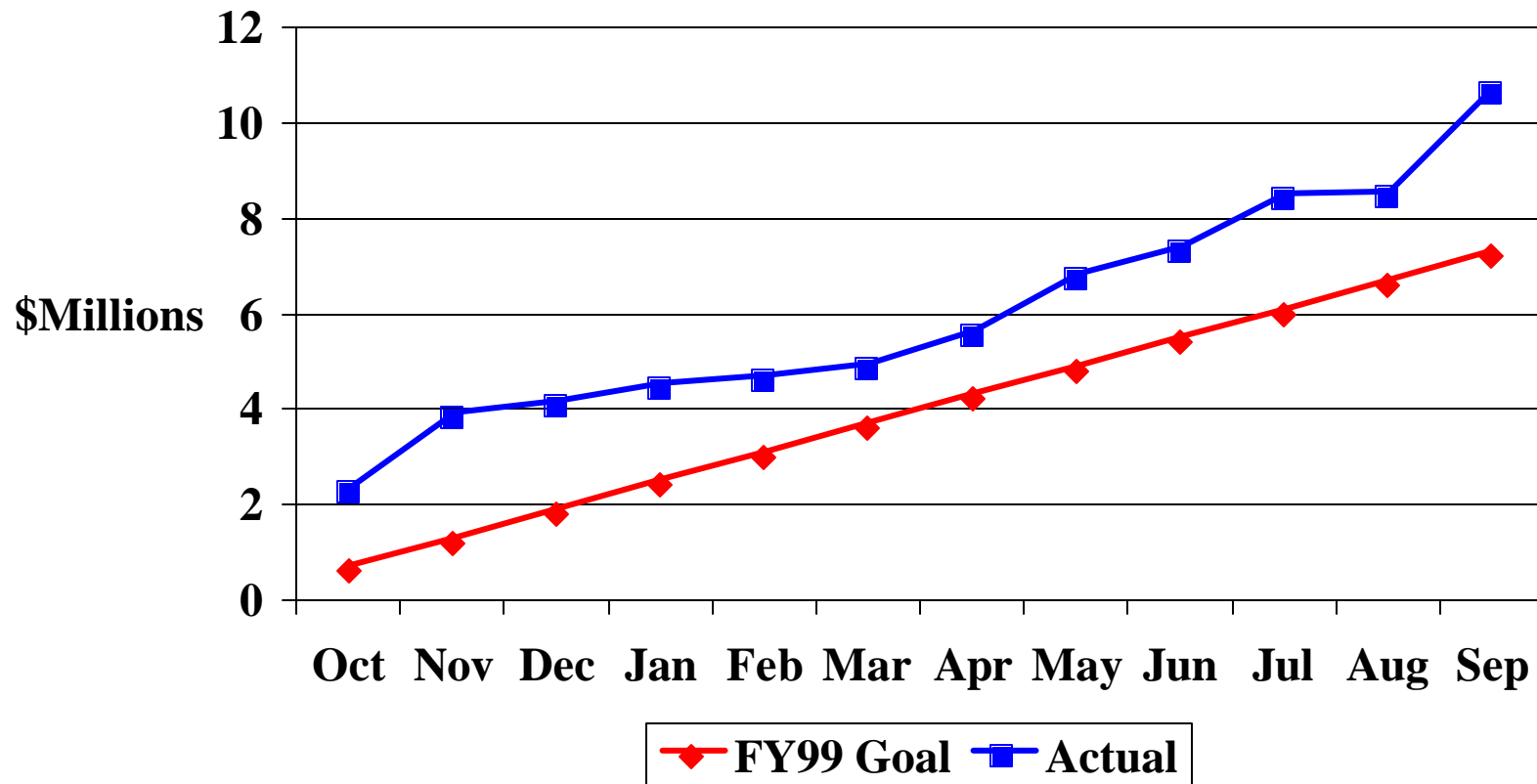
2.2.3. - Reduce the Amount of LDD

- Goal Description: Reduce the Amount of LDD at the 10 Focus Contractors
- FY99 Goal/Target: Reduce LDD to less than \$7.2M (Amount of LDD at the 10 Focus Contractors in FY98)
- FY99 YTD Results: \$10.6M
- Rating: Red
- FY00 Adjustments:
 - Focus contractors for FY00 will be selected based upon average losses that occurred during FY 99.

Performance Goal 2.2.3 - Reduce the Amount of LDD at the 10 Focus Contractors

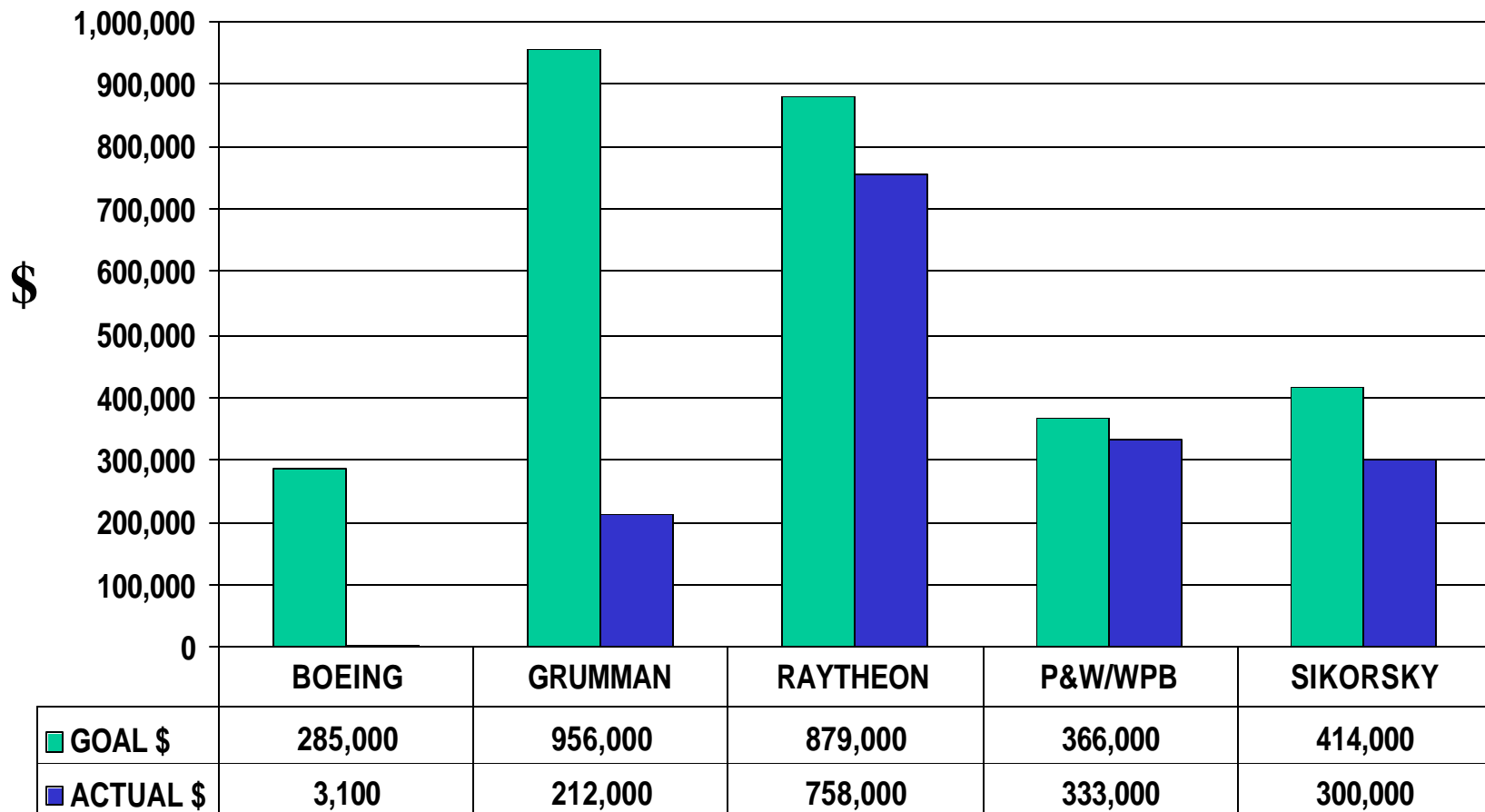
STATUS: ■ RED

FY99 Goal: \$7.2M



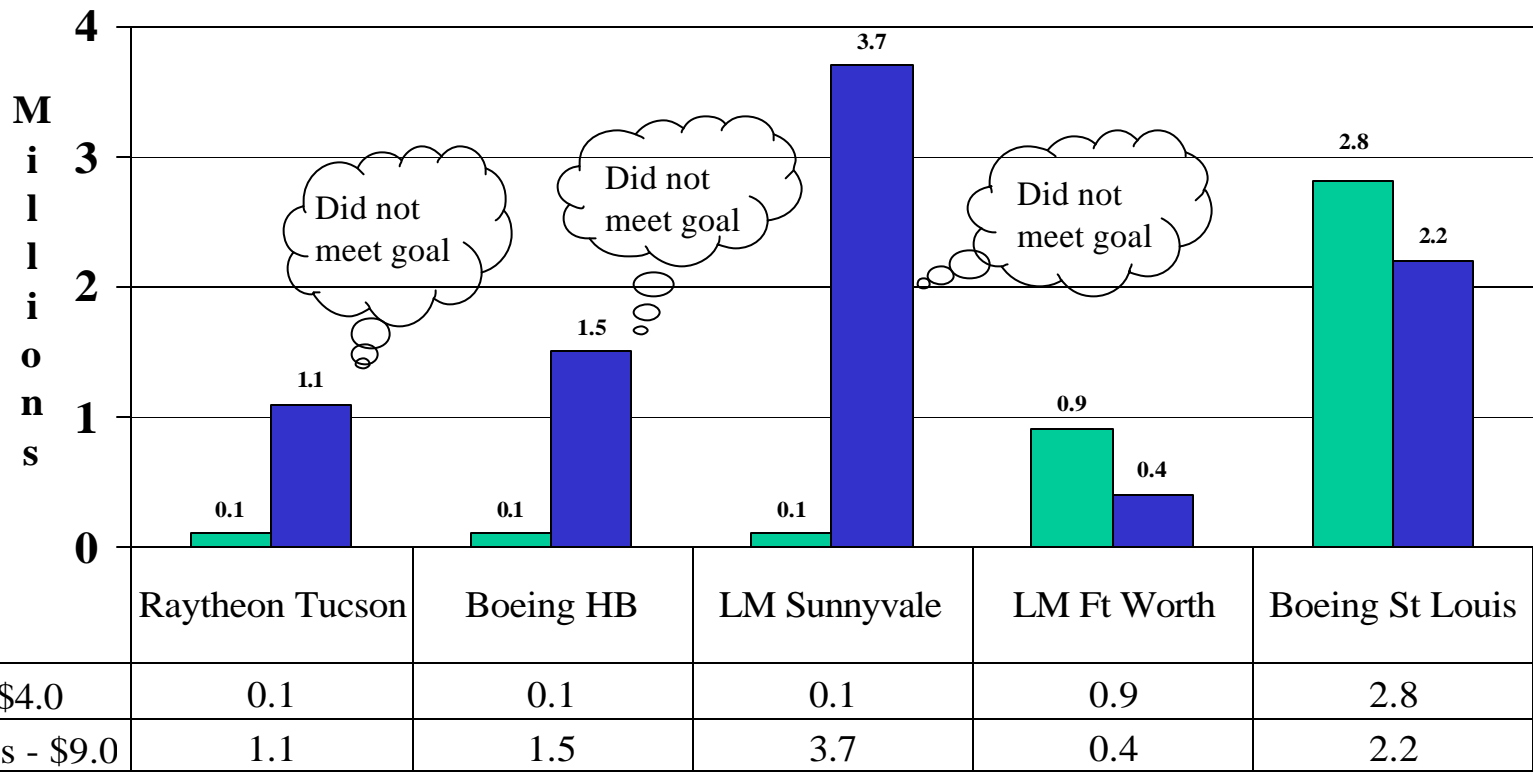
Performance Goal 2.2.3 -Reduce LDD

All Green



Performance Goal 2.2.3 - Reduce LDD

Reduce the amount of LDD Government property compared to the amount of LDD in FY 98



Bars listed by goal dollar amount. Less that green bar is a positive trend

Performance Goal 2.2.3 - Reduce LDD

FY99 Focus Contractors by CAO

- **Raytheon Tucson**

- Did not meet goal (Increase of 76%)
- District Property Survey Oct 25-Nov 5, 1999
 - > O- recommended to CAO that system should be rated unsatisfactory
 - > Ktr establishing a CAP
 - = CAO and O- will team to determine if CAP is adequate to address systemic deficiencies and monitor progress throughout the year
 - = CAO Property Administrator in Kosovo

- **Boeing Huntington Beach**

- Did not meet goal (Increase of 1,726%)
- FY98 losses reported 1st Qtr FY99
 - > Spike due to reconciliation of FY98 inventory
 - > CAO influenced positive changes in tooling inventory process during 1st Qtr

Performance Goal 2.2.3 - Reduce LDD

FY99 Focus Contractors by CAO

- **L-M Missile and Space Sunnyvale**

- Did not meet goal(Increase of 680%)
- August/September spike due to transfer of property from alternate location (Delaware)
 - >LMMS transferred “records” of property without physical verification
 - >On-site inventory realized \$1.8 M of losses

- **L-M Fort Worth**

- Met goal (Decrease of 53%)


- **Boeing St. Louis**

- Met goal (Decrease of 21%)

Performance Goal 2.2.3 - Reduce LDD

Root Causes at Red Focus Contractors

- Inventory control and reconciliation weaknesses
 - Custodial record keeping
 - Tool crib control
 - Assembly line control
 - Improper identification
 - Records transfer without physical verification



**Property Control
System Surveys
are primary key to
reducing LDD!**

2.2.4 - Develop Alternative Methods of Assuring Quality

- **Performance Goal Description: Identify and eliminate policies and procedures that restrict the movement from parts inspection to supplier excellence. Develop alternative methods of assuring quality (Supports MRM #10).**
- **FY99 Goal/Target:**
 - Review all buys in FY98 and FY99
 - Establish steering teams for experiments
 - Publicize efforts at FebGroup Leaders Conference
 - Conduct Small Dollar Study
 - Develop experiment plan; obtain DCMC approval
 - Identify experiment sites
 - Start experiments
 - Develop/produce MRM #10 training video

2.2.4 - Reduce Source Inspection in DCMC (continued)

- **FY99 Actual Results**
 - NSN review completed
 - Steering teams established
 - Efforts publicized at Feb Group Leaders' Conference
 - Small Dollar Study conducted; findings published
 - Experiment plan developed; DCMC approval obtained
 - Some experiments in progress; others revised
 - MRM #10 training video in process; ECD: Jan '00
- **Rating: Green**
- **FY00 Adjustments: Some experiments are being revised**

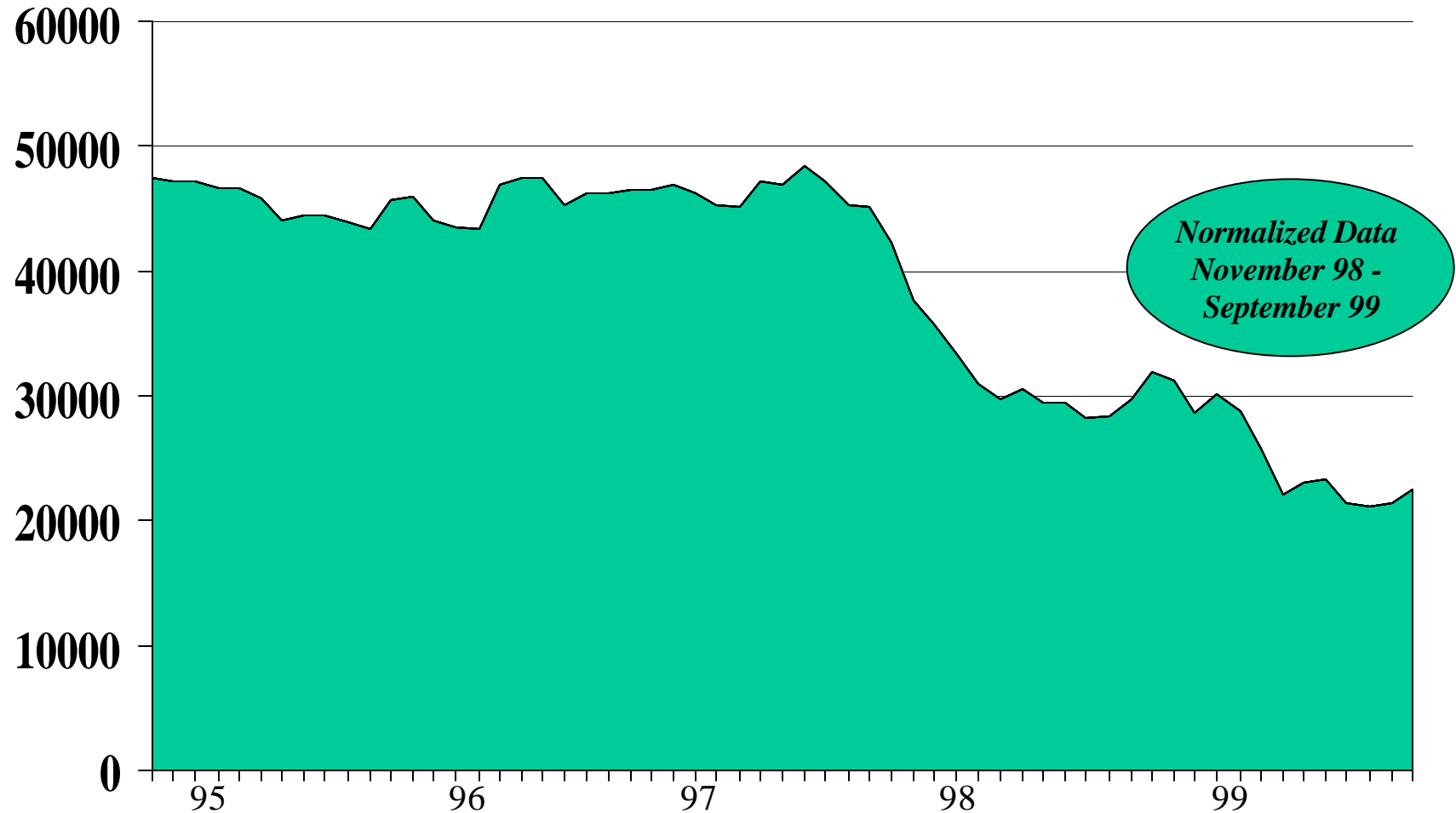
2.3.2 IMPLEMENT THE INFORMATION TECHNOLOGY (IT) IMPLEMENTATION PLAN

- **Goal Description: Progress according to IT Deployment Milestone Plan**
- **FY Goal/Target: Achieve IT deployments on budget, on schedule.**
- **FY 99 Actual Result: Budget turbulence drove multiple revisions to plan**
- **Rating: Green**
- **FY00 Adjustments: DCMC IT Performance Plan**

DCMC Administered Contracts

November 94 - September 99

\$ 0 - \$2,500

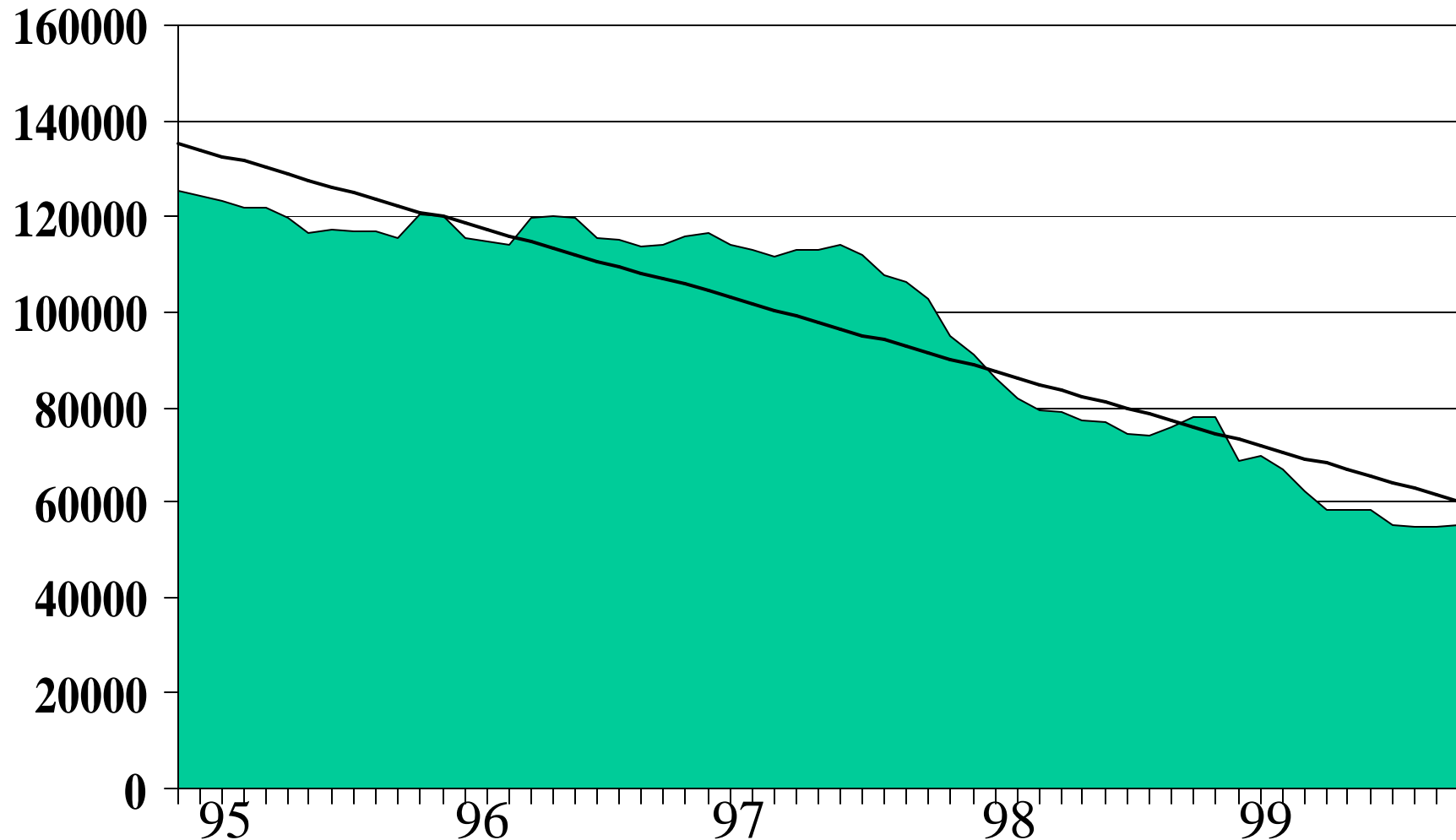


Source Data: DORRA / MOCAS Archive Database
(Normalized to account for filter applied November 99)

DCMC Administered Contracts

November 94 - September 99

\$0 - \$25,000

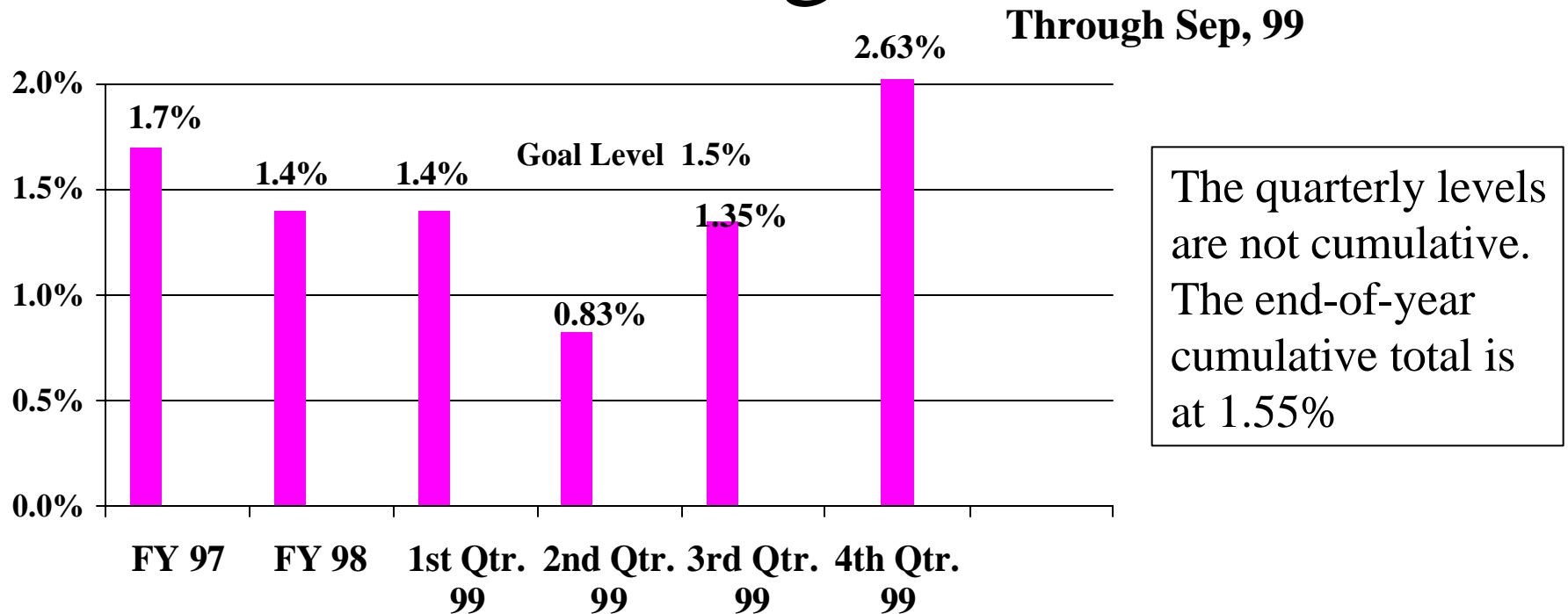


Source Data: MOCAS Archive Data / DORRA (11/4/99)

3.1.1 - Training Investment

- **Goal Description:** Achieve a training investment level of at least 1.5% of gross payroll costs
- **FY Goal/Target:** Training investment level of at least 1.5% of gross payroll costs
- **FY 99 Actual Result:** The end of year cumulative for FY 99 is 1.55% of gross civilian payroll.
- **Rating: Green**
- **FY00 Adjustments: None**

3.1.1 - Training Investment



Training Execution Plan FY 99						(\$ M)				
	3rd Qtr					4th Qtr				
	EAST	WEST	INT'L	HQs	DCMC	EAST	WEST	INT'L	HQs	DCMC
Training Budget Plans	1.451	1.214	0.257	0.066	2.988	0.258	1.467	0.15	0.066	1.94
Actual Expenditures	1.299	1.127	0.09	0.1167	2.634	2.284	2.014	0.355	0.403	5.055
Gross Payroll Costs	101	80.332	10.773	2.773	194.85	101.02	78.642	10.045	2.315	192.02
% of payroll costs expended	1.29%	1.40%	0.84%	4.21%	1.35%	2.26%	2.56%	3.53%	17.41%	2.63%
Goal					1.50%					1.50%

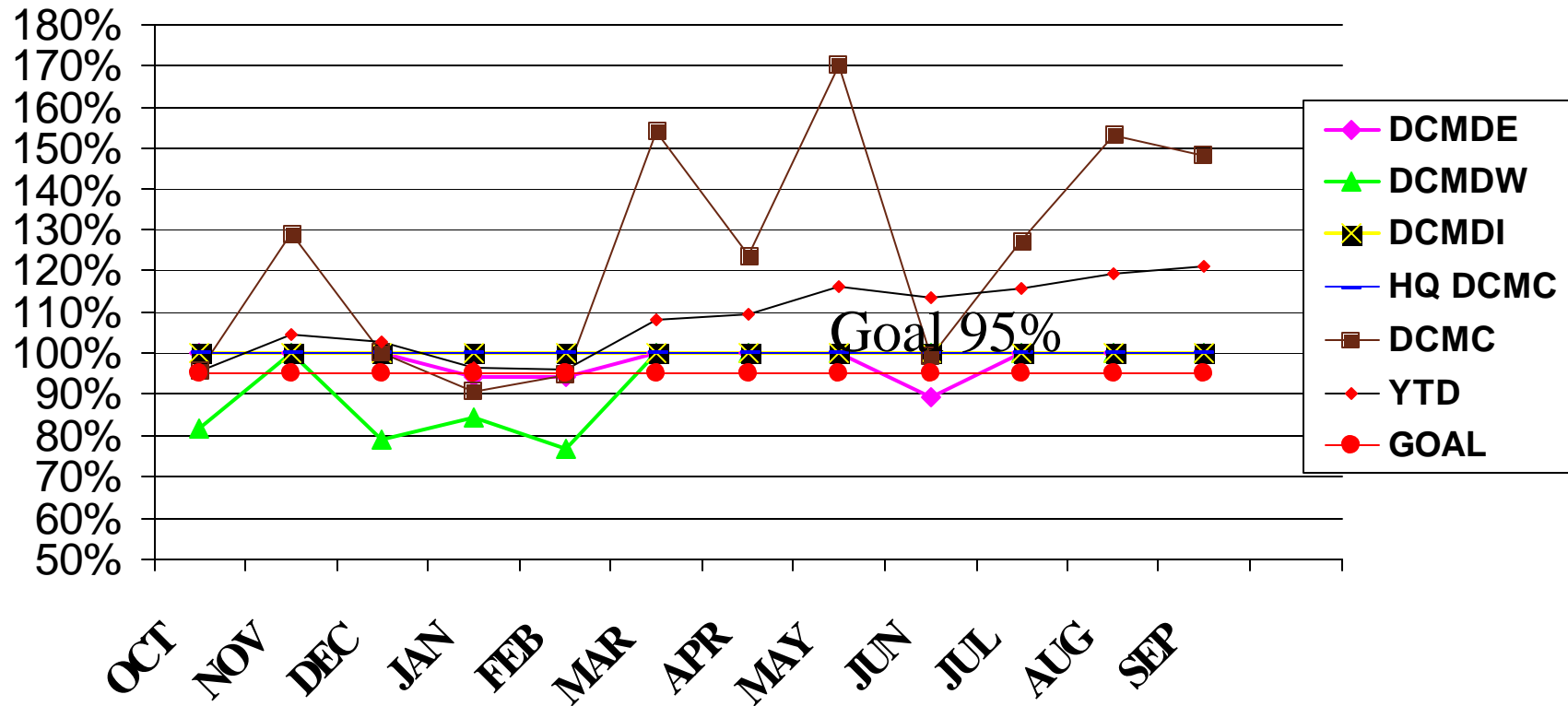
3.1.2 - IDPs

- **Goal Description: Develop IDPs for 100% of DCMC employees**
- **FY 99 Goal/Target: 100%**
- **Actual Result: Not reportable**
- **Rating: Not applicable**
- **FY00 Adjustment: None**

3.1.3 - DAU Quotas Usage

- **Goal Description:** Achieve a 95% utilization rate for all Defense Acquisition University (DAU) quotas received
- **FY 99 Goal/Target:** 95% Quotas Usage
- **Actual Result:** DCMC command-wide achieved Year to date 121.01% quotas usage
- **Rating:** Green
- **FY00 Adjustment:** None

3.1.3 DAU Quotas Usage Percentage

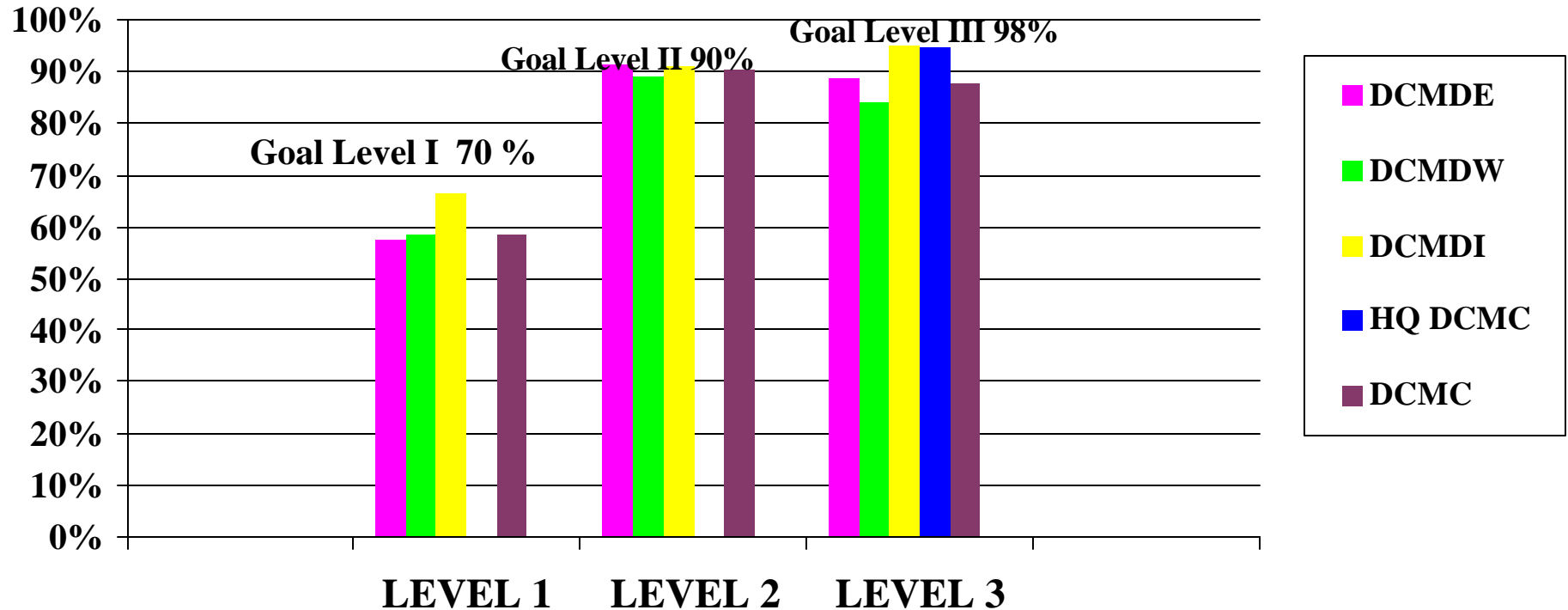
[illegible]

3.1.4 - DAWIA Certification Percentage

- **Goal Description:** Increase the percentage of personnel that are DAWIA certified to level I (70%), level II (90%), and level III (98%). Maintain or exceed certification levels by position categories.
- **FY 99 Goal/Target:** Level I (70%), Level II (90%), and Level III (98%)
- **FY 99 Actual Results:** DCMC achieved Level I - 58.57%, Level II - 90.46%, Level III - 87.64%
- **Rating:** Level I - Red, Level II - Green, and Level III - Red
- **FY 00 Adjustment:**

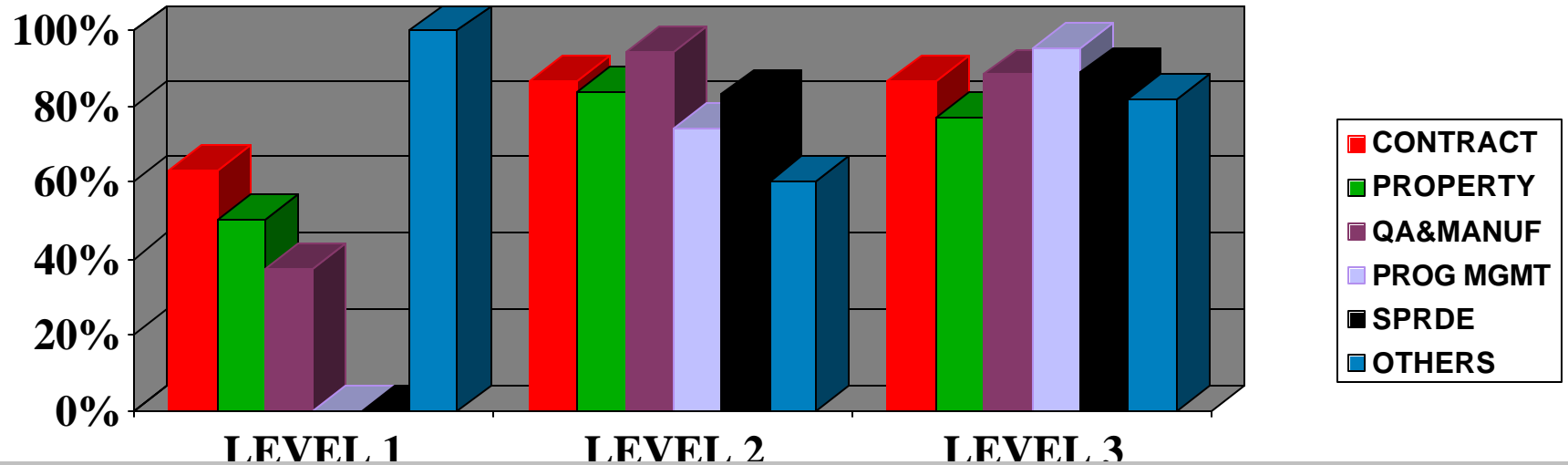
3.1.4 DAWIA Certification Percentage MEETS POSITION REQUIREMENTS

As of September, 99

[illegible]

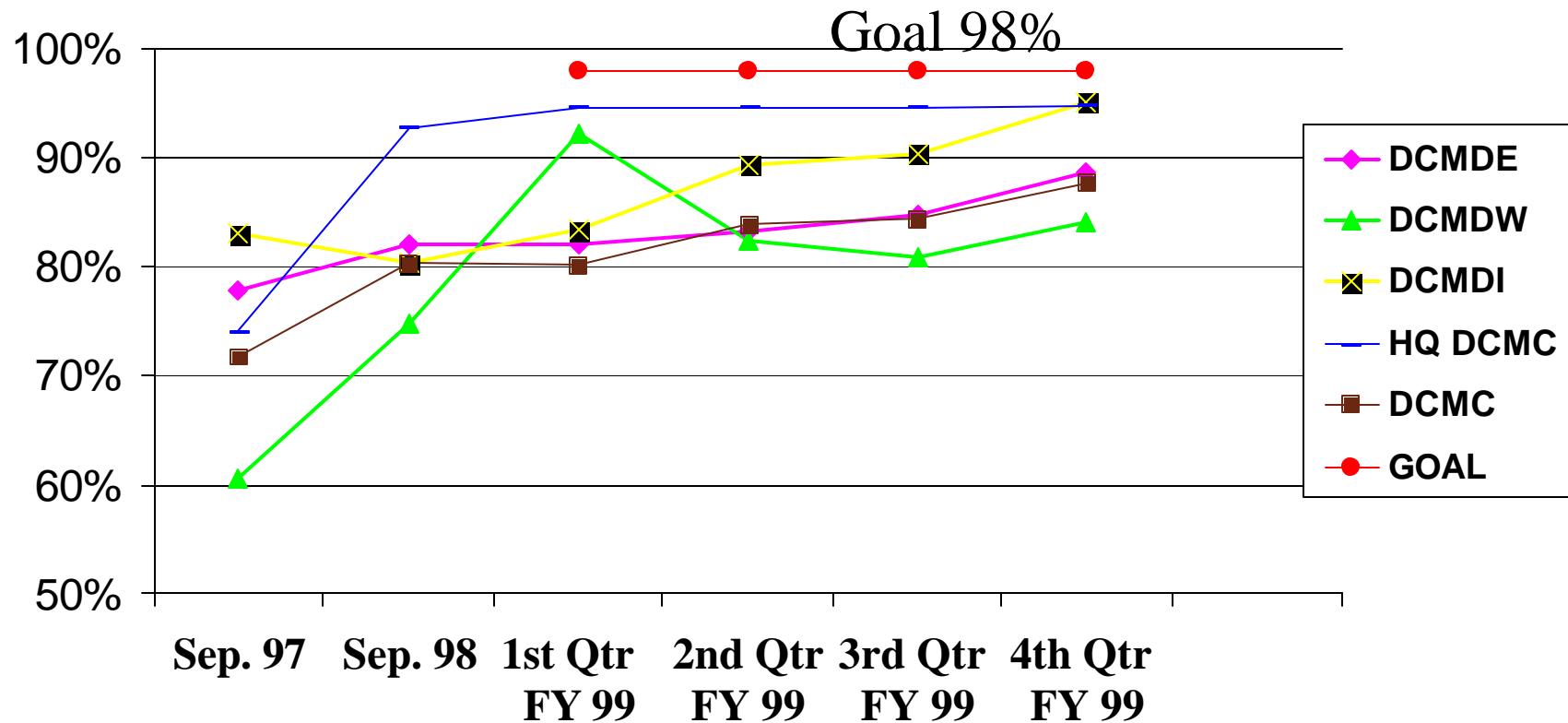
COMMANDWIDE DAWIA CERTIFICATION MEETS POSITION REQUIREMENTS

As of September, 99



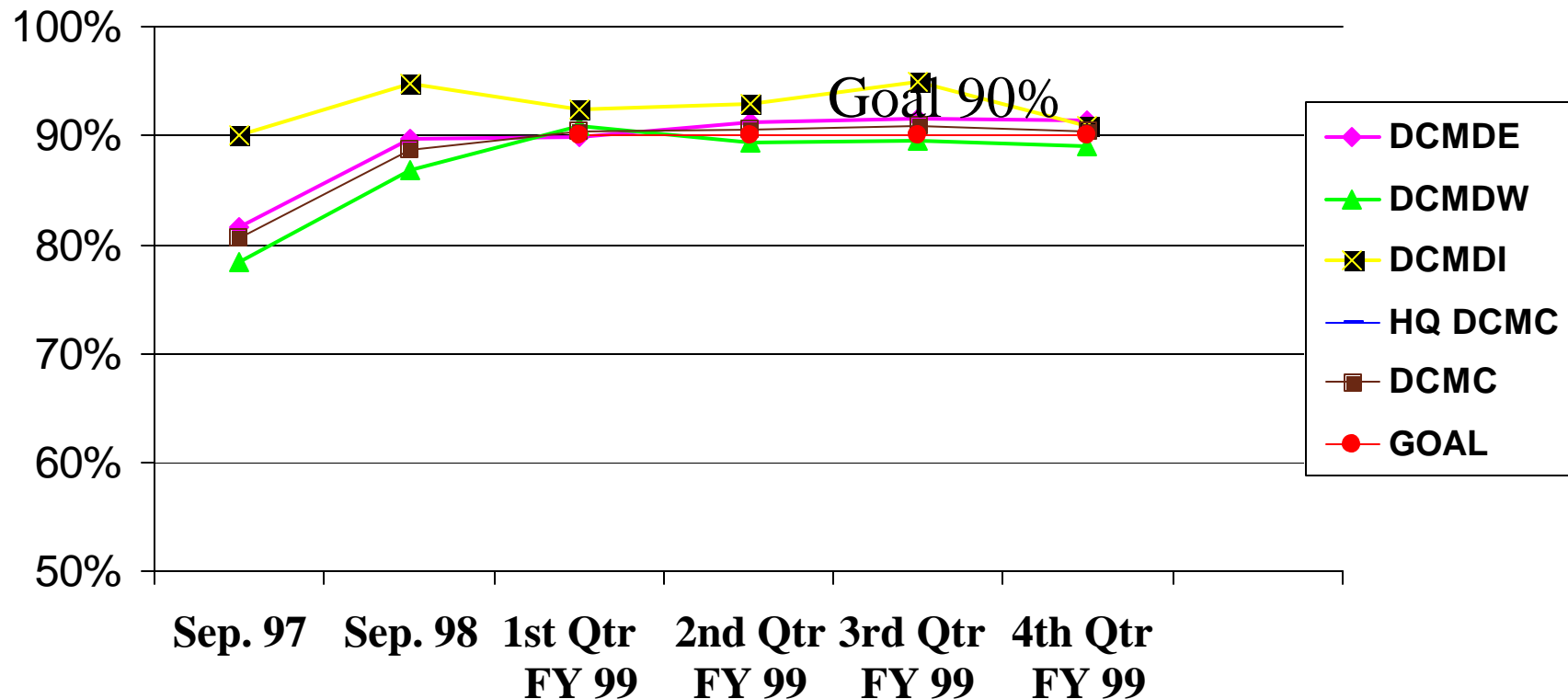
	CONTRACTING	PROPERTY	QA & MANUF	PROG MGMT	SPRDE	OTHERS	TOTAL	GOAL
LEVEL 1 TOTAL	46	12	8	0	1	3	70	
Meets Pos	29	6	3	0	0	3	41	
Delta	17	6	5	0	1	0	29	
%Meets	63.04%	50.00%	37.50%	0.00%	0.00%	100.00%	58.57%	70.00%
LEVEL 2 TOTAL	1960	314	4481	173	532	45	7505	
Meets Pos	1698	263	4234	128	442	27	6792	
Delta	262	51	247	45	90	18	713	
%Meets	86.63%	83.76%	94.49%	73.99%	83.08%	60.00%	90.50%	90.00%
LEVEL 3 TOTAL	612	39	447	87	152	22	1359	
Meets Pos	530	30	395	83	135	18	1191	
Delta	82	9	52	4	17	4	168	
%Meets	86.60%	76.92%	88.37%	95.40%	88.82%	81.82%	87.64%	98.00%

DAWIA Certification Level III



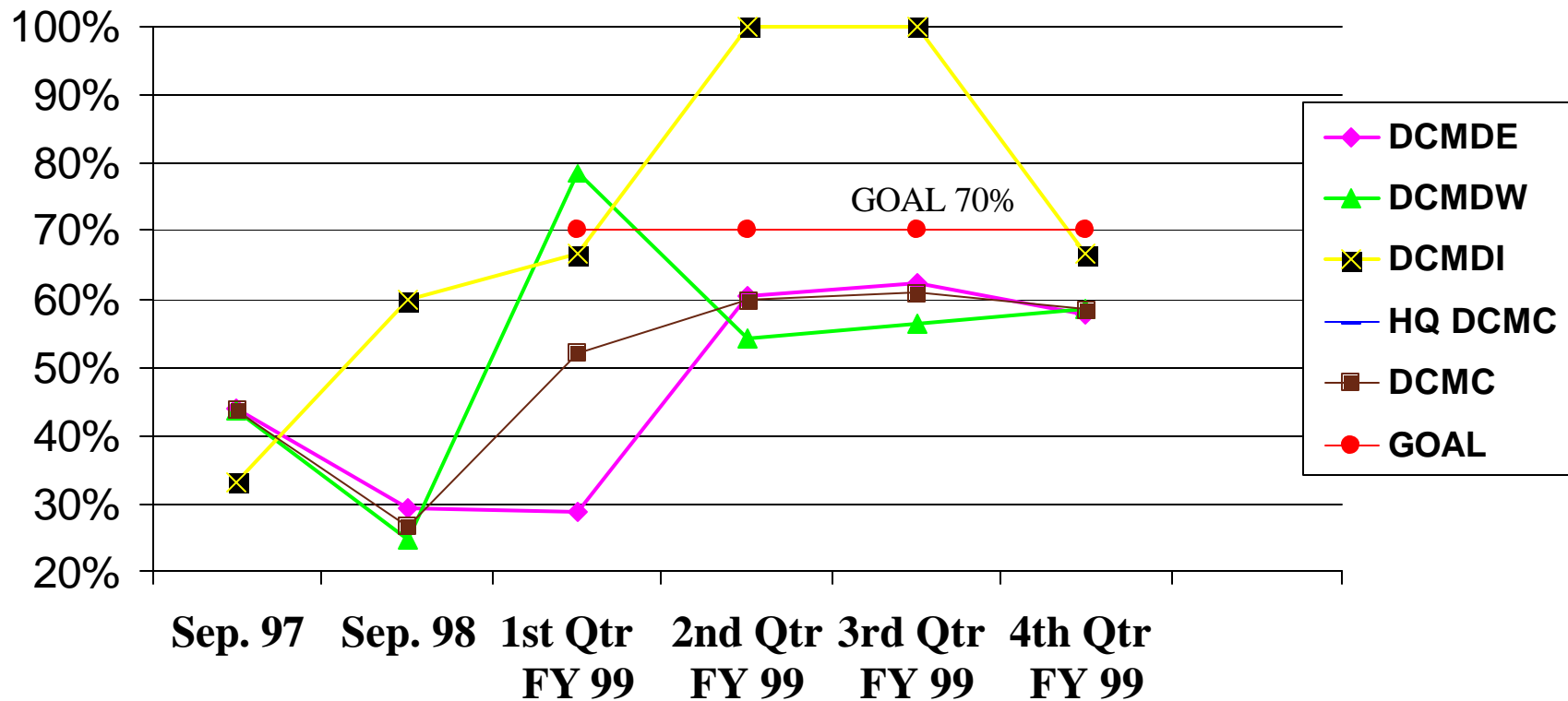
	Sep. 97	Sep. 98	1st Qtr FY 99	2nd Qtr FY 99	3rd Qtr FY 99	4th Qtr FY 99
DCMDE	77.86%	82.07%	82.06%	83.10%	84.70%	88.71%
DCMDW	60.60%	74.69%	92.28%	82.24%	80.86%	84.04%
DCMDI	83.00%	80.25%	83.33%	89.39%	90.48%	95.12%
HQ DCMC	74.10%	92.70%	94.60%	94.62%	94.62%	94.85%
DCMC	71.70%	80.22%	80.08%	83.92%	84.26%	87.64%
GOAL			98.00%	98.00%	98.00%	98.00%

DAWIA Certification Level II



	Sep. 97	Sep. 98	1st Qtr FY 99	2nd Qtr FY 99	3rd Qtr FY 99	4th Qtr FY 99
DCMDE	81.66%	89.67%	89.95%	91.20%	91.66%	91.48%
DCMDW	78.40%	86.90%	90.92%	89.47%	89.54%	89.10%
DCMDI	90.00%	94.70%	92.36%	92.88%	94.96%	90.98%
HQ DCMC						
DCMC	80.58%	88.70%	90.39%	90.53%	90.89%	90.46%
GOAL			90.00%	90.00%	90.00%	90.00%

DAWIA Certification Level I



	Sep. 97	Sep. 98	1st Qtr FY 99	2nd Qtr FY 99	3rd Qtr FY 99	4th Qtr FY 99
DCMDE	44.10%	29.40%	28.92%	60.42%	62.22%	57.69%
DCMDW	43.75%	24.87%	78.57%	54.29%	56.41%	58.54%
DCMDI	33.33%	60.00%	66.67%	100.00%	100.00%	66.67%
HQ DCMC						
DCMC	43.80%	26.83%	51.92%	59.77%	60.92%	58.57%
GOAL			70.00%	70.00%	70.00%	70.00%

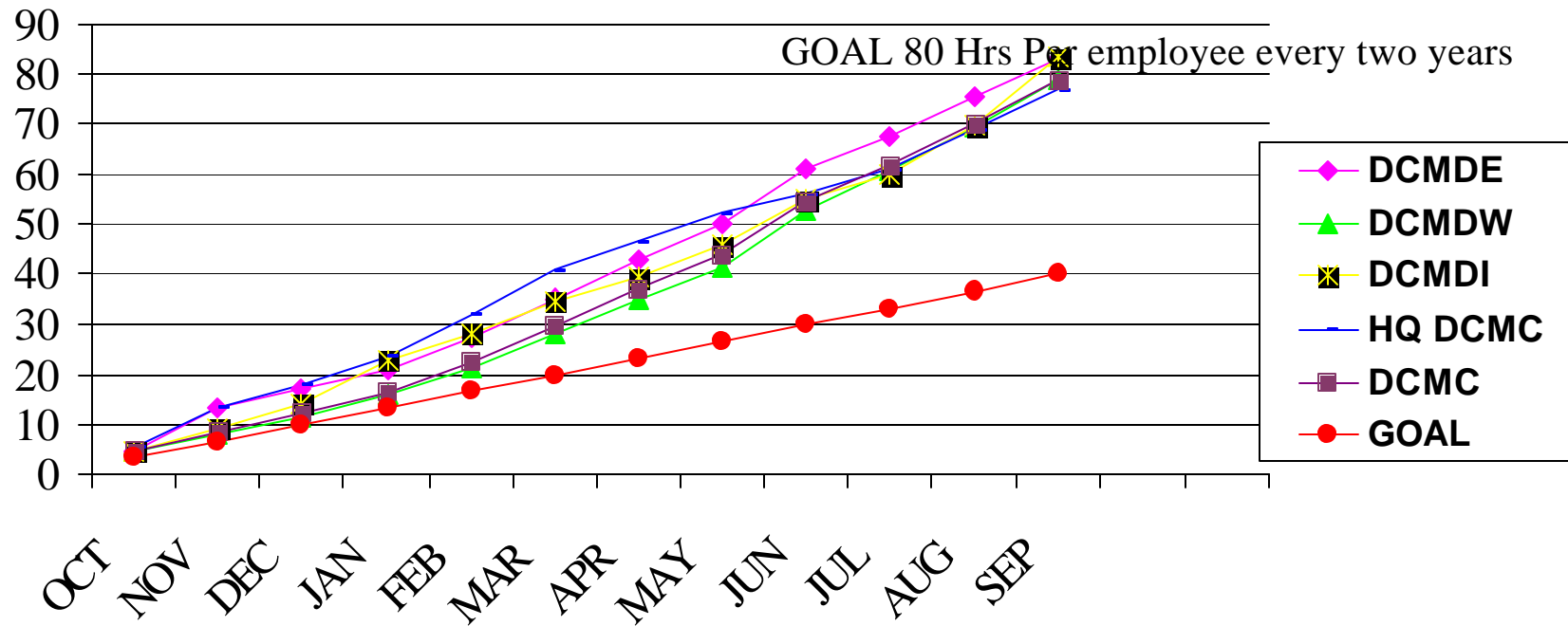
Performance Goal 3.1.5 – Implement the Training Implementation Plan

- **Task Description:** Develop a detailed training plan that addresses workforce development issues, course development, conversion and execution
- **FY 99 Goal/Target:** Completion by September 30, 1999
- **FY 99 Actual Result:** Revising to incorporate Workforce Planning Initiatives
- **Rating:** Not rated
- **FY 00 Adjustment:** N/A

3.1.6 - Training Hours Per Year Per Employee

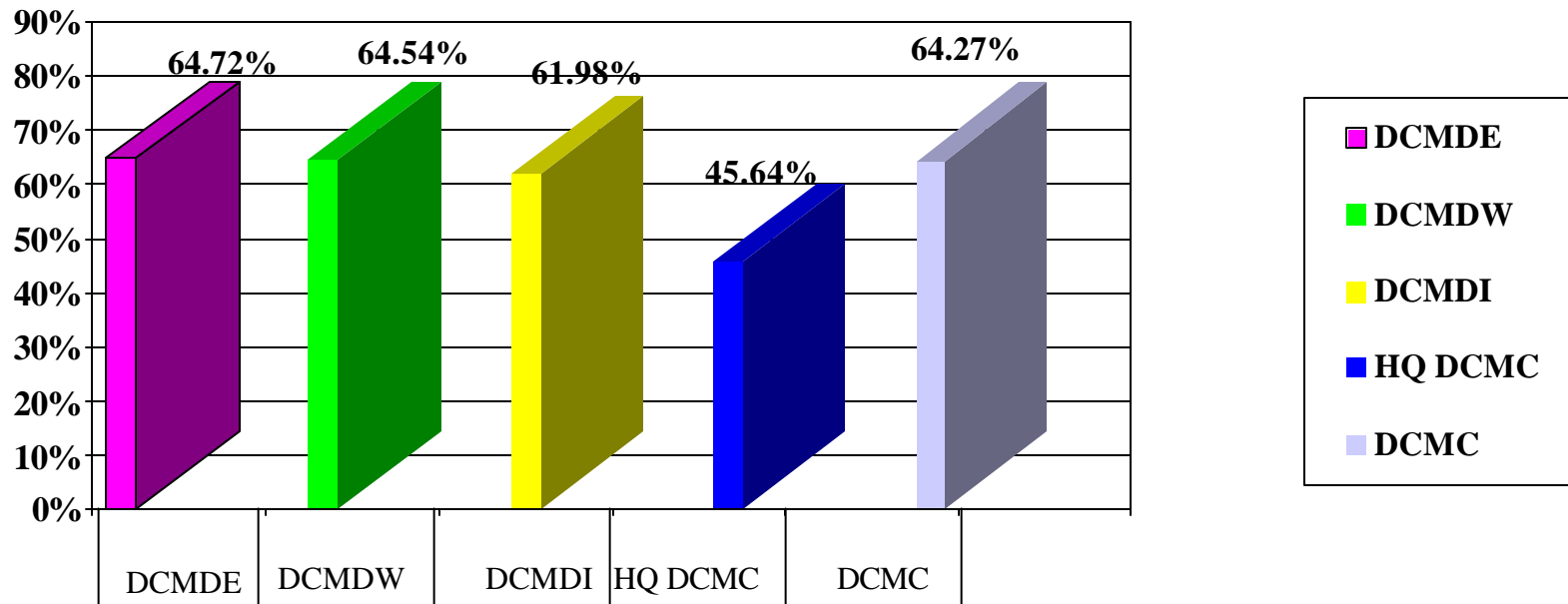
- **Goal Description:** Achieve a benchmark standard of 40 training hours per year per employee
- **FY 99 Goal/Target:** 40 Hours of training per year per employee
- **Actual Result:** DCMC command-wide achieved 78.90 training hours per employee
- **Rating:** Green
- **FY00 Adjustment:** None

3.1.6 Training Hours Per Employee Per Year



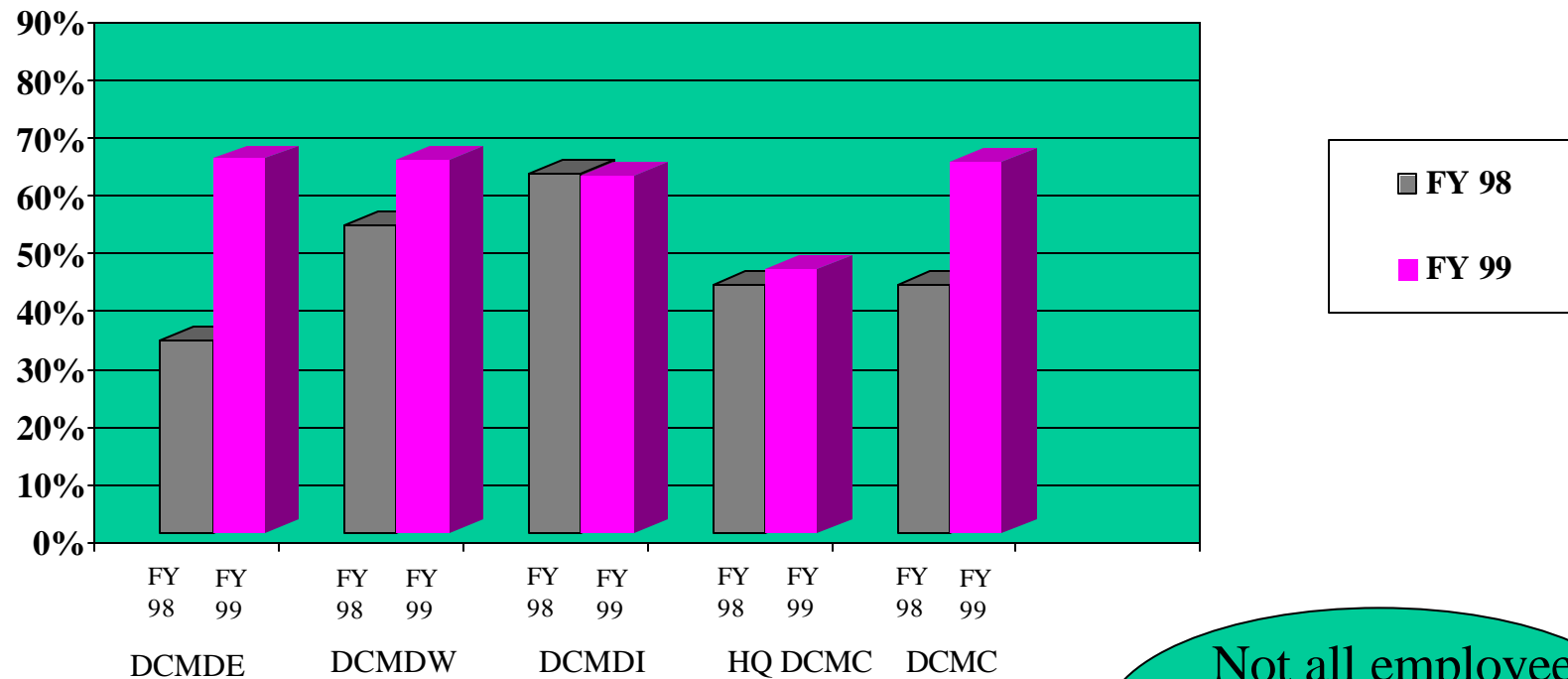
	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
DCMDE	4.54	13.16	17.21	21.13	27.28	34.94	42.65	50.14	60.87	67.57	75.56	83.29
DCMDW	4.61	8.18	11.43	15.94	21.25	28.2	35.17	41.02	52.57	60.55	69.4	78.91
DCMDI	4.46	9.30	14.12	22.95	28.24	34.89	39.39	45.77	54.83	59.91	69.87	83.68
HQ DCMC	5.43	13.26	18.03	23.61	31.93	40.91	46.67	52.26	56.07	61.07	69.09	77.18
DCMC	4.58	8.41	12.17	16.57	22.36	29.7	36.94	43.68	54.6	61.73	70.17	78.9
GOAL	3.33	6.66	10.00	13.33	16.66	20.00	23.33	26.66	30.00	33.33	36.66	40.00

Employees using 40 or more Training Hours



	DCMDE	DCMDW	DCMDI	HQ DCMC	DCMC	
Number of empl. using 40 Or more training hrs	4195	3256	401	68	7920	
Total number of employees on board (Average during FY 99)	6482	5045	647	149	12323	
Percent of empl using 40 or more trg. Hours	64.72%	64.54%	61.98%	45.64%	64.27%	

Employees using 40 or more Training Hours



Not all employees receive 40 or more training hours

	DCMDE		DCMDW		DCMDI		HQ DCMC		DCMC	
	FY 98	FY 99	FY 98	FY 99	FY 98	FY 99	FY 98	FY 99	FY 98	FY 99
# of empl using 40 Or more trg h	2371	4195	2952	3256	424	401	66	68	5813	7920
Total number of empl on board	7127	6482	5550	5045	683	647	154	149	13514	12323
% of empl using 40 or more trg.	33.27%	64.72%	53.19%	64.54%	62.08%	61.98%	42.86%	45.64%	43.01%	64.27%

HQ DCMC

3.2.3: Civilian Performance Appraisals

- **Goal Description: Complete 100% of civilian performance appraisals on time**
- **FY99 Goal/Target: 100% on time**
- **FY99 Actual Results: DCMDI met 100% goal; HQ DCMC, DCMDE, DCMDW were 99% on time**
- **Rating: Red**

FY00 Adjustments: Not in FY 00 plan--will monitor thru internal suspense tracking

DCMC

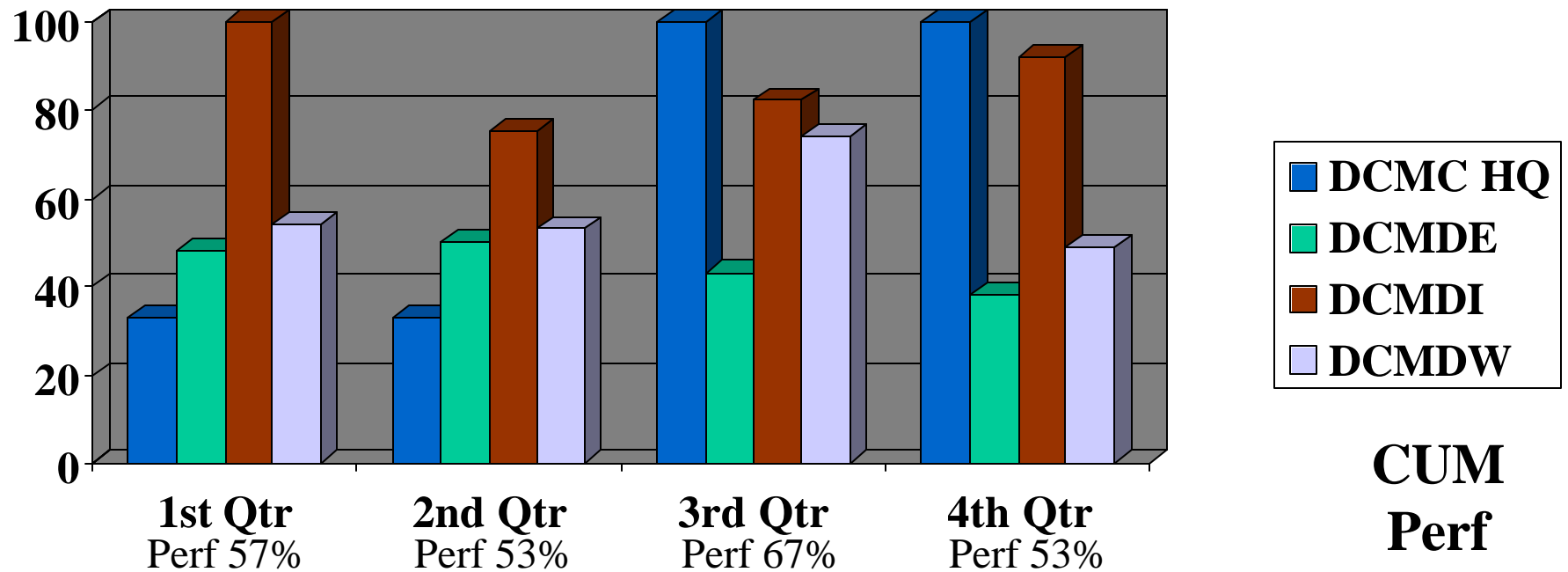
3.2.3: Military Evaluations Timeliness

- **Goal Description: Complete Military evaluation reports on time**
- **FY99 Goal/Target: 100%**
- **FY99 Actual Results: 57% to DLA, 85% to Service**
- **Rating: Red**
- **FY00 Adjustments:**
 - Continued/Increased Emphasis through XO's Distribution of DLA Pending/Late List
 - Greater Attention to Detail in Out of Cycle Reports (Service Directed and CROs) and Annuals During Rater Transitions in Command
 - Distribution of Annual/Periodic Requirements

DCMC

Performance Goal 3.2.3

Military Evaluations (to DLA)



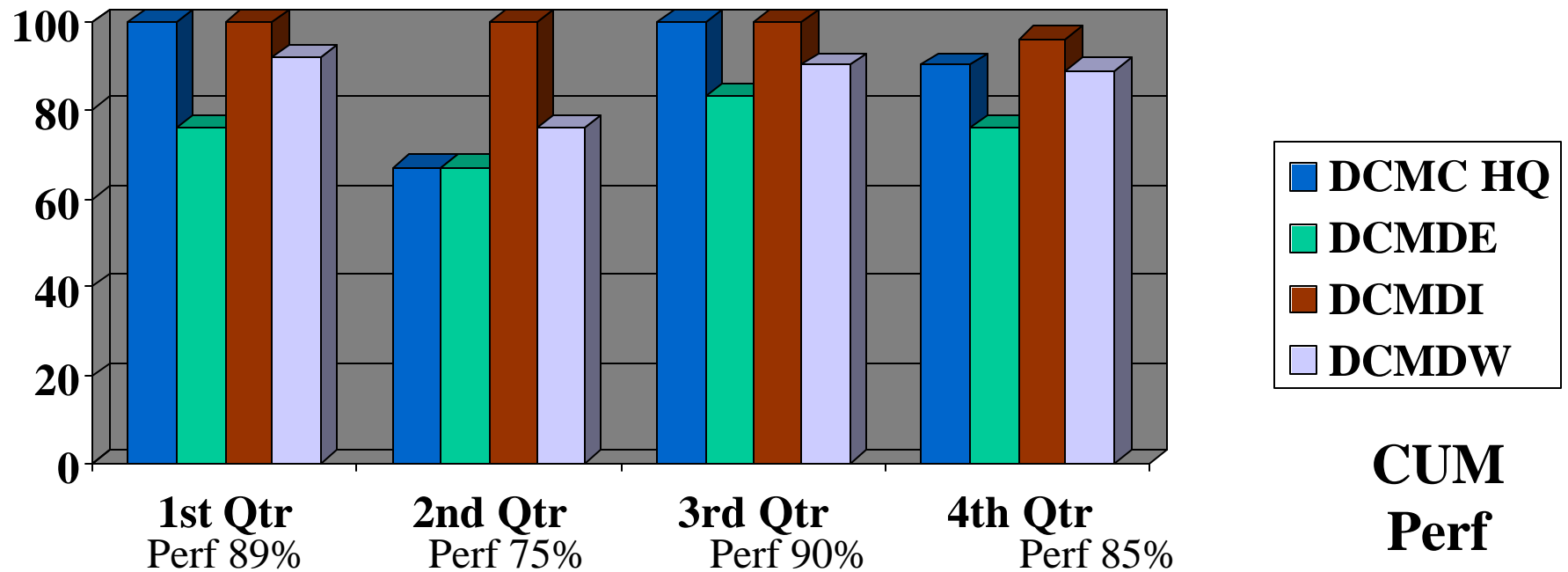
**CUM
Perf
57%**

		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	FY 99 Cum
DCMC HQ	Due	6	3	4	10	23
	On Time	2	1	4	10	17
DCMDE	Due	21	18	30	76	145
	On Time	10	9	13	29	61
DCMDI	Due	10	4	17	25	56
	On Time	10	3	14	23	50
DCMDW	Due	26	34	50	88	198
	On Time	14	18	37	43	112
TOTAL	Due	63	59	101	199	422
	On Time	36	31	68	105	240

DCMC

Performance Goal 3.2.3

Military Evaluations (to Svc)

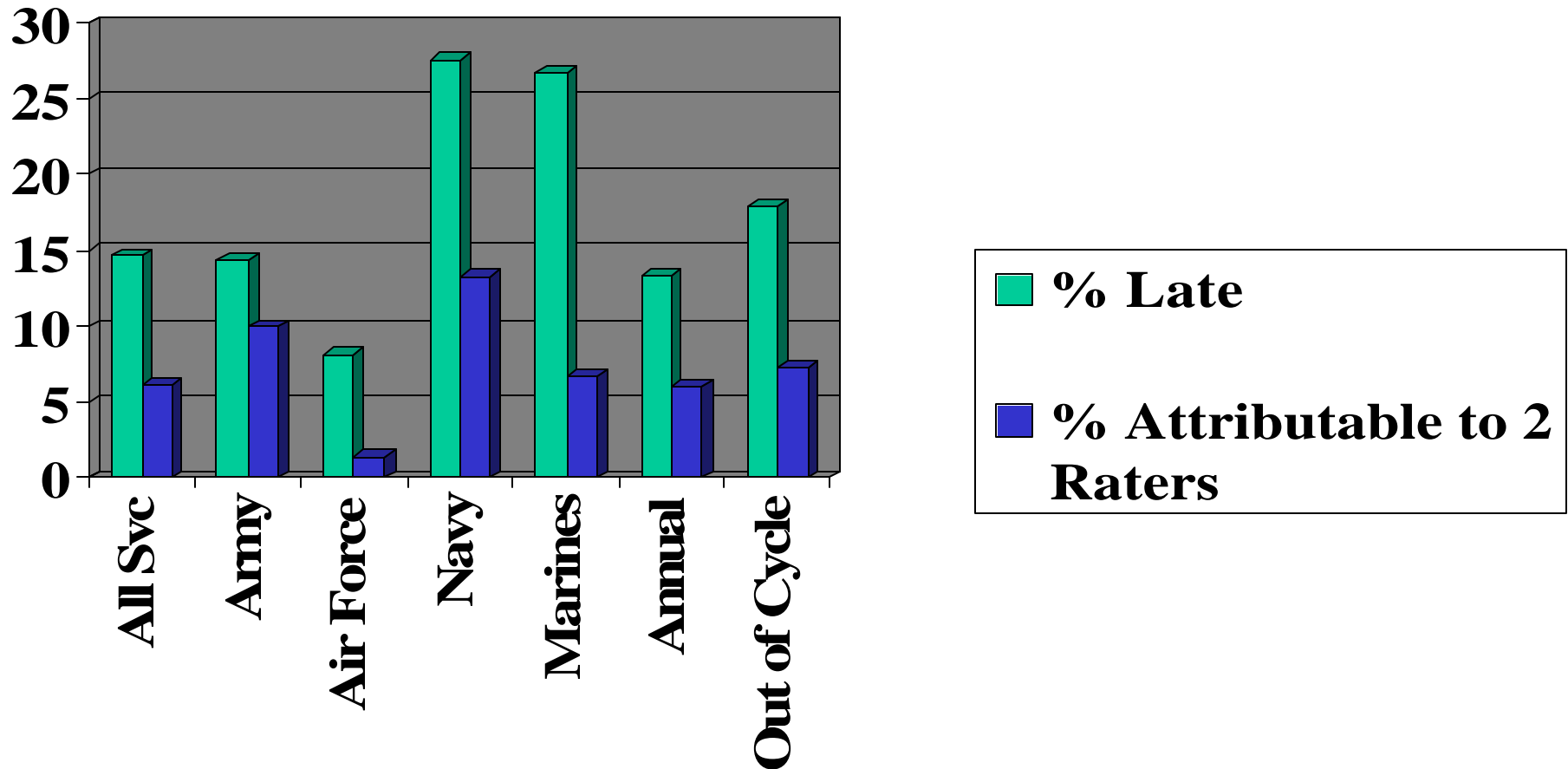


CUM
Perf
85%

		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	FY 99 Cum
DCMC HQ	Due	6	3	4	10	23
	On Time	6	2	4	9	21
DCMDE	Due	21	18	30	76	145
	On Time	16	12	25	58	111
DCMDI	Due	10	4	17	25	56
	On Time	10	4	17	24	55
DCMDW	Due	26	34	50	88	198
	On Time	24	26	45	78	173
TOTAL	Due	63	59	101	199	422
	On Time	56	44	91	169	360

DCMC

Performance Goal 3.2.3 Analysis



	All Svc	Army	AF	Navy	Marine	Annual	Out of Cycle
Late	62	13	18	27	4	40	22
Attributable to 2 Rater	26	9	3	13	1	18	9
Total Due Svcs	422	90	219	98	15	299	123

DCMC Performance Goal 3.2.3 Summary

- On Time to DLA Generally Leads to On Time to Service**
- Marine Population is Small and Tends to Magnify Data Impact**
- Navy and Marine Reports Show Highest Late Rate and Have Shortest Suspense (15 Days from Closeout)**
- Army has the Longest Suspense (90 Days from Closeout), but Experiences Higher Late Rate than Air Force ~ Due to Additional Return Signature Requirement**
- Air Force has the Lowest Late Rate with a Moderate Suspense (60 Days from Closeout)**
- Out of Cycle Reports are nearly 1.5 times more likely to be late**
- A Rater or Small Population of Raters Can Have a Large Impact -- Highest Risk is During Transition of Command**

3.2.4 - Internal Customer System

- **Performance Goal Description:** Improve 7 of the top 10 Areas for Improvement identified through the FY 97 Internal Customer Measurement
- **FY99 Goal/Target:** same
- **Current Status:** Not Rated
- **Reasons for not achieving goal:**
 - Uneven progress meeting locally established milestones
 - No follow-through at some CAOs
 - Varying degrees of Commander support;
 - Understanding appropriate design for improvements (Addresses root causes & systems/processes? Is improvement action sustainable?)

3.2.5 - Labor Management Relations

- **Goal Description:** Achieve zero ULPs and Grievance with Final Decisions found against the Command
- **FY99 Goal/Target:** 0 ULPs and Grievances
- **FY 99 Actual Results:** 0 ULPs and Grievances
- **Rating:** Green
- **FY00 Adjustments:** None